



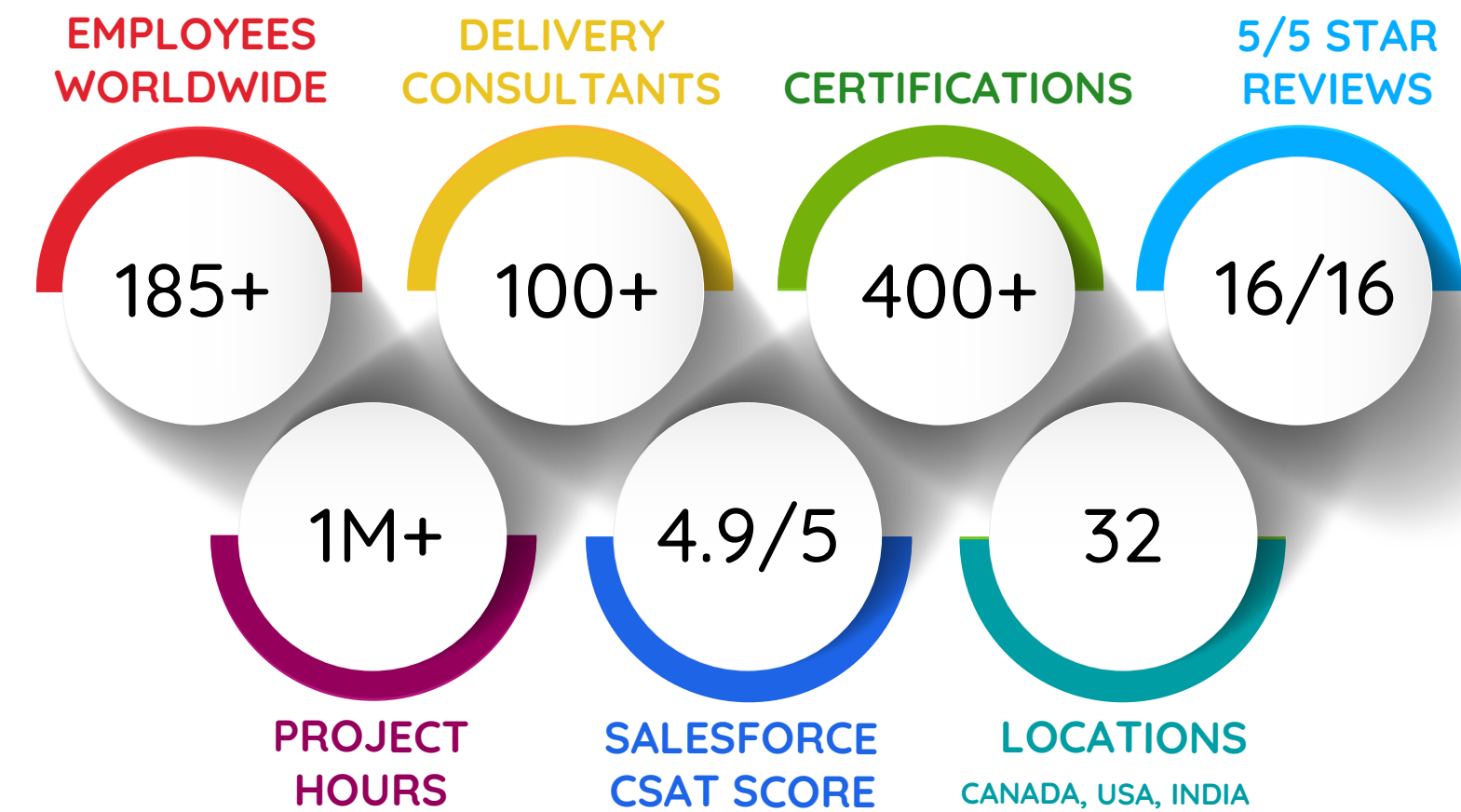
INDUSTRY BATTLECARDS

OIL & GAS - UTILITIES - TELECOMMUNICATIONS - MANUFACTURING - HIGH TECH - HOME SERVICES - HEALTHCARE

ABOUT

Experts in service, field service management and revenue solutions

- A North American solution integrator with 20+ years experience in ClickSoftware and Salesforce
- Dedicated to customer success and providing the best tools for the job
- Deep technical and integration expertise covering Salesforce middleware and industry specific stacks
- True sales partner – strategic selling approach, discovery experts, industry specific demos



