

# CoE Teams

Wouldn't it be great to hit the bull's eye the very first time?

But unfortunately, it doesn't happen very often. While some Salesforce teams lack industry experience, some lack technical expertise, while some lack both.

Needless to say, some Salesforce teams could be approaching a certain type of implementation the very first time, making room for various errors and technical complications.

## Can You Afford the Trial & Error Approach?

While approaching an implementation, various teams identify the gaps in the first few phases and alter their strategies. But it's also true that various Salesforce teams never identify the loopholes in their approach even at the last stage. There are several reasons why an implementation can go wrong. Some of these include:

- Misaligned Business & IT goals
- Lack of Best Practices
- Compliance issues
- Talent gaps
- Wrong Governance Model
- Lack of Reusable Components
- Poor Decision Making
- Inconsistent Communication

All the above reasons contribute to messed-up implementations, that create additional hurdles such as:

Increased Costs

Delayed timelines

Poor Customer Experience

Decreased ROI

## CoE Teams Can Help You Get It Right the First Time

Center of Excellence teams act as steering committees, and are specialized teams that are fluent in Salesforce.

These think tanks consist of solution, technical, and design architects that hold decades of expertise. They bring people, assets, knowledge and the right tools to get the job done. They come up with unique approaches & extraordinary strategies for every possible implementation.

If you are dealing with a well-oiled or messed-up org, we highly recommend org assessment. But if you are getting started with a fresh implementation, we recommend our CoE teams. How do our CoE teams deliver you the best solutions?

### Let's Take a Look.

Hover over the images and click for details....



## Upsides of Our Enabled Analytics

Whether you are dealing with a well-oiled org or a messed-up org, you get the CoE teams by your side from day one. And, it doesn't end here. You get several other direct as well as indirect benefits such as:

