

A Complete Revenue Subledger

Within Salesforce for Automated Revenue Recognition

RightRev empowers businesses to automate revenue recognition for compliance with the latest accounting requirements such as ASC 606 and IFRS 15. Our trusted solution, in conjunction with Salesforce CPQ and Billing, tracks the entirety of your revenue contracts, from quote, order, invoice, all the way to revenue recognition and management reporting.

FEATURES:

Revenue Recognition

RightRev automates revenue accounting by providing out-of-the-box rules and triggers while also allowing users to define their own rules.

Revenue Forecast

Revenue projections based on open opportunities are already built-in for revenue modeling. Revenue waterfall report shows booked revenue as well as projected deferred revenue release.

SSP Calculation

SSP Calculation and revenue allocation across products within a contract can be one of the more painful processes. RightRev's SSP engine can make these calculations very easy with a click of a button and built-in rules.

GAAP Reporting

RightRev's out-of-the-box GAAP and operational reporting provide users with standard reports that can also be customized. Operational reporting provides users with standard reports that can also be customized.