GET IN TOUCH

ENERGY: OIL & GAS, UTILITIES & MANUFACTURING

HIGH TECH, TELCO AND HOME SERVICES

Drew Tramel

Director, Sales

- 1.877.341.3227 x 557
- 847.630.0220
- dtramel@diabsolut.com
- diabsolut.com



Matt McCallum

Senior Director, Sales

- 438.300.7988
- 514.793.6368
- mmccallum@diabsolut.com
- diabsolut.com





USE CASES

Midstream - Maintenance and Operations

Offshore - Maintenance and Operations

Rental Equipment Management

Onshore - Maintenance and Operations

- Pigging
- Measurement
- Inspection

Transportation

- Water Hauling
- Sand
- Chemical
- Oil

ASSETS

↓ DATA SHEET
INDUSTRY SPECIFIC POINT OF VIEW

↓ TOOL
FIELD SERVICE OPERATIONS REVIEW

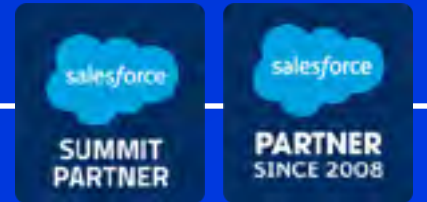
↓ SUCCESS STORY
LARGE EXPLORATION & PRODUCTION

↓ APP
OIL FIELD WATER HAULING

↓ TOOL
CLICK 8.3 TO SFS MIGRATION FIT ANALYSIS

↓ SUCCESS STORY
GAZ METRO PLUS

PARTNERS



INTEGRATIONS



CUSTOMERS





USE CASES

Distribution

- Maintenance
- Connect/Disconnect/New Customer
- Meter Installs/Changes/Removals
- Locates
- Emergency Repairs
- Damage
- Inspection (Corrosion, Anode, Paint)
- Leak Survey
- Measurement

Transmission

- Tree Trim
- High Load Moves
- Emergency Repairs
- Long Duration Jobs

Streetlight

- Pole Inspection
- New Connect/Maintenance/Repair

Substation - Maintenance

ASSETS

↓ **DATA SHEET**
INDUSTRY SPECIFIC POINT OF VIEW

↓ **CASE STUDY**
BLACK HILLS ENERGY

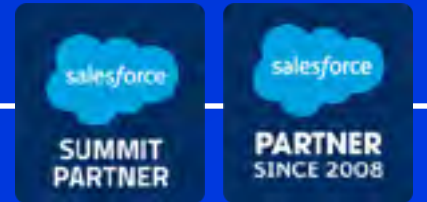
↓ **SUCCESS STORY**
GAZ METRO PLUS

↓ **TOOL**
FIELD SERVICE OPERATIONS REVIEW

↓ **TOOL**
CLICK 8.3 TO SFS MIGRATION FIT ANALYSIS

↓ **SUCCESS STORY**
LARGE CANADIAN ELECTRIC UTILITY

PARTNERS



INTEGRATIONS



CUSTOMERS





USE CASES

Sales

- CPQ (Configure, Price, Quote)
- Pricebook
- Quotes
- Contract/Warranty (Asset 360)

Manage Asset & Inventory

- Pricing
- Warehouse/Truckinventory overview
- Depot works orders

Self Install

- Taxi
- Knowledge base

Feedback (CSAT)

- Customer survey (feedback)

Service Book Appointment

- Real time schedule view
- Confirm appointment
- Informed customer

Delivery Service

- Identify the best tech
- Provide service
- Capture picture & scan barcode
- Service report (digital signature)
- Dispatcher & tech collaboration
- Safety alarms for techs
- Package services

