

ABOUT



Simplus exists to make complex things simple.

THAT'S WHAT WE DO.

OFFERINGS

- Salesforce Managed Services
- Advisory Services
- Change Management
- Data Integration
- FastTrack Services
- Implementation Services
- Vaccine Management Consulting

PRODUCTS

- Revenue Cloud (CPO and Billing)
- Sales Cloud
- Service Cloud (FSL)
- Commerce Cloud (B2B, B2C)
- Marketing Cloud
- Pardot
- Industry Clouds (Manufacturing Cloud, Health Cloud, Vlocity)
- Sustainability Cloud
- DocuSign CLM
- Community Cloud (Experience Cloud)

INDUSTRIES

- Education and Government
- Financial Services
- Healthcare and Life Sciences
- Manufacturing
- Media and Communications
- Professional Services
- Retail and Consumer Goods
- SaaS/High Tech
- Travel, Transportation and Hospitality
- Utilities and Energy



SALESFORCE TECH ASSESSMENT AND BLUEPRINT

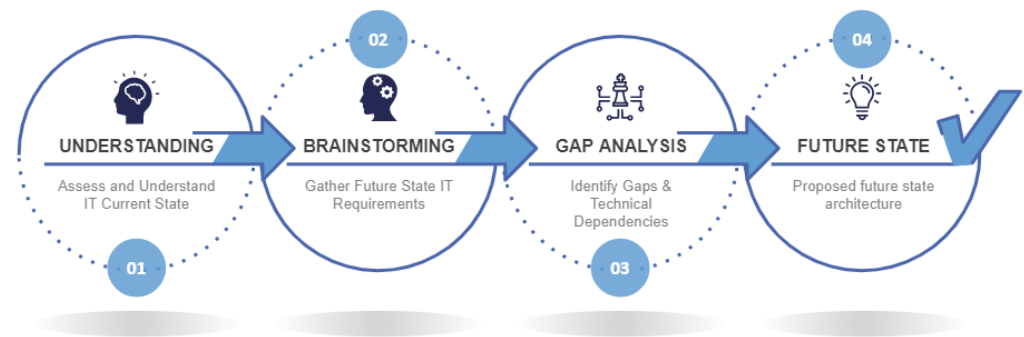
Simplify and optimize your Salesforce architecture.

Avoid pressing the reset button on your Salesforce program and instead take a thoughtful evaluation. Many organizations have difficulty rationalizing their data with their business objectives or harmonizing Salesforce automations for their end state vision. Other common challenges include

- Lack of org strategy
- Heavy customization
- Absence of MDM or integration strategy
- Poor alignment between IT and business
- Distributed security schemes across applications

Simplus' advisory practice is offering tech assessment and blueprint services to mediate these types of challenges. Through a typical engagement, you can expect to unlock greater optimization of your Salesforce program, reduce technical debt and IT overhead, simplify your architectural landscape, and gain a greater understanding of any dependencies or obstacles to the scalability of your system.

Reach out and connect with an expert at **1.833.SIMPLUS** or **info@[simplus.com](mailto:info@simplus.com)** to learn more about Simplus' tech assessment and blueprint services.



VALUE FROM TECH ASSESSMENT AND BLUEPRINT

We realize that your goals may be Salesforce specific or they may reach across your entire technology landscape. Simplus brings flexibility to ensure your business and IT goals are met in the most efficient way possible:.

Salesforce-specific	MDM / Integrations	Holistic Technology Landscape
Simplus can focus on your Salesforce specific goals with Salesforce Technical Architect expertise.	Expand capabilities to include MDM and Integrations and consider the entire technology landscape that touches Salesforce.	End-to-end capabilities across all infrastructure and technology

Deliverables

- Salesforce Health Check
 - » Health score summary
 - » Identification of issues in specific classes or Lightning Components
 - » Recommendations for resolution of issues
 - » Technical debt assessment
- Systems Integration Evaluation
 - » API Issues
 - » Best practice recommendations for integration patterns
 - » Recommendations to address inefficiencies and redundancy
 - » Fit/gap analysis of tools and methods to business requirements, compliance needs, and process effectiveness.
 - » Data Integration Diagram showing patterns, frequency, key data fields, and key transformations
- Data Analysis and Data Model Review
 - » Data findings and recommendations
 - » Data model diagram
- DevOps Strategy
 - » Vulnerability Assessment

Engagement Durations

- **6-8 weeks**
 - » 100-500 users
 - » (1) Admin, (1) BA or (1) Developer
 - » 2-3 Salesforce instances
 - » Medium integration and data complexity
- **8-10 weeks**
 - » 500-1000 users
 - » Dedicated Salesforce team: multiple Admins, BAs, and Developers
 - » 3-5 Salesforce instances
 - » Medium integration and data complexity
- **10-14 weeks**
 - » > 1000 users
 - » Fortune 100-500 and multi-national accounts
 - » Dedicated Salesforce team: multiple Admins, BAs, and Developers
 - » > 5 Salesforce instances
 - » High integration and data complexity