

# Professional Services M&A Strategy & Solutions

Company 'SA' acquired three companies and needed a consulting organization to drive a unified approach to integrate and streamline the merging of these companies.

They partnered with 5P to integrate separate finance, sales, marketing, project management and customer service systems into one efficient, well-oiled machine. 5P delivered:

- A complete organizational assessment of current processes and delivered a growth-focused strategy
- End-to-end data and system architecture with an integrated approach
- Negotiated contracts and licensing for software and services
- Delivered technology solutions, including Salesforce, for improved efficiency through automation and elimination of manual processes



18%

Improvement through  
automation of manual  
processes

30%

Savings in licensing  
and service fees