



**AKATIA
TECHNOLOGIES**

| Doing Good for Good
Partnering with Non-Profits



Helping non-profits together

Akatia
matches
Salesforce's
commitment



10

Free user licenses

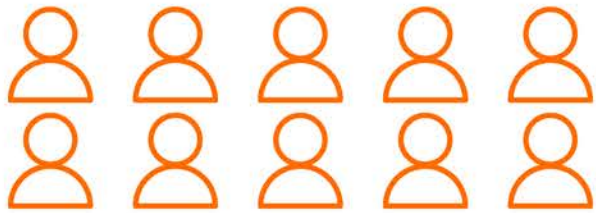


10

Free user licenses
(Desktop & Scanner)

Access **WAM** on desktop or mobile scanner device with same license

10 free user licenses



Additional user
platform licenses



50% discount



Access to WAM on both
desktop & mobile scanner

Akatia offers non-profits the expertise to **Succeed**



Create dashboards and reports for data analytics & KPI's



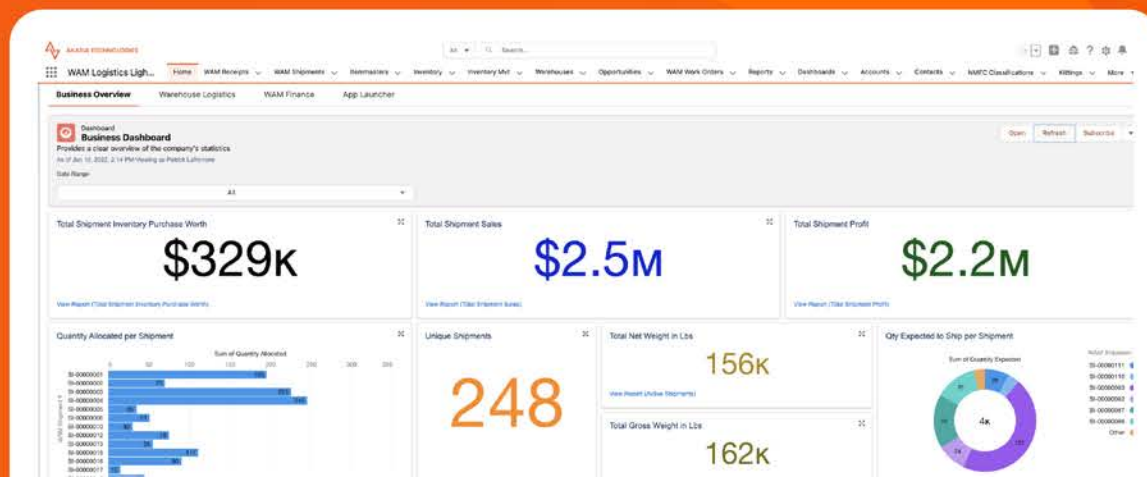
Connect Salesforce tools and apps with WAM solution