Preventive maintenance

- Maintenance as per schedule

ASSETS

↓ DATA SHEET
INDUSTRY SPECIFIC POINT OF VIEW

↓ BROCHURE
ROLLING WAREHOUSE™ SOLUTION

↓ SUCCESS STORY
EUROPEAN VoIP COMPANY

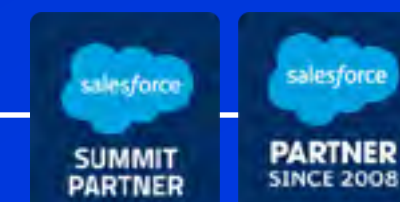
↓ PACKAGE
SALESFORCE CPQ QUICKSTARTS

↓ TOOL
CLICK 8.3 TO SFS MIGRATION FIT ANALYSIS

↓ SUCCESS STORY
LARGE CANADIAN TELCO COMPANY

↓ TOOL
FIELD SERVICE OPERATIONS REVIEW

PARTNERS



INTEGRATIONS



CUSTOMERS





MANUFACTURING

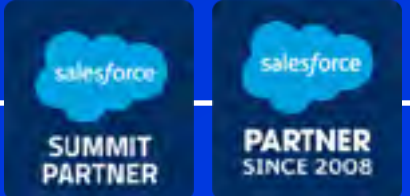


USE CASES

- Emergency
- Repair
- Installation - Multi Day
- Inventory Tracking
- Guided Selling
- Preventative Maintenance
- Installation - Same Day
- True configurations and sales
- Automated Replenishment

ASSETS

- [DATA SHEET](#)
INDUSTRY SPECIFIC POINT OF VIEW
- [BROCHURE](#)
ROLLING WAREHOUSE™ SOLUTION
- [BROCHURE](#)
DIABSOLUT DELIVERY MODEL
- [PACKAGE](#)
SALESFORCE CPQ QUICKSTARTS
- [TOOL](#)
CLICK 8.3 TO SFS MIGRATION FIT ANALYSIS
- [TOOL](#)
FIELD SERVICE OPERATIONS REVIEW



