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# Salesforce Nonprofit Cloud

Automating applications and program management for growing nonprofit





Employees at QCC were using complex repetitive manual processes to support their work, such as documents, spreadsheets and emails to manage their constituents and donors. Inovi Salesforce Consultants and Salesforce Developers worked to consolidate and streamline QCC's application intake process. We replaced Survey Money and Submittable with Salesforce Sites, which saved the organization licensing fees.

We created several custom application forms for different programs that are highly functional, interactive, and dynamic – and unique to the data that QCC needs to manage each program efficiently. For example, some of the questions are dynamic and change based on what the applicant answered in previous questions. Inovi built a file compression mechanism so that large files are compressed and uploaded quickly to Salesforce without timing out. All application data and attachments are stored securely in Salesforce.

*"It saves us tons and tons of time, and it saves our childcare providers tons of time too and reduces the burden of accepting our scholarships because the administrative paperwork is a lot easier now."*

*–Sarah Bello, Family Resource & Scholarship Manager*

