

Samvidh Technologies Salesforce Offerings

Digital transformation has changed how companies do business. Customers are increasingly looking for more digital options and better personalization.

Salesforce brings together all customer data, including information residing in legacy systems, to create a single source of truth. This enables companies to build a 360° view of each customer—from direct sales to partner sales, from inquiry to invoice, from customer promise to customer success. Rather than stitching together dashboards across different point solutions, you can see the big picture in one place. With total visibility across forecast and revenue KPIs, companies can make data-driven decisions in real time.

Samvidh Technologies helps companies to boost revenue and transform the customer experience with a digital-first platform across every touchpoint, sales and service channels, lead to cash. We have Salesforce experienced and certified professionals eager and keen to understand your business process to make better use of data and work together to drive growth by:



Managing all routes to market on a single platform to provide a consistent experience across sales and service channels.



Increasing customer engagement at every touchpoint, helping your team members build trusted relationships.



Unlocking new opportunities for growth with every process powered by a comprehensive, single source of truth for customer data, easy-to-use analytics, and embedded AI, automating the revenue lifecycle from quote to order to invoice, boosting sales and service velocity while also ensuring compliance with business rules and accounting regulations.

Samvidh Technologies offers expertise in the following areas:



Sales Cloud

Salesforce Revenue Cloud (CPQ and Billing)

Service Cloud and Field Service Lightning

Experience Cloud

Data Migrations and Integrations

MuleSoft

B2B Commerce

Samvidh Technologies Service Offerings



Samvidh Managed Services-On-Demand (SMSOD)

Salesforce Quick Starts

Pardot

Sales Cloud

Service Cloud

Salesforce Implementations-Project Based SOW's