



An advanced AI-based tender management system that helps Life Sciences enterprises to efficiently manage all stages of the tendering process including tender discovery & qualification, response preparation & evaluation, approvals & submission, and tender intelligence. Used by market access, tender office, sales, pricing, commercial excellence, or other relevant functions

BENEFITS



DISCOVER & PRIORITIZE NEW TENDER OPPORTUNITIES



PLAN AHEAD



HIGHER SUCCESS RATES



HIGHER PROFITABILITY



DATA-DRIVEN DECISION MAKING



REDUCE RESPONSE TIME & EFFORT FOR TENDER PROPOSALS

FEATURES

TENDER DISCOVERY & QUALIFICATION

- Online sources for tenders
- Smart search with NLP
- Anticipated tenders
- Qualification Index
- Keywords
- Budget
- Success Rates
- Profitability

EVALUATION USING MACHINE LEARNING

- Scenarios with scorecards
- Probability to win tender
- Optimum price suggestions

TENDER INTELLIGENCE

- Track Performance
- Market Intelligence

PREPARATION OF TENDER PROPOSALS

- Automated suggestion based on keywords

APPROVALS & SUBMISSION

- Multiple approval roles
- Custom rules
- Multiple actions
- Approval types
- Tasks
- Document management

available on
AppExchange

salesforce

CUBE



www.cuberm.com
info@cuberm.com