





OUR WORK

Boost Salesforce staff capabilities without having to increase staff.

CASE STUDY: OUR PROCESS





WHY CHOOSE US?

CLOUDSTREET offers Salesforce optimization solutions to help businesses manage and realize more benefit from their sales, marketing and other digital transformation goals. Working with CLOUDSTREET offers the advantage of boosting Salesforce staff capabilities, without having to increase staff. Because our team acts in tandem with yours, you can be sure that our efforts will be effective.

OUR SERVICES

We understand the world of Salesforce dynamics, and our team possesses not only the skills to help you transform your in-house digital transformation efforts, but also the dedication and expertise to help you excel.

CLOUDSTREET's comprehensive services for businesses of all kinds include:

- Managed Support
- Staff Augmentation
- Mobile App Development
- Implementation Services
- Integration Services
- Lightning Migrations
- Community Cloud Services
- Commerce Cloud Services
- Marketing Cloud Services
- Sales Cloud Services

Development

YOUR SUCCESS

We understand the intricacies that are a part of the Salesforce landscape, but we also can testify to the potential benefits of leveraging all the parts and pieces to achieve specific transformative goals. We work with you to formulate those goals, and then we partner with you to ensure that you achieve the desired results. In short, our services are designed to support your best efforts, boost self-reliance and produce high-quality outcomes. We reach across all operations, with hands-on experience, in order to confront technical issues, define strategies, and forge new paths that lead to lasting success.

"Our team is fully qualified to support specialized and specific solutions," according to President Mark Lum. He notes that the support team's focus is always on costs, collaboration, process improvement, and efficiency, beginning with the necessary analysis of existing processes, systems, and strategies, and then establishing an educational, informational, and collaborative training plan.

Mark Lum and his business partner Kumar Agarwal have developed a program that caters to the needs of today's business leaders across a range of fields, from product manufacturers to industrial distribution, financial services, energy, hi-tech, and numerous others. The potential for growth and development, cost-savings, efficiency, and strategic marketing enhancements is virtually unlimited, says Lum, with the ability to fully utilize and integrate the solutions offered by a transformative platform like Salesforce. "However," he adds, "we understand that gaining that kind of expertise requires a plan, determination... and some grit. That's where we come in, and that's what we do best."





THE PROCESS

The full value of the Salesforce platform can only be realized, according to Lum and Agarwal, when a client is able to quickly resolve technical issues and arrive at a place of "comfort" that allows staff to get down to the business of learning and adapting procedures to their individualized needs. CLOUDSTREET offers Salesforce staff augmentation, critical services designed to help you grow your team, and maximize platform benefits. CLOUDSTREET provides a unique lower-cost hybrid approach to resourcing with USA based project managers working virtually alongside India based developers.

We have the ability to customize Salesforce so that it performs in the best possible way to fulfill your business needs, and we provide the instruction and assistance necessary to pivot to new program features and services. CLOUDSTREET is available every step of the way to assist you with expert advice, unique tips, and maintenance strategies. And our team is always available when you encounter difficulties or have questions. And we do mean always, 24-7, every day of the year. We understand the urgency when you're looking for answers, and we have the ability to respond to you in unique ways.

CONTACT US NOW TO EXPLORE SERVICE OPTIONS

We are in business to help you build a solid foundation for business success through informed and efficient use of available and transformative technology. CLOUDSTREET has the resources, the tools, the people, and the commitment to help you achieve the goals you set for your business.



CLOUDSTREET is a registered Salesforce Partner and proud supporter of the Salesforce 1-1-1 Philanthropy Pledge

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