

# Salesforce Services for Insurance FROM REVOLUTION GROUP

Salesforce + Technical Expertise + Insurance Knowledge = Your Customer-Centric CRM Solution

Combine the power, flexibility and security of the Salesforce platform with our insurance industry expertise to achieve your business goals.



#### **Understand Your Customers**

With real-time customer information, CSRs are able to provide individualized service to each client. A single view of your customer enables you to **retain**, **cross-sell** and **upsell**.

#### **Enable Your Agents**

Help your agents achieve success with quick, easy access to customer information. Enhance productivity with faster **producer on-boarding** and simple **license compliance management**.

#### **Enable Your Customers**

With **Communities and Portals**, make it easy for your customers to see their account information, pay their bills, ask questions about their policies, make claims and learn about new products available to them.

#### **Integrate Your Business Processes**

Unite policy administration, claims, billing and more to have an **all-encompassing view** of each customer and your business as a whole.

#### **Measure Your Success with Analytics**

Predict revenue, monitor you CSRs' efficiency, and **track customer satisfaction** with easy access to accurate business metrics and reports.

### **The Revolution Group Difference**

Insurance is a relationship business and Revolution Group knows relationships! Since 1995, our mission has been to help customers use technology to achieve their business goals. And we do that through a proven process that starts with extraordinary relationships.

Our Salesforce consulting team is passionate about helping customers. With extensive knowledge of the insurance industry and practical business experience, our consultants are equipped with a core understanding of an insurance organization's challenges. We focus on your unique business needs and drive innovation, collaboration and new insights around those. Revolution Group is the technology partner of choice for Salesforce users who need a tailored industry solution.

## We Know Insurance. We Know Salesforce. We Want to Know You.



To learn more, go to: www.revolutiongroup.com email: sales@revolutiongroup.com or call: 614-212-1111 x148

