

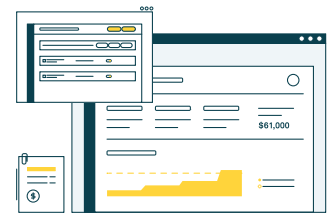
Top 5 Reasons to Upgrade to CaptivateIQ

At CaptivateIQ, we believe that commissions should be a strategic lever that drives business performance. Using spreadsheets is no longer a sustainable solution for managing this business critical function.



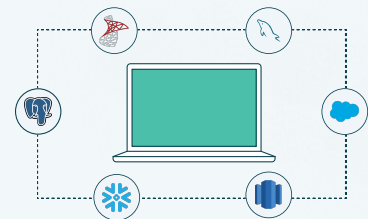
1 Make reps more productive

Incentives exist to drive business performance. We provide transparent, easy to understand rep dashboards and pay statements so teams know what they're getting paid and when. Let your reps focus on closing more deals instead of tracking their commissions.



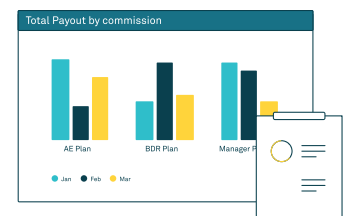
2 Achieve data peace of mind

Stop relying on inconsistent commission data across multiple systems. With CaptivateIQ, you can automatically sync your commission data for fast and reliable calculations. Integrate directly to your data source to save days each month collecting and cleaning data. Your reps deserve to get paid on-time and accurately.



3 Adapt & iterate to scale faster

Compensation planning is a fluid process that needs to adapt as the business evolves. CaptivateIQ offers the most flexible solution on the market to handle any commission plan with the insights to inform leadership which plans are growing the bottom line while motivating your reps.



4 Analyze instead of administering

Commissions design, management, and more can be tremendous resource draws for a company. Between manually calculating, and resolving disputes due to errors, that's a lot of work that could be automated. By replacing those with an automated solution, you can spend time analyzing impact and remove the commissions headache.



5 Focus on what matters

Comp admins & reps alike are often juggling dozens of objectives and priorities. Administering and understanding commissions shouldn't be a draw on that. With an automated commission solution, your admins can focus on tweaking performance and efficiency, while reps can put all their focus on selling.

