





# SALES CLOUD STARTER PACKAGE

## Description

Improve sales processes, boost rep productivity, and increase sales opportunities through our Sales Cloud Starter package.

## Package Includes

-  Security Model - Configuration of Sales Cloud security settings
-  CRM Data structure - Custom lead management process, deal tracking process, and account & contact relationship model
-  Productivity Tools - Reports & Dashboards analytics package & email connection (Outlook or Gmail)
-  Adoption Support - Recorded demo of project buildout, end-user training, and 2 weeks of post-implementation support meetings

## 3 - 4 Week Project

MILESTONE	WEEK 1	WEEK 2	WEEK 3	WEEK 4	WEEK 5-6
KICK-OFF	CLIENT COMPLETES TEMPLATES & KICK-OFF CALL				
BUILD		BUILD & CONFIGURE			
DEMO & TRAIN				DEMO AND ADOPTION CALL	
SUPPORT					SUPPORT MEETINGS

Project Kick Off

Build & Configure

Recorded Demo