

WHAT NEXT?

Your Salesforce project is live.



When companies focus more on project go-live than on constructing a holistic roadmap, including post-implementation scope, the tech projects fail to deliver the desired business value. The most common challenges that the leaders face during this phase are:

- ▶ Managing New Salesforce Releases and Updates
- ▶ Keeping Up With Organizational Change
- ▶ Meeting Customers' Ever-Changing Expectations
- ▶ Adding and Retaining Quality Resources

PARTNER

COPADO

PLEDGE 1%

Managed Services

With a team that knows the complexity and subtleties of a multi-cloud, tightly integrated ecosystem like Salesforce, NavYaan offers outcome-driven Managed Services that will produce concrete results while **Maximizing ROI.**

Client Story

Scenario

The sales team of a leading HDPE conduits manufacturer could not respond to prospects the same day as their custom SAP-Salesforce integration solution ran overnight batches, resulting in lost B2B opportunities and poor customer experience.

Problem

NavYaan validated the requirements and discovered that the solution didn't account for the data changes in the third-party system, resulting in data inconsistency. Also, the solution lacked scalable architecture for innovations and new business lines.

Result

- ▶ Within a week, the integration ran in real-time
- ▶ Reduced the lead response time to under 2 hours
- ▶ The client started to gain many lost opportunities
- ▶ Eventually, quarterly revenue increased by more than 30%, making the SAP-Salesforce integration a worthwhile investment

Product Expertise

 Salesforce Sales Cloud	 Salesforce Configure, Price, Quote (CPQ)	 Salesforce Service Cloud	 Salesforce Field Service Lightning	 Salesforce Lightning Platform
 Salesforce Experience Cloud	 Salesforce Commerce Cloud	 Salesforce Marketing Cloud (B2C Marketing)	 Salesforce Pardot (B2B Marketing)	 Data Analytics & Tableau CRM



About Us

NavYaan is a **US-based Salesforce Consulting partner** accelerating digital transformation for enterprises globally with its expertise in **advisory, implementation, and managed services.**

We Build Innovative Solutions to Attain Maximum ROI.



DISCOVER
Growth Opportunities



BUILD
Innovative Solutions



LOVE
the Unlocked Experiences

70+

Certified Salesforce Experts

200+

Yrs. of Combined Global Salesforce Implementation Experience

50+

Delighted Customers



App Exchange Rating

The NavYaan Advantage



Deep Expertise

Our seasoned experts are core team-ready, minimizing onboarding time for you



Scale as Needed

Hire talent that you choose to scale or downsize, exactly when you need it



Big-Picture Perspective

Our CRM know-how fits right into your enterprise-wide strategic roadmap



Flexible Engagements

Hourly, part-time, or full-time — we work for you in an incredibly flexible capacity



Budget-Friendly

Cost-effectively advance your Salesforce infrastructure with our experts.



Support

An entire team of specialists to help you find peace of mind, 24X7, 365 days a year

Other Services

- ▶ Salesforce Advisory Services
- ▶ Digital Sales Transformation
- ▶ Digital Service Transformation
- ▶ Digital Marketing
- ▶ Salesforce Project Implementation
- ▶ Salesforce Staffing
- ▶ Data & Integration Services
- ▶ Org Health Check
- ▶ DevOps



salesforce

available on
AppExchange

