



Google Chrome Extension Installation Manual



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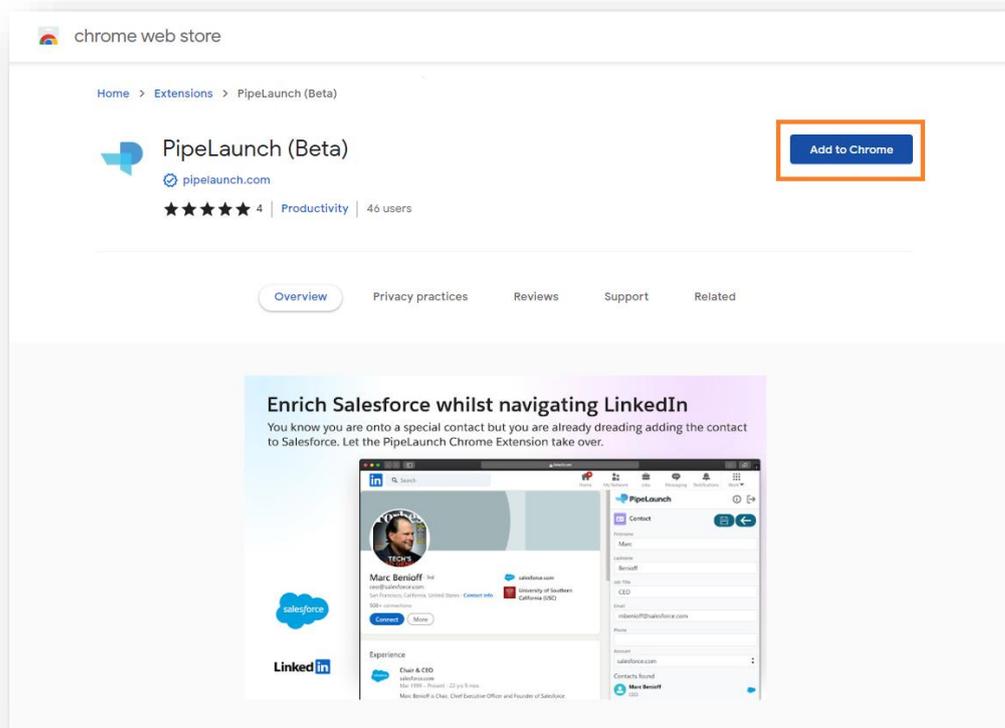
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Installation

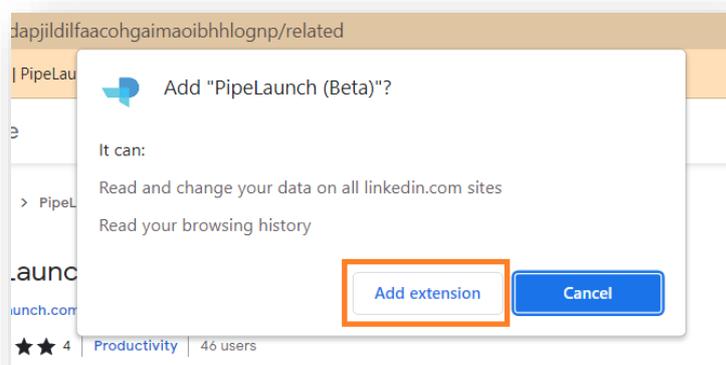
Installation Link – [PipeLauch Chrome Extension](#)

