

cloudconsulting | Up and Running

BASIC

- What you need to get started
- Short time to implement
- For small organizations
- Affordable

For those who have very simple needs or who just want to get started simply and quickly, then expand later

PLUS

- Added functions
- Existing processes
- Best value

For those who have established practices but want to take their business to the next level.

PREMIUM

- Comprehensive
- Migration from existing contact management or CRM
- Larger organizations

For those who want maximum functionality, tailoring, and flexibility

Half Day Business Review

Up and Running Services

Salesforce.com Setup and Customization

- User and Profile Setup
- Data Security and Sharing Model
- Leads
- Accounts
- Contacts
- Opportunities
- Campaigns
- Reports and Dashboards
- Email alerts
- Workflow and approvals automation
- Forecasting
- Salesforce Mobile
- Cases
- Contracts
- Products and Price Books

30-Day Checkup

Initial Training

Ongoing Support

Existing Data Migration

- included | ○ is optional

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	Basic	Plus	Premium
Half Day Business Review	\$500	\$500	\$500
Up and Running Services	\$7,995	\$9,995	\$14,995
Salesforce.com Setup and Customization	Up to 5	Up to 10	Up to 25
User and Profile Setup	●	●	●
Data Security and Sharing Model	●	●	●
Leads	●	●	●
Accounts	●	●	●
Contacts	●	●	●
Opportunities	●	●	●
Campaigns		●	●
Reports and Dashboards		●	●
Email alerts		●	●
Workflow and approvals automation		●	●
Forecasting			●
Salesforce Mobile			●
Cases			●
Contracts			●
Products and Price Books			●
30-Day Checkup	●	●	●
Initial Training	Up to 5	Up to 10	Up to 25
Ongoing Support	○	○	○
Existing Data Migration	○	○	○

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