PARTNERS

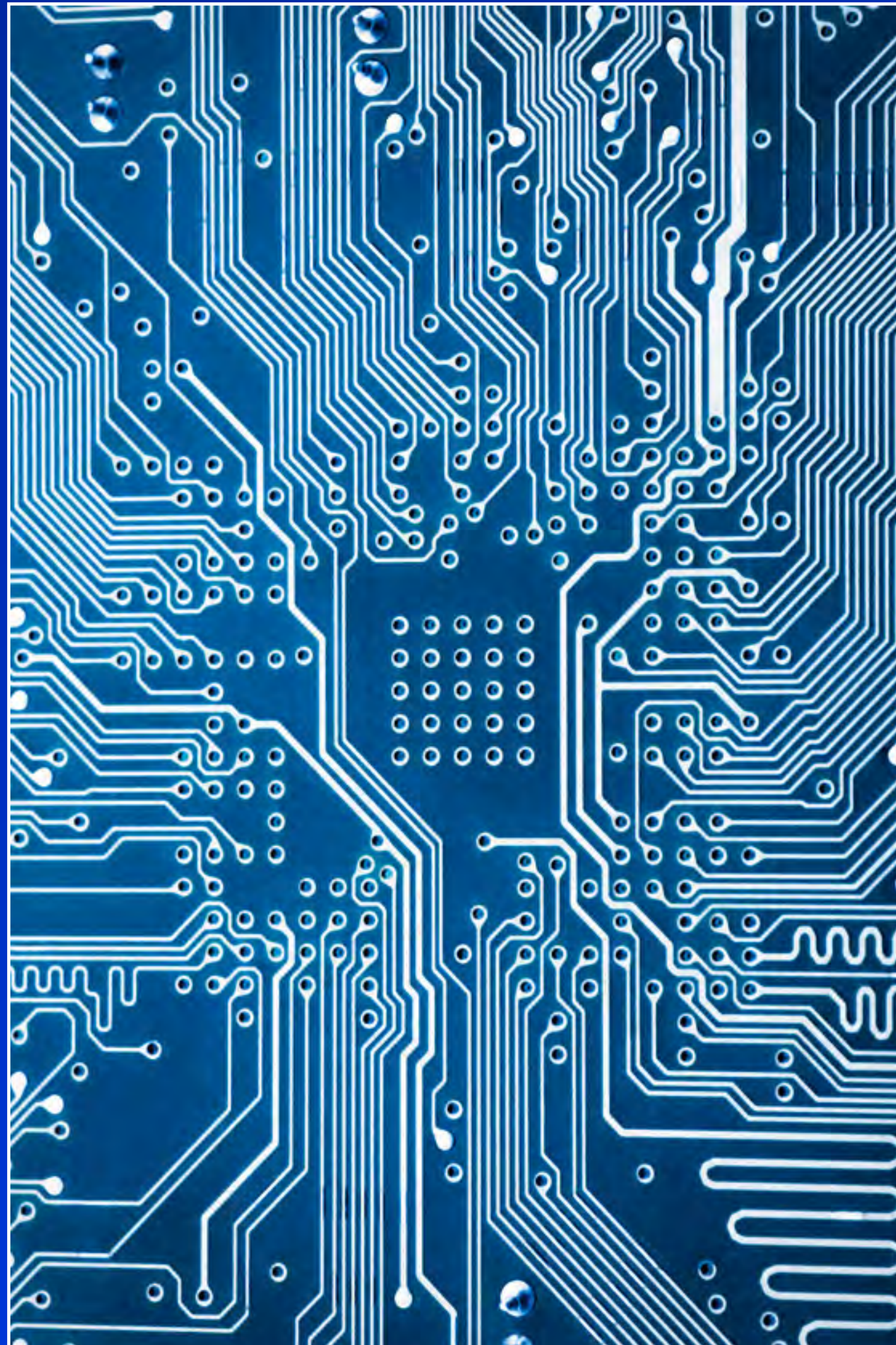


INTEGRATIONS



CUSTOMERS





USE CASES

- Emergency
- Preventative Maintenance
- Complex configurations and sales
- Automated Bundling
- Installation - Same Day
- Installation - Multi Day
- Repair
- Parts Tracking

ASSETS

- [DATA SHEET](#)
INDUSTRY SPECIFIC POINT OF VIEW
- [BROCHURE](#)
ROLLING WAREHOUSE™ SOLUTION
- [SUCCESS STORY](#)
EUROPEAN VoIP COMPANY
- [PACKAGE](#)
SALESFORCE CPQ QUICKSTARTS
- [TOOL](#)
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- [SUCCESS STORY](#)
LARGE CANADIAN TELCO COMPANY
- [TOOL](#)
FIELD SERVICE OPERATIONS REVIEW

PARTNERS



INTEGRATIONS



CUSTOMERS





HOME SERVICES



USE CASES

- Emergency
- Installation
- Hazard Identification
- Contract Entitlement
- Digital Engagement
- Mobile: Create Service Appt.
- Maintenance
- Repair / Service
- Parts / Inventory
- Quoting / Scoping

ASSETS

- [DATA SHEET](#)
INDUSTRY SPECIFIC POINT OF VIEW
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ROLLING WAREHOUSE™ SOLUTION
- [SUCCESS STORY](#)
GAZ METRO
- [PACKAGE](#)
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- [SUCCESS STORY](#)
GEISINGER
- [TOOL](#)
FIELD SERVICE OPERATIONS REVIEW