1. Follow the installation link, or search for PipeLaunch on Chrome Web Store.

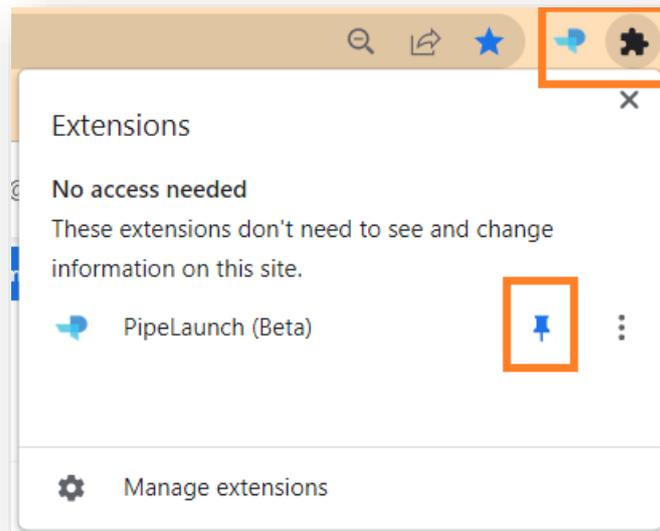
Click on 'Add to Chrome' Button



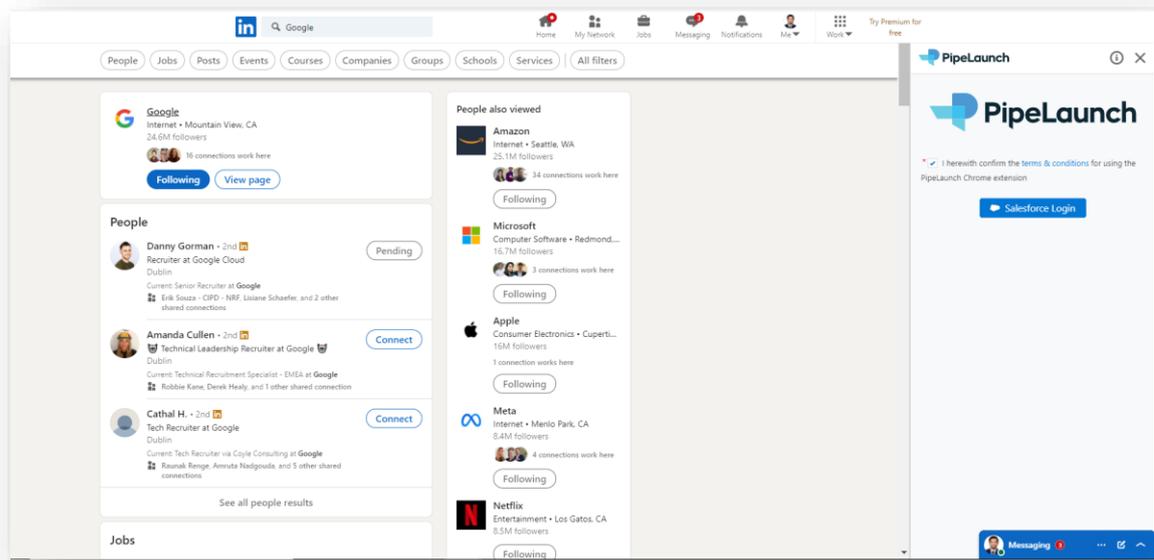
2. Then upon pop up, Click on 'Add extension'



3. Click on Extension on the right side of address bar and Pin plugin PipeLaunch



4. Login to your LinkedIn account >> Click on PipeLaunch Extension button >> PipeLaunch Extension Window on right will pop up.