Introduce mobile scanning technology

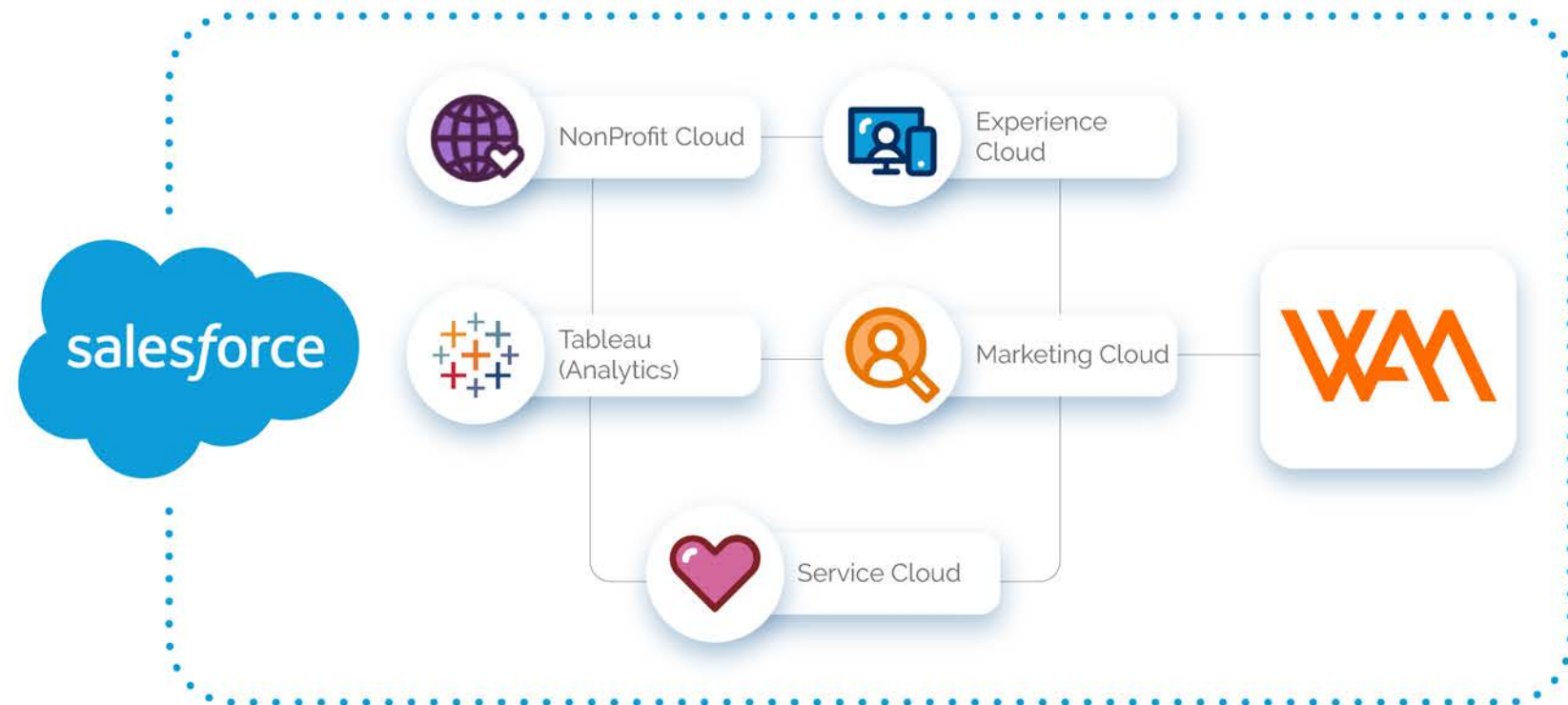


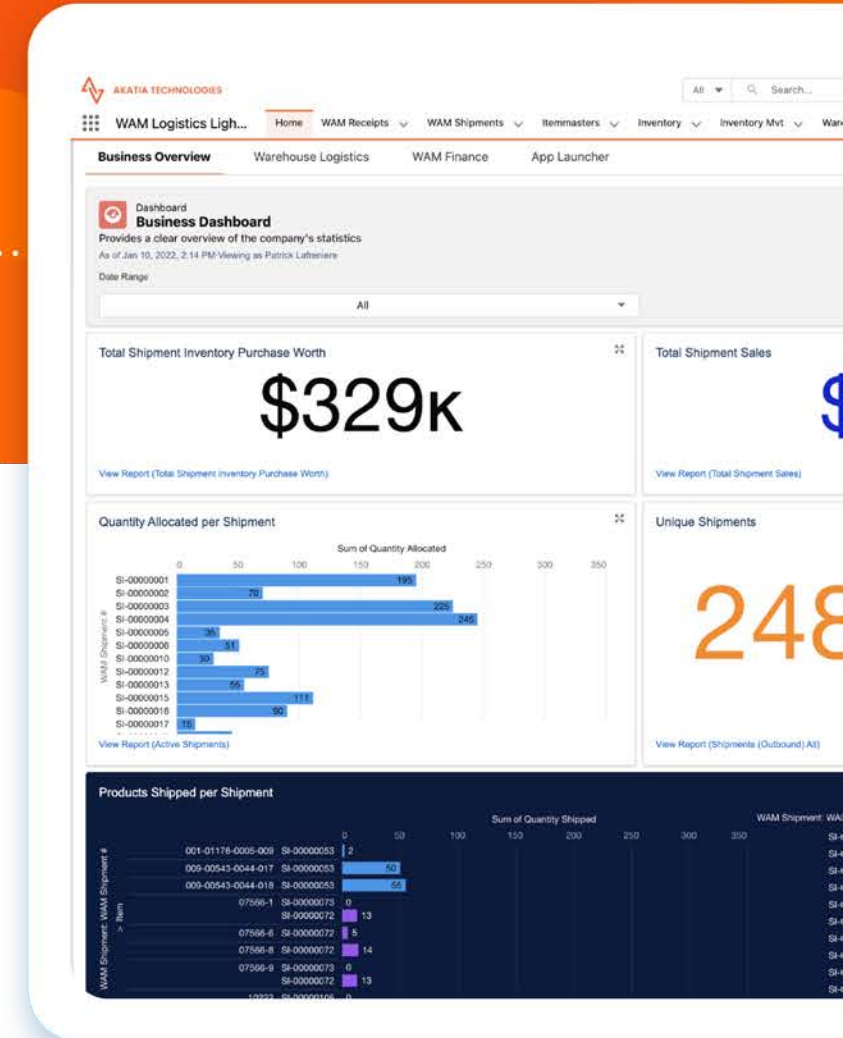
Provide best practice knowledge and consulting