PARTNERS

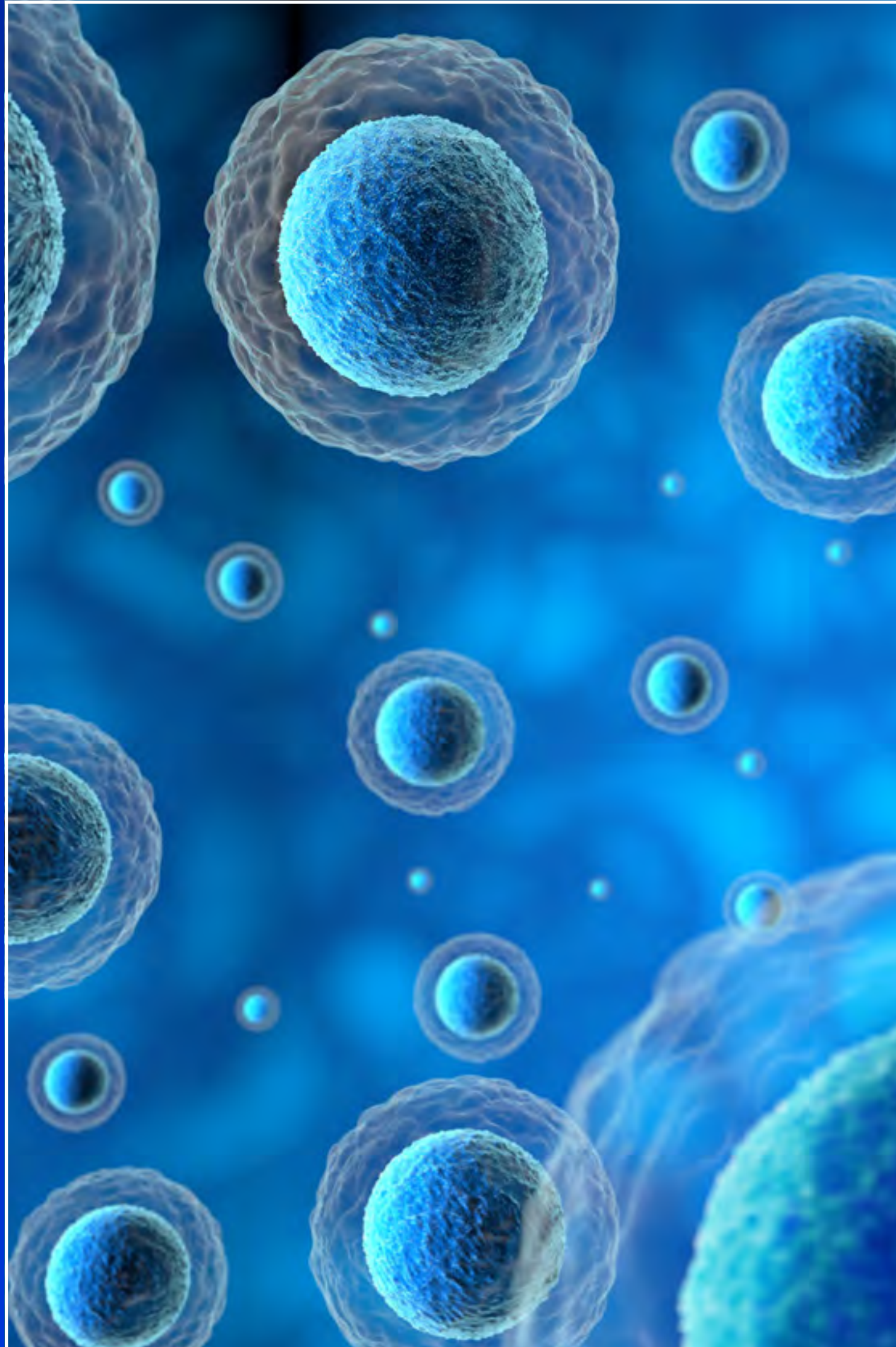


INTEGRATIONS



CUSTOMERS





USE CASES

Acquisition of new patients (in-home)

- Assessment
- Care plans
- Mobile: create appointment

Home healthcare on site-visits

Preventative maintenance for medical equipment

Break-fix for biomedical devices

Health facility maintenance services

Patient transportation services

Digital engagement

ASSETS

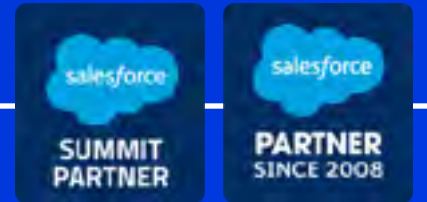
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↓ **SUCCESS STORY**
GEISINGER

↓ **PACKAGE**
SALESFORCE CPQ QUICKSTARTS

PARTNERS



INTEGRATIONS



CUSTOMERS

