



SMART CONTRACTS BIZHUB
— SIMPLIFY CONTRACTS —

Smart Contracts BizHub Solution

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GALV@NTRIX
Intelligence from ground to cloud



Overview of the Smart Contracts BizHub Solution

Key Features (1)

- Comprehensive Contract Lifecycle Management (CLM) solution.
- Comprehensive Dashboards for strategic, tactical and operational needs.
- Powerful and flexible approval processes approvals with workflows.
- Built on the Salesforce platform with native integration with all other touchpoints with the stakeholders (Customers, Vendors, Employees, Contractors, etc.)
- Template based document management and control.
- Multi-lingual capabilities.

Key Features (2)

- Native integration with leading e-signature platforms like Adobe sign, DocuSign etc.*
- Native mobility through the Salesforce mobile app.
- Meets the exacting security standards of the Salesforce platform.
- Available independently from the AppExchange and can be installed on the current instances of Salesforce for existing customers.
- Provides a comprehensive 360 degree (360°) view of the customer for all customer features within Salesforce.

* Additional charges apply

Additional Optional Features (1)

- AI based contracts redlining and monitoring
- AI based rules to determine risk conditions for better analysis of agreements.
- Trending and forecasting for data.
- Identification of key differences from company standard templates.
- Matching stakeholder contract with company standard templates & tracking variations.
- Unlimited archival of all contracts and related documentation.

Additional Optional Features (2)

- Customer, Vendor, Employee creation and approval workflows.
- Integration with SAP/Other ERPs using industry standard REST/ SOAP APIs.
- Integration with SAP for auto creation of relevant records and feedback on usage etc.
- Purchase Order & Requisition creation, approval and ERP integration.



Key Benefits

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Key benefits recorded by our existing customers

Lost contracts or missed alerts

No missed documents or lost opportunities due to missed renewals.

0

Up to
90%

Reduction in processing time from manual processes

Time to create contracts using templates, collaborate, obtain approvals, e-signatures and track final upload status.

Short cycle time

Time to complete the entire cycle for standard contracts with no delays in approvals.