Creating a connected ecosystem

One eco-system means you can connect all tools & access all your data under one environment





Manageable implementation



Implementation Time

1-6 months

This is dependent on scope. The shortest implementation we've done is 1 month, while the longest is 6 months. Most others fall somewhere in between.



Implementation Cost

\$7k-15k

The average cost for implementing WAM for a non-profit is between \$7k-\$15k. Project scope, requirements, automation, and integrations are part of this evaluation.



Phased Implementation



We take a phased approach to implementation. We focus on must haves and training in phase 1. More phases can be added later. The idea: not to overwhelm.

FAQ's

Do you work with non-profits currently?

Yes, we work with non-profits, like Goodwill and Inter-Faith Food Shuttle.

Do you have special offers for non-profits?

Yes, we offer discounts and freebies on WAM licenses.

Do we have to use all the features of WAM?

No, you decide which features and functionality you want to use, we just turn "on" the ones you need and turn "off" the ones you don't.

Our processes are very unique, can WAM handle them?

WAM is completely configurable to your processes and flows, just let us know what you have in mind, and we can configure WAM to your specific needs.

We don't have a physical warehouse, can WAM still be used in this case?

Absolutely! WAM can be used as a "virtual warehouse" to manage your assets, procurement, supply chain, and more.

What Salesforce license do I need to access and use WAM?

At a minimum you require a Salesforce Platform license to access WAM on Salesforce. Any Salesforce license above Platform would also work.

We're just beginning to leverage technology, do we have to implement all at once?

Not at all. We can break an implementation into manageable phases so that the project is not overwhelming. Once you're satisfied with phase one, we can move on to additional phases whenever you feel ready and only if you choose to do so.

FAQ's

Does it take long to implement WAM?

It depends on your requirements and scope of your project. The shortest implementation we've done is 1 month, while the longest is 6 months, most others fall somewhere in between.

Do I need Salesforce to use WAM?

Yes. WAM is a Salesforce native application and so you need to be using Salesforce to use WAM. Think of Salesforce as the operating system on your smartphone, while WAM as an application that you might download and use for a particular purpose. WAM works similarly within the Salesforce platform.

What sets WAM apart from other solutions?

Great question! One of the things that sets WAM apart is our mobile scanning technology. Our proprietary scanning app syncs directly with your Salesforce org. Warehouse and inventory work transpires on the go. As tasks are performed in the warehouse data is automatically updated live to Salesforce. There's a lot more, but that's one of the big ones.

**Does Akatia provide training for WAM?
How is this done?**

Training staff is a big part to the success in leveraging a WMS like WAM. With that in mind we have an in app learning management system (LMS) with videos and questionnaires to help get your team up to speed. We realize that not every organization's processes will be the same though. So, we offer training and documentation within the implementation phase on those bespoke configurations.



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www.akatia.com