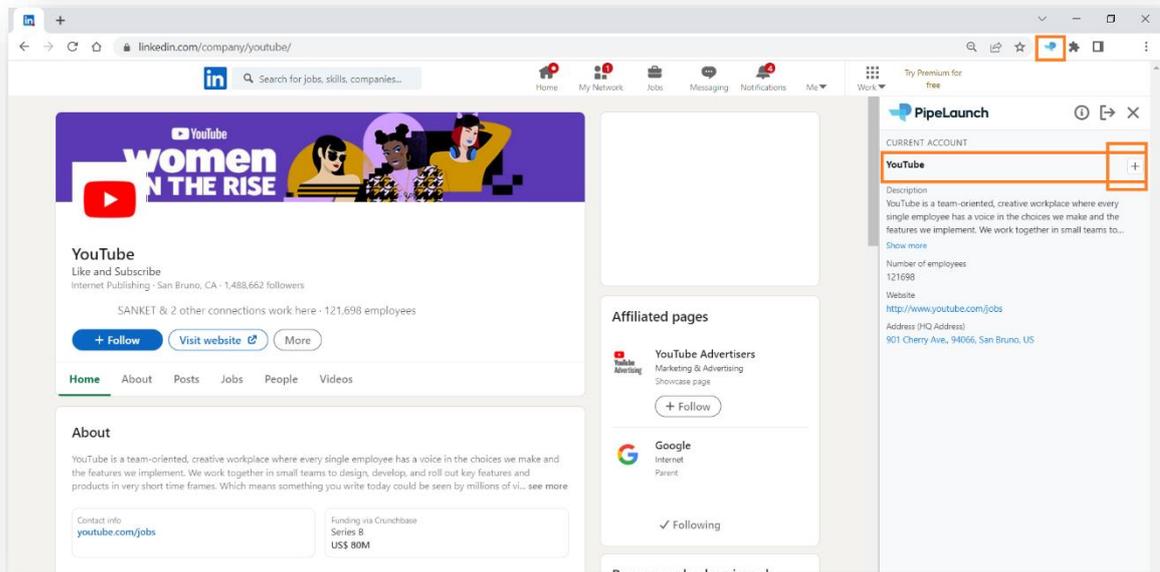


5. Read Terms and conditions >> Select 'I herewith confirm the [terms & conditions](#) for using the PipeLaunch Chrome extension.' And Login with your Salesforce!
6. You are all set with PipeLaunch Login!
7. Refresh LinkedIn tab every time you re-login.

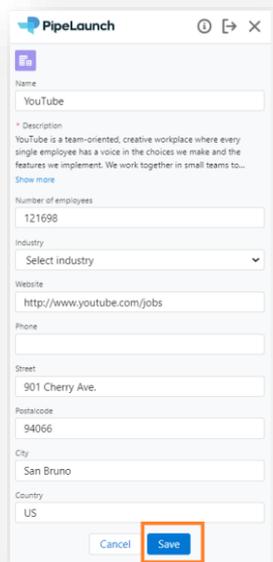
How to Create **Account** using PipeLaunch Chrome extension

When you come across a possible prospect account on LinkedIn, go to their LinkedIn page and follow the steps

