PRODUCT OVERVIEW

The world's leading sales and negotiation solution for commercial banks.

Banks aren't giving their front-line relationship managers the tools and insights they need to deliver a customer experience that separates them from the competition. They're often winning deals that are actually bad for the bank's portfolio or losing deals that then result in lost relationships.

We are modernizing banking.

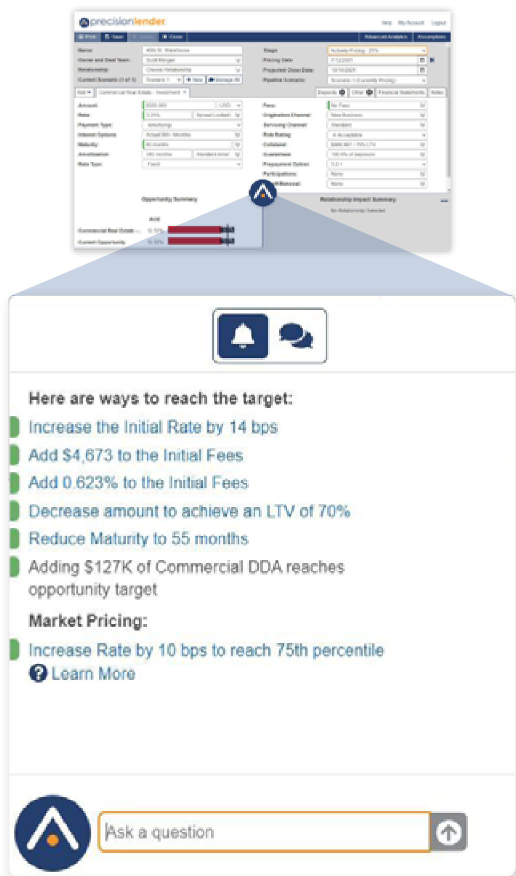
PrecisionLender software empowers bankers with actionable, in-the-moment insights and coaching, so they can structure, price and negotiate winning deals. The result is stronger, more profitable relationships, for both the relationship manager and the bank.

Insights that lead to action.

Banks have enormous amounts of data they use to generate insights, but they struggle to turn this into meaningful action. PrecisionLender helps banks take this critical final step, thanks to Andi®.

Andi is PrecisionLender's intelligent virtual analyst. She augments bankers' strengths with the latest technology and data, delivering recommendations on different structures and tactics, while the deal is being priced.

It's about delivering the right information to the right banker, at the right time.



Andi®, our virtual insights analyst suggests ways for bankers to make a deal work.

With Q2 | PrecisionLender you can…

Grow Relationships
Q2 | PrecisionLender empowers bankers with ways to make deals work, beyond just rate and term. They can see the relative value of every deal point to the bank, helping them confidently address each term relative to the client.

Increase Profitability
Now you can know the real value of each relationship and understand the true impact of winning or losing each deal. Q2 | PrecisionLender also gives bankers multiple non-credit ways to expand those relationships.

Strengthen Your Tech Ecosystem
Q2 | PrecisionLender integrates seamlessly with banks' existing systems and makes the technology it touches even more powerful through the information it shares.

RMs like that Q2 | PrecisionLender gives them different options... They now have efficient ways to make the deal work and meet the needs of the customer.

Kyle Koelbel, CFO
Rabobank N.A.

Q2 | PrecisionLender is modernizing commercial banking. Our sales and negotiation solution empowers bankers with actionable, in-the-moment insights and coaching, so they win better deals and build strong, more profitable relationships. Andi®, PrecisionLender's virtual insights analyst, augments banker strengths and intelligence with the latest technology and data, delivering the best recommendations at exactly the right time. More than 12,000+ bankers at 200+ banks – ranging from $1B to $1T in assets – use our solution. Set your bank apart with Q2 | PrecisionLender's applied banking insights. Visit precisionlender.com to learn more.

Visit precisionlender.com to learn more.

Proven Client Success

Q2 | PrecisionLender clients outperformed their peers in all of these annual metrics* while also having a past due rate of just 0.81% on all their commercial loans.

*Based on FDIC data March 2021 - March 2022

+155 BPS
Lift in ROE

↑ 20 BPS
Higher Net Interest Margin for PL Clients than Peers

↑ 36%
Greater Deposit Growth