

December 16, 2021

To Whom it may concern,

I am writing this as a recommendation for Streamforce Solutions in regards to Salesforce Implementation and management consulting. Streamforce has been an integral partner to Perceptyx Inc. throughout initial implementation of Salesforce, as well as ongoing administrative support.

In Q1-21 Streamforce was brought in to assist Perceptyx with their re-implementation of Salesforce and Malbek, which also included implementing CPQ. Perceptyx was in a difficult place, initially contracting with another party for the full implementation of Salesforce, however that consultant failed on multiple fronts leaving Perceptyx with a partially completed Salesforce instance with data issues from incomplete data migrations.

Streamforce did a great job of cleaning up the mess made by the previous consultant. Both finishing the completion of the initial build out of the Salesforce instance, as well as completing implementation of a very complex pricing methodology in SFDC CPQ. For an additional 9 months Streamforce also contracted with Perceptyx to assist in multiple aspects of administering the Salesforce system while Perceptyx hired a new Revenue Operations team to take this administration in house.

Streamforce has been a great partner with Perceptyx, being both responsive on requests as well as implementing complex system changes from requirement documents. In late 2021 Perceptyx again contracted with Streamforce to assist in developing new pricing methodology, once again showing their skills on developing from complex requirement documents. Perceptyx gladly recommends Streamforce for Salesforce and CPQ implementation and administration and could not have been successful without their assistance.



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