1. Open the Company Page.
2. Click on PipeLaunch extension from right side of address bar



3. Click on **+** to add the account to your salesforce org.
4. Customize the details if required.

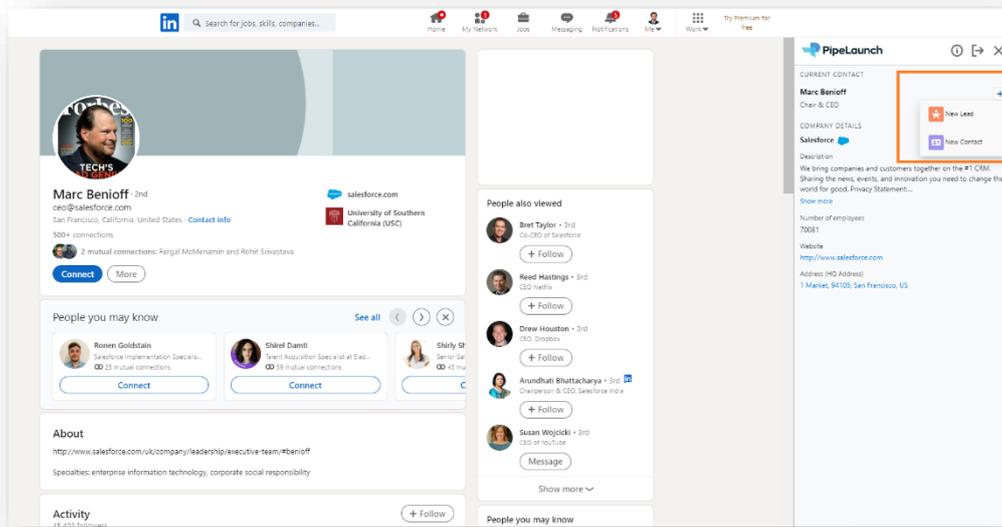


5. Click Save to store Account to your Salesforce.

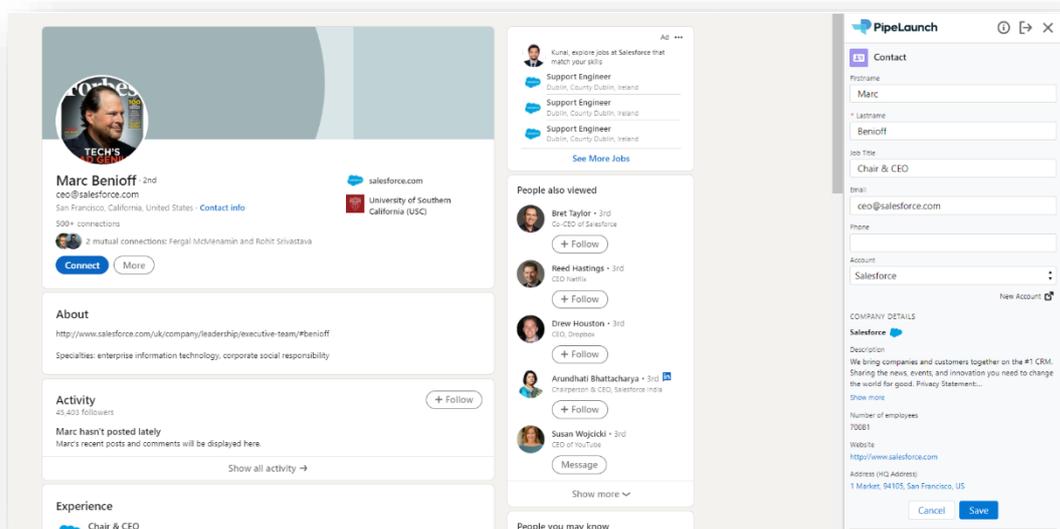
How to Create Lead/Contact using PipeLaunch Chrome extension

When you come across a possible prospect account on LinkedIn, go to their LinkedIn page and follow the steps

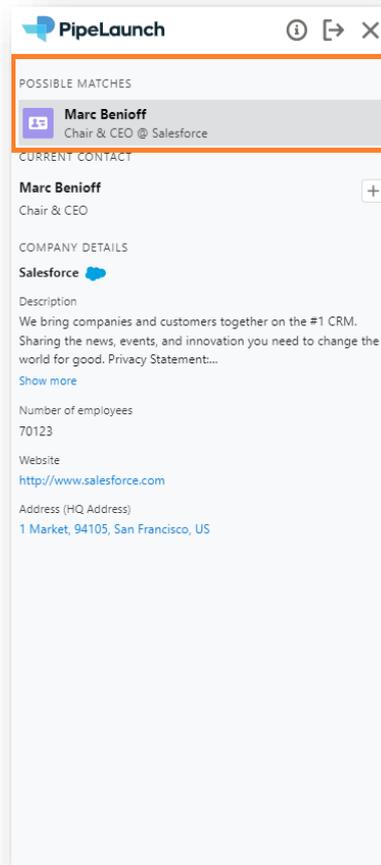
1. Open the profile of person you want to create contact/lead.
2. Click on PipeLaunch extension from right side of address bar



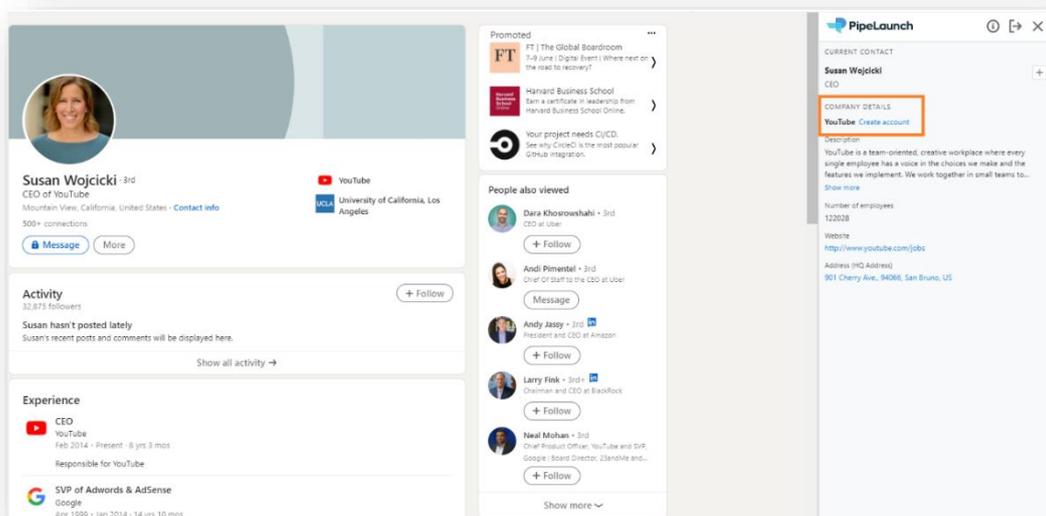
3. Click on + to add the account to your salesforce org and select if you want to create Lead or Contact from Drop down.
4. Customize the details if required.
5. Click Save to store Lead/Contact to your Salesforce.



