

Nubessom CASE STUDY



Pricefx is the leading pricing software provider. When the three founders came together to re-imagine pricing software, there were two things they committed to - being a people-centric organization, and using passion to create the best pricing software in the world.

The result is a pricing platform born of the synergy of these values. A software that is fast to implement, flexible as you grow and friendly to use, so you can concentrate on the things you are truly passionate about.

PROJECT OVERVIEW

PriceFX was looking for a Salesforce PDO Partner to help them analyze and structure their approach towards building Integration with existing external solutions as a Salesforce Managed Package.

Nubessom Consulting was expected to offer consultancy over AppExchange on-boarding processes, including Salesforce Security Review, as well as overall Project technical architecture support.

SOLUTION

The solution was divided into four main stages:

- 1) Project Discovery and existing setup analysis
- 2) DevOps structure setup and process configuration
- 3) Package Development
- 4) Security Review and App publishing on AppExchange

FEATURES



Product Pricing Automation



PriceFX Connector Configuration



Faster quote process as sales people didn't have to switch between application to get proper pricing