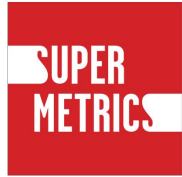# skydog ops

ON-DEMAND REVENUE OPS
FOR HIGH GROWTH COMPANIES

OUR CLIENTS

Trusted by high-growth companies to customize, automate, and integrate their RevOps tech stack.

Skydog clients come in all shapes and sizes:
from bootstrapped to venture-backed to publicly traded.

OUR SERVICES

CRM Optimization & Implementation

- System design + customization
- Data extraction + migration
- Complex automation

Sales & Marketing Software Integration

- Custom API integrations
- Sales Engagement, Marketing Automation, Project Management, and DocGen implementation
- Software procurement advisory

Data Visualization

- Reporting + Dashboards
- Data enrichment via 3rd party sources
- Lead/Account Scoring
- Predictive Insight

Team Training & Enablement

- End User + Admin training
- Documentation + in-system guidance
- Hiring advisory

HOW WE OPERATE

ROLLING RELEASES

We're focused on delivering quick, impactful wins while keeping the end goal in sight.

EMPOWERING YOU

Turning your team into power users with the help of our training sessions, video, and written documentation.

FULLY INTEGRATED

A shared Slack channel with your team and scheduled meetings with pre-set agendas allow us to keep the ball rolling and maximize your time.

FLEXIBLE

We understand that your needs and priorities change. We adjust on the fly and have a flexible billing model to ramp up and down as needed.
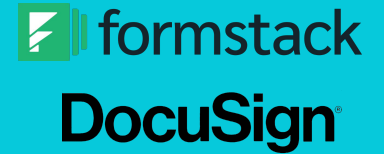
WE KNOW THE ENTIRE REVOPS STACK

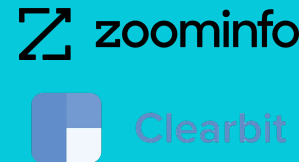| CRM	MARKETING AUTOMATION	SALES ENGAGEMENT	DOCGEN & E-SIGNATURE
salesforce PARTNER	HubSpot · salesforce pardot · salesforce marketing cloud	Outreach · Salesloft	formstack · DocuSign

PROJECT MANAGEMENT	MESSAGING	DATA ENRICHMENT	DATA VIZ
asana · Airtable	slack · Microsoft Teams	zoominfo · Clearbit	tableau

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