6. PipeLaunch will show results in Possible Matches for Duplicates found in your Salesforce Org.



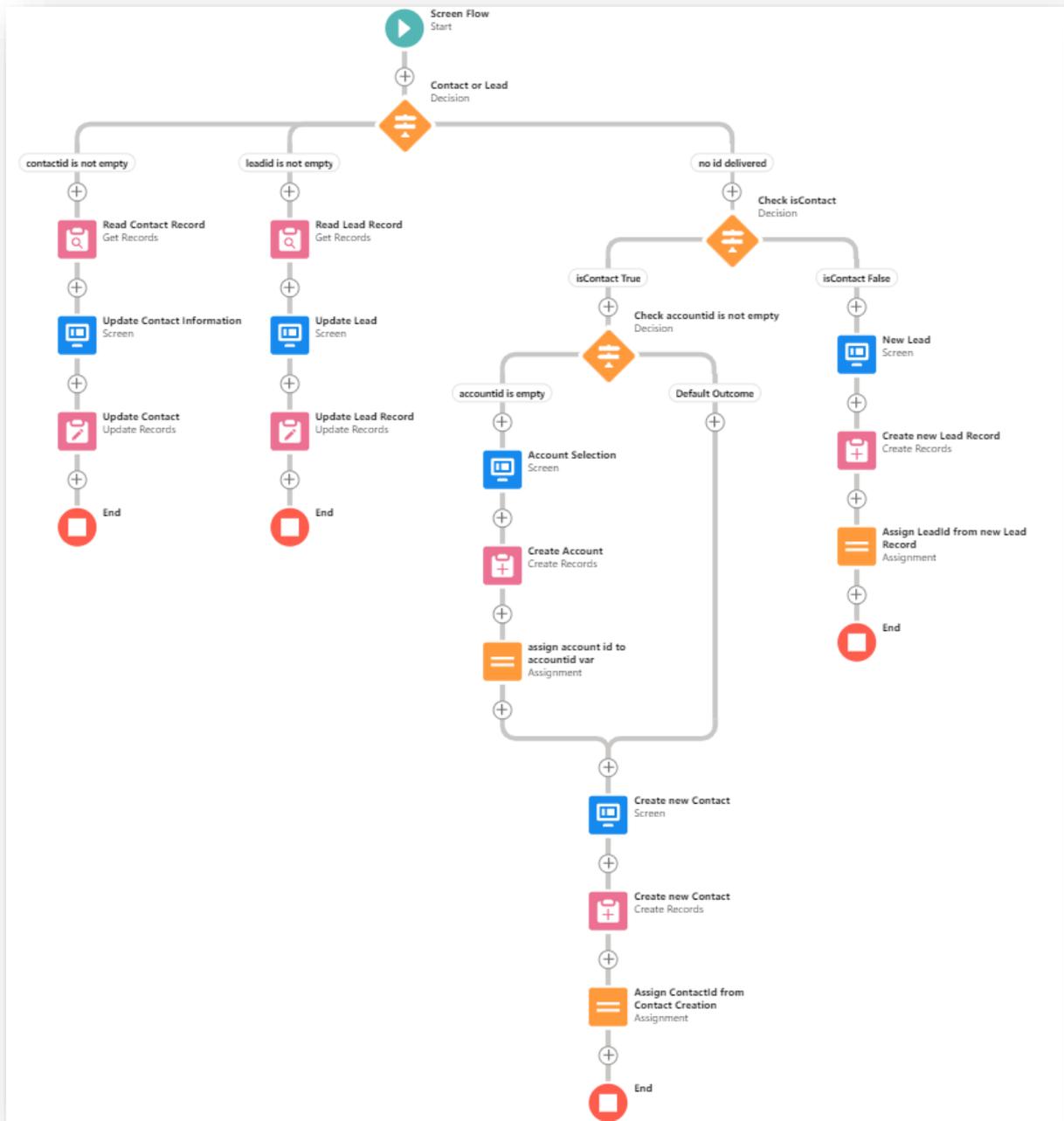
7. PipeLaunch will notify you if Account is not available for contact you are trying to create.