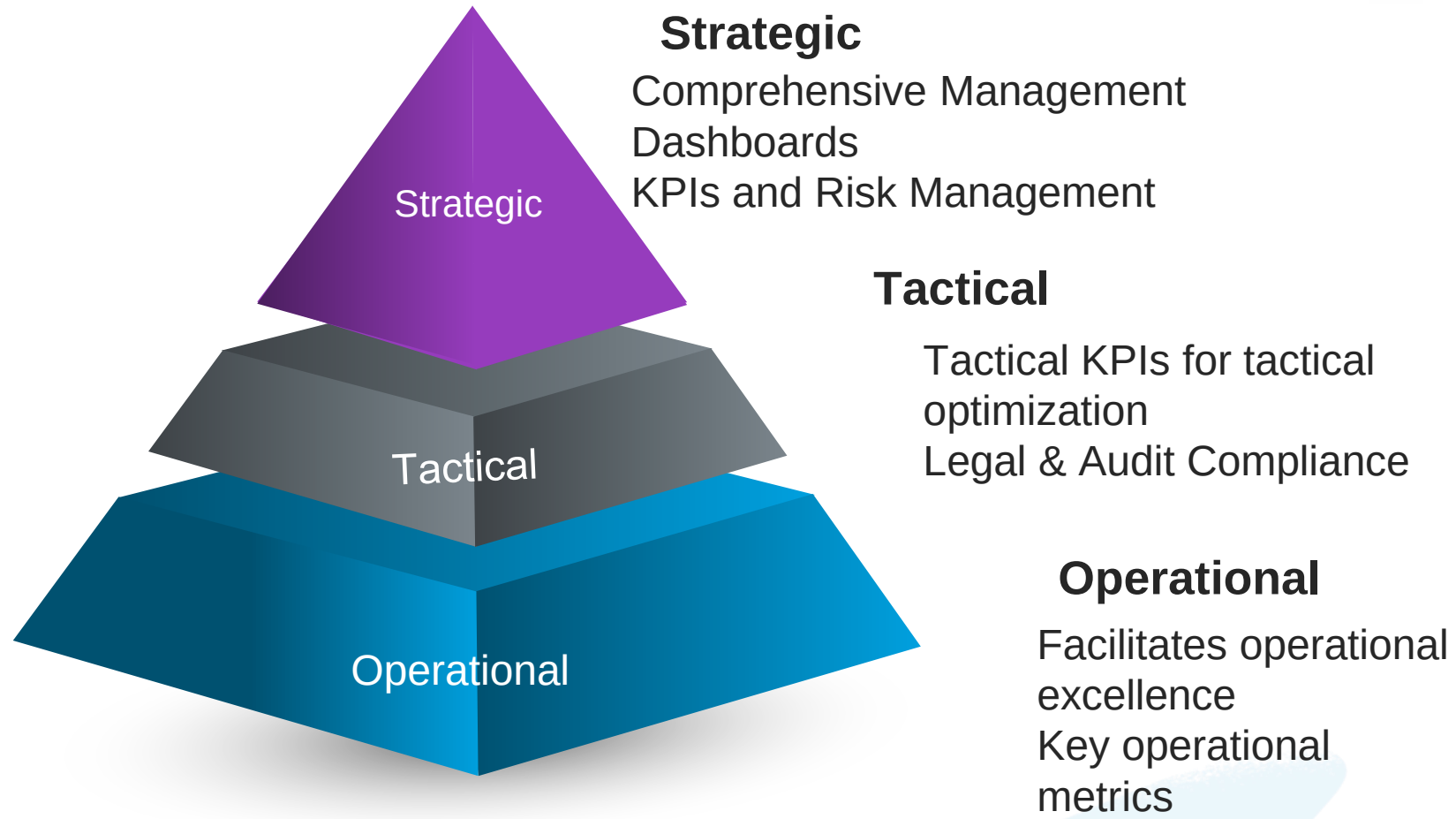
10
mins

200

Mass creation and approvals

Create up to 200 contracts and mass approve at one time, for each level of approver.

Visibility across organization





Contract Lifecycle Management (CLM) solution

Key Features at a Glance (1)

Contracts (Agreements)

- Customer agreements
- Vendor agreements
- HR and Employee agreements
- Financial deals and agreements
- Services agreements
- Construction agreements
- .. Custom agreements

Amendments

- Amendments
- Extensions
- Version management
- Rules for amendments

Terminations

- Termination with cause
- Termination without cause
- Rules governing terminations
- Follow up actions on termination

Key Features at a Glance (2)

Approvals

- Multiple level approvals
- Automatic workflows
- Rules governing steps
- Phased approvals
- Automatic notifications

Workflows

- Customizable flows for all key processes
- Validations enforced with key business rules
- Notifications on key milestones

Alerts and Notifications

- Flexible and customizable alerts for expiring agreements
- Approval notifications via emails and mobile app
- Escalation notifications
- Notifications to customers, vendors, employees on key milestones

Key Features at a Glance (3)

Flexible Templates

- Pre-built sample templates
- Flexible template definition for all agreements with variants
- Auto generation of contract documents based on templates
- Comprehensive storage for all documents
- Red lining agreements*

Attachments

- Agreement specific documents –mandatory and optional – can be enforced
- Comprehensive storage for all attachments (supporting documents)
- Signed contract upload and alerts for missing contracts post approval

Flexible fields

- Add all fields required in each type of agreements
- Pre-defined library of fields
- Inbuilt validation options for fields

* With optional addon

Key Features at a Glance (4)

Customers and Vendors

- Direct and Indirect customers
- Various types of vendors including finance vendors
- Customer and Vendor set up processes including workflows and approvals *

Employees & Stakeholders

- Employee masters and employees as vendors for HR contracts
- Stakeholders set up

Related Entities

- Other stakeholders in contracts, including third parties

* With optional addon

Key Features at a Glance (5)

Risk Mitigation

- Mitigate risks by pro-actively monitoring key contract parameters and dates
- Salesforce native flows to handle exception processes including alerts to external entities

Multi-lingual capabilities

- Native support for Salesforce supported languages
- Easy translation workbench for customer specific fields and templates

Mobility

- Native mobility using SF mobile app
- Approvals on the Go on the mobile device

Key Features at a Glance (6)

Security

- Meets all exacting security standards applicable to salesforce

Scalability

- Unlimited scalability
- SaaS model of the Salesforce platform

Compliance

- Set up for all legal rules for various types of agreements
- Full audit tracking
- Flexibility to set up organizational internal audit rules and charts of authority

Key Features at a Glance (7)

Global Availability on AppExchange

- Globally available on AppExchange. Security review and approval by Salesforce completed)
- Trial version available on demand.

Key Features at a Glance (8)

Dashboards

- Pre-built dashboards
- Custom dashboards based on user roles
- Unlimited dashboards can be created
- Dynamic dashboards**
- Enhanced dashboards with Tableau^

Reports

- Easy drag and drop customization for reports
- User definable reports for all data within the system

** Subject to Salesforce limits

^ Optional addon

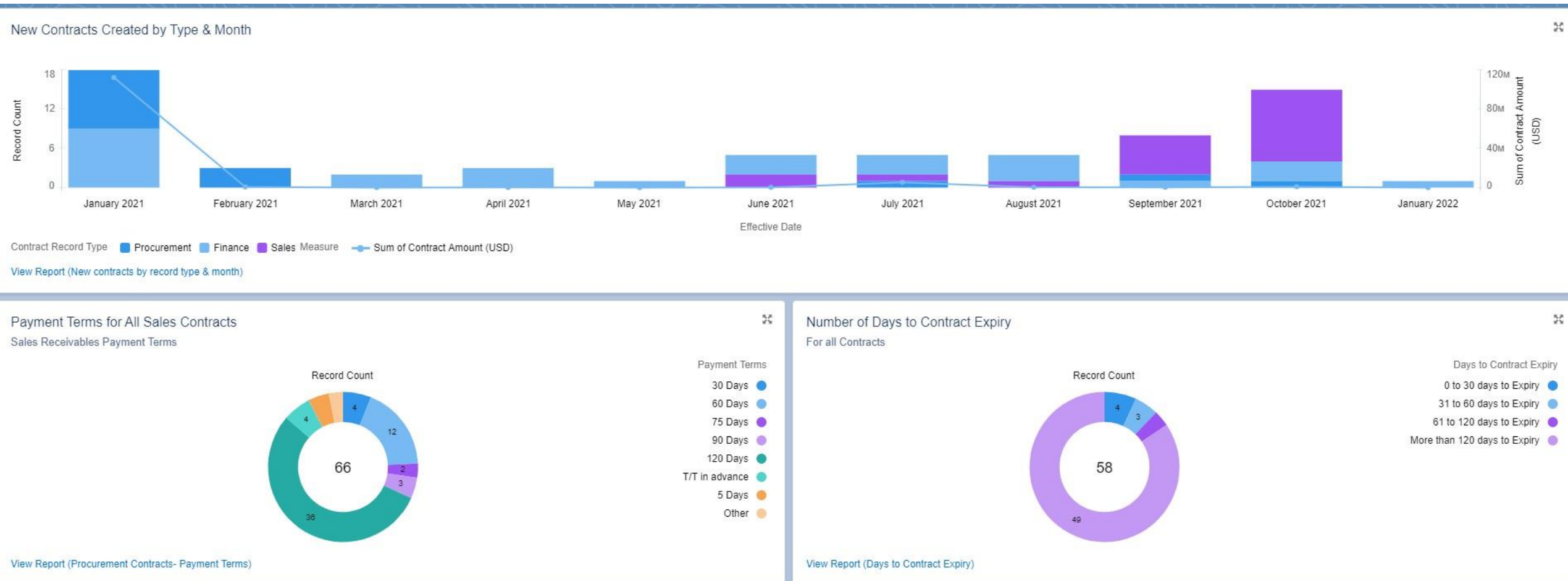
Customizable dashboards (1)

- Customizable and flexible dashboards based on customer requirements



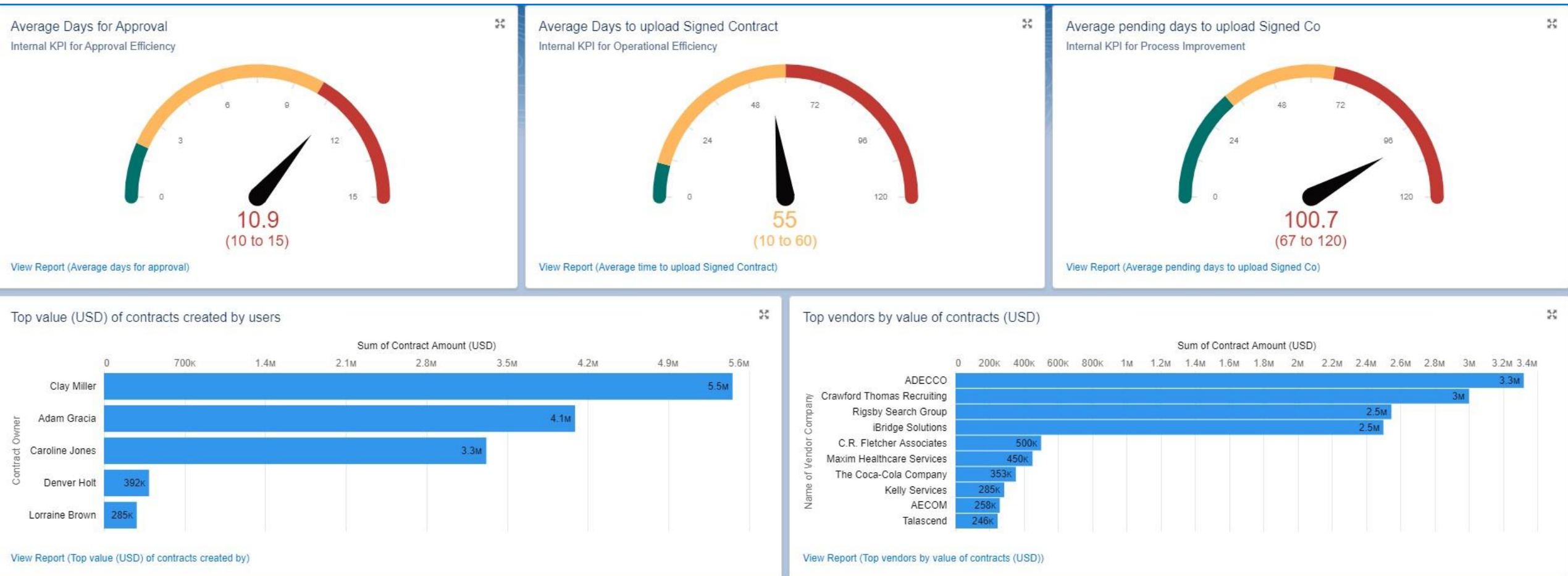
Customizable dashboards (2)

