

Bolt Data is a Salesforce implementation partner and SaaS software provider that delivers agile, end-to-end solutions designed to help enterprise organizations solve the most complex, asset-centric, business challenges.

With over 10+ years of experience as trusted advisors for Salesforce implementation, we've developed a simplified approach to service and IoT-driven asset management designed to put you in control of your assets and help you proactively utilize your data.



# IOT & CONNECTED FIELD SERVICE SOFTWARE

IoT and AI built to meet the needs of sophisticated service and asset-centric organizations. Bolt Data Connect allows users to monitor, analyze, troubleshoot, remotely command, and document machine performance within Salesforce.



# SALESFORCE SOLUTION IMPLEMENTATION

The best service solutions are crafted by service professionals themselves. We transform out-of-the-box service software into tailored processes that minimize administration, maintenance and cost for service organizations.



# PLUG-AND-PLAY ACCELERATORS

Our Accelerators are pre-built, plug-and-play applications to enhance the effectiveness of your Salesforce solution and close product gaps while meeting your organization's unique needs.

Bolt Data is comprised of a team of innovators and tech enthusiasts who believe the word "service" doesn't even scratch the surface of what we do. Our curious, inventive approach to organizational challenges is the foundation of our company, and is what leads us to successful transformations and happy customers.

Our Mission is to continue building remarkable service organizations around the globe.

# HOW DO WE HELP ENTERPRISE ORGANIZATIONS SERVICE SMARTER?

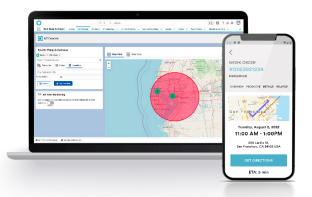
- Our team of certified consultants have over a decade of experience streamlining Salesforce for enterprise organizations
- We develop strategic solutions for Salesforce Sales Cloud and Service Cloud with a specialization in Field Service
- We work collaboratively with your team to leverage existing processes and tools to help your organization service smarter

To learn more about our connected field service software, service solution offerings, and plug-and-play accelerators for Salesforce, visit **bolt-data.com**.





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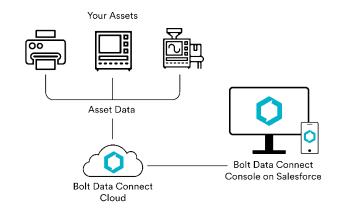


# A SIMPLIFIED APPROACH TO IOT-DRIVEN ASSET MANAGEMENT

- Out-of-the-box solution to manage all of your assets on Salesforce with clicks, not code
- Gain meaningful asset performance insights with live streams and digital twin visualizations
- Enables a proactive service model to improve your customer experience and identify problems before they happen

# DESIGNED TO PUT YOU IN CONTROL OF YOUR ASSETS

- Modular IoT cloud architecture to support any IT infrastructure
- Scalable design that grows with your organization and adapts to changing needs
- Gives you total control over your asset data and performance
- Proactively provides real-time data and feedback to improve the maintenance, efficiency and usage



**SCHEDULE A DEMO** 

WATCH THE USE-CASE VIDEO

VIEW ON SALESFORCE APPEXCHANGE



### AUTOMATE BUSINESS PROCESSES

Process flows and common logic allows automation of work orders, dispatch agents, order parts, generate invoices, and much more



### **ENABLE PROACTIVE SUPPORT & SERVICE**

With features like Service Alert Response, improve your service efficiency and reduce errors by eliminating manual steps.



### REDUCE ASSET DOWNTIME + COSTS

Automated service alerts and asset monitoring allow you to dispatch service agents when and where they're needed.



### IMPROVE CUSTOMER SATISFACTION

Asset data is available to everyone which improves communications between customers, service providers, third party vendors and OEMs.



### CREATE NEW REVENUE STREAMS

Identify opportunities to sell asset uptime or usage with accurate sensor data displayed in graphs, reports and dashboards.

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The best service solutions are crafted by service professionals themselves. Our team is comprised of specialized and certified Salesforce consultants with unmatched experience in field service.

70+

SATISFIED CUSTOMERS 250+

SERVICE PROJECTS

40+

CERTIFIED CONSULTANTS

150+

SALESFORCE CERTIFICATIONS



#### IMPROVE CUSTOMER SATISFACTION

Empower your organization's service agents with streamlined, real-time data to improve the customer service experience.



#### **REDUCE OPERATING COSTS**

Maximize operational efficiency to reduce costs across your service organization.



# MINIMIZE ADMINISTRATION & MAINTENANCE

Automate manual data management processes to significantly reduce data maintenance.

#### WHY BOLT DATA?

- 10+ years of experience in transforming global organizations on Salesforce
- Salesforce partner specialized in the customer service and field service industries
- Experienced in the implementation of Salesforce Service Cloud, Manufacturing Cloud, Sales Cloud & Marketing Cloud

#### **OUR SPECIALIZATIONS**

- Call Center Management
- Opport Service Management
- Asset Management
- Entitlements
- Inventory & Spare Parts
- Technician Enablement

- Regulatory Compliance

#### **KEY INDUSTRIES**

- Industrial Manufacturing
- High-Tech Manufacturing
- Medical Device Manufacturing
- Healthcare & Life Sciences
- Energy & Utilities
- Independent Service Orgs

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