8. Click on 'Create Account' to create account before creating contact.
9. New window with salesforce will open and you can customize details before saving account!
10. Come back to LinkedIn and Refresh the page before you proceed to create Contact or lead for respective Contact.

Admin Setup for PipeLaunch Chrome Extension

1. Open Setup
2. With PipeLaunch package, a template of screen flow is provided which can be used to enhance user experience and gives freedom adapt customized business requirements with PipeLaunch extension.
Search and Open **'Create new Contact or Lead'** template Screen Flow by PipeLaunch.



3. You can customize this flow as per your business requirements.
4. Click on **'Save As'** and Fill in following details

Flow Label: *PipeLaunch Add Lead/Contact*
Flow API Name: ***PL_ContactFlow*** (please copy paste this API name)
Description: *This is customizable flow for PipeLaunch 'Add Lead/Contact' action for Extension.*

Save as a new flow

Create a flow using this template as a starting point.

* Flow Label: PipeLaunch Add Lead/Contact

* Flow API Name: PL_ContactFlow

Description: This is customizable flow for Pipelaunch 'Add Lead/Contact' action for Extension.

Show Advanced

Cancel Save

5. Click on Save and 'Activate' the new flow.
6. Go to LinkedIn and Refresh the Tab.
7. Make sure to Logout and re-login after flow is activated.

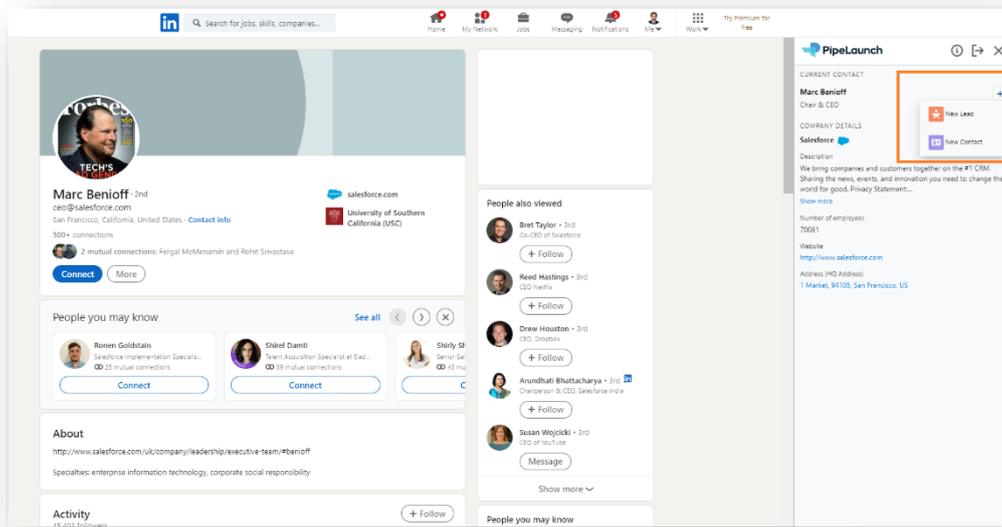
To use extension for Sandbox

Click on Login with a Different Username >> Use Custom Domain >> enter the sandbox URL >> Login