- View dashboards in a snapshot or period mode



Customizable dashboards (3)

➤ Flexible modes of presentation





Rapid implementation accelerators

Implementation Accelerators

Ready to use config
Dashboards
Pre-built configuration
Ready Validations for instant use

AppExchange
Instant installation from AppExchange.

Implementation Package

Galvantrix offers a standard rapid implementation package for quick deployment

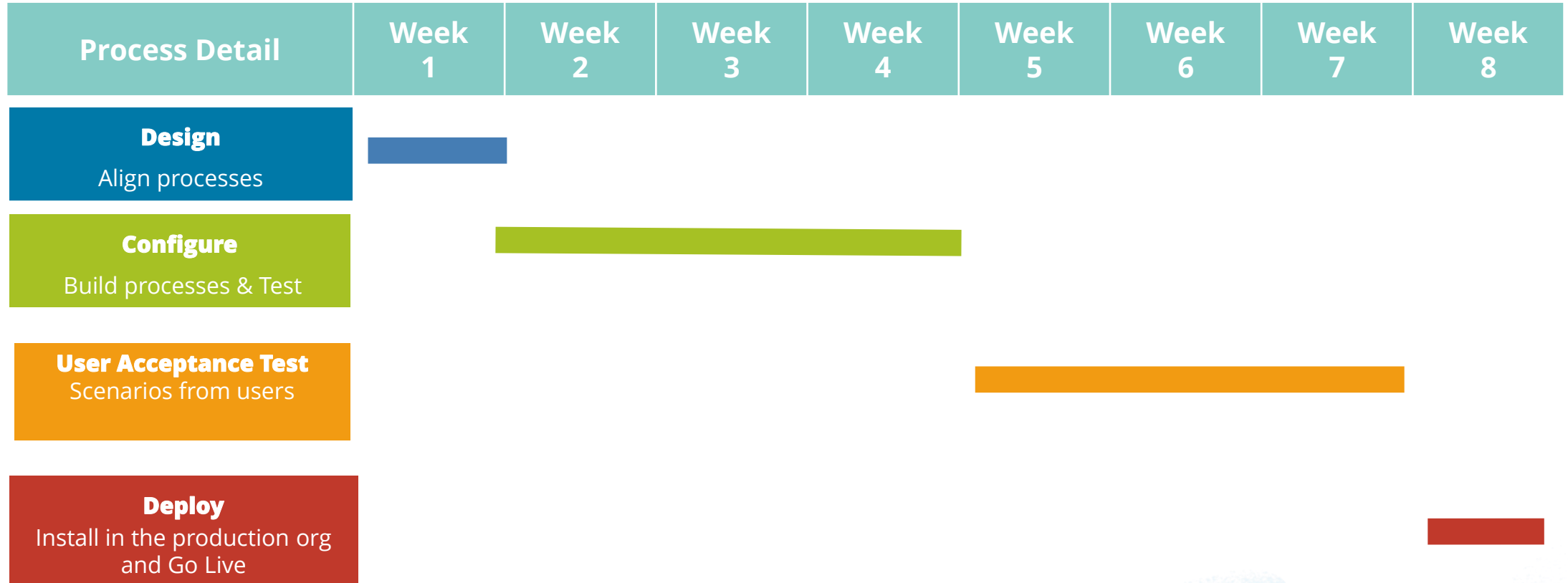
Security, Notifications and Alerts

Standard notifications, alerts, security set up and profiles



Ready implementation package includes all relevant set up for configuration, workflow, approval processes, templates, security, alerts and notifications, validations dashboards and reports

Rapid Implementation Timelines





Thank you

+65 9788 0229

twitter: @galvantrix

Email: sales@galvantrix.com

www.galvantrix.com

<https://www.linkedin.com/company/galvantrix-pte-ltd/>