



CLOUD INNOVATIONS

THINK FIRST Performance Assessment

Pausing to **Think First** about the current state of your Salesforce software before launching into major changes or tackling current performance issues is critical to achieving positive outcomes and maximizing your investment. The Pylons **Think First** assessment evaluates your software's overall health and provides recommendations to improve it in light of the unique needs and future goals of your business.



Benefits

- ▶ Meet business requirements on a shorter timeline
- ▶ Understand technical debt & performance issues
- ▶ Increase platform value



Process

A Salesforce certified consultant from Pylons will lead your **Think First** assessment. The whole process typically takes 2-3 weeks and has three parts:



Strategize

First, you'll meet with your consultant to discuss and document current challenges and goals and identify measurable outcomes to be achieved.



Assess

Next, your consultant will analyze your current utilization of available Salesforce capabilities, your system's security, and the performance of your org across key areas such as **user adoption, data hygiene, declarative customizations, sandbox design, triggers, and Apex**, all with the goal of identifying key areas for improvement and alignment with best practices.



Review

Finally, your consultant will meet with you to share the results of the assessment, including your Salesforce org health, best practices and recommendations to address issues, and a shovel-ready plan that you can assign to Pylons, internal resources, or both.