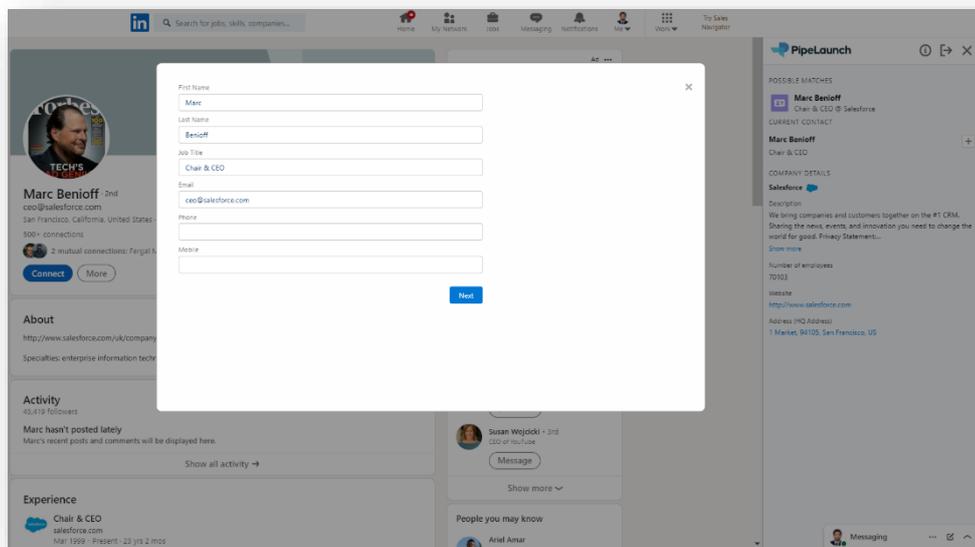
How to Create Lead/Contact using PipeLaunch Chrome extension (With Active of Flow)

When you come across a possible prospect account on LinkedIn, go to their LinkedIn page and follow the steps

11. Open the profile of person you want to create contact/lead.
12. Click on PipeLaunch extension from right side of address bar

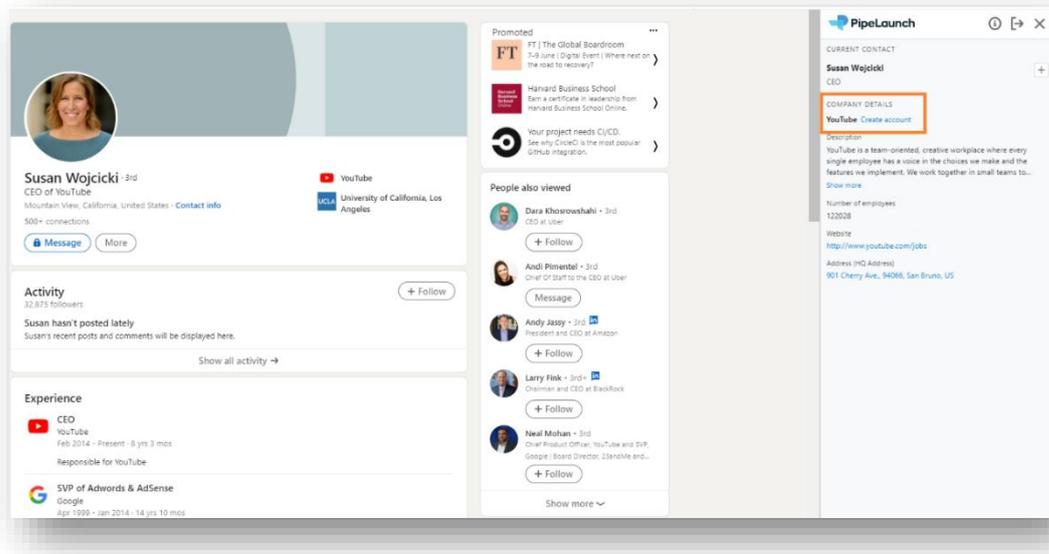


13. Click on + to add the account to your salesforce org and select if you want to create Lead or Contact from Drop down.



14. Customize the details if required.
15. Click Save to store Lead/Contact to your Salesforce.

16. PipeLaunch will notify you if Account is not available for contact you are trying to create.



17. Click on 'Create Account' to create account before creating contact.
18. New window with salesforce will open and you can customize details before saving account!
19. Come back to LinkedIn and Refresh the page before you proceed to create Contact or lead for respective Contact.

More questions?

If you need any additional information, We are always up for help at support@PipeLaunch.com.