Talent pace

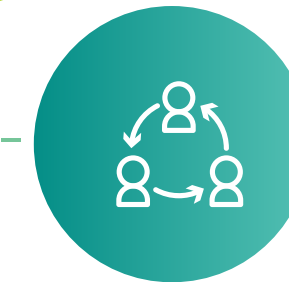## Outcome Delivering IT Company

COMPANY PROFILE
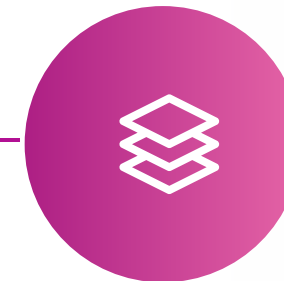## 2019

ABOUT US

Established in 2012

We aspire to create unprecedented value to our customers through enterprise solutions designed using information technology by understanding their business challenges and ambitions.

150+
Employees

30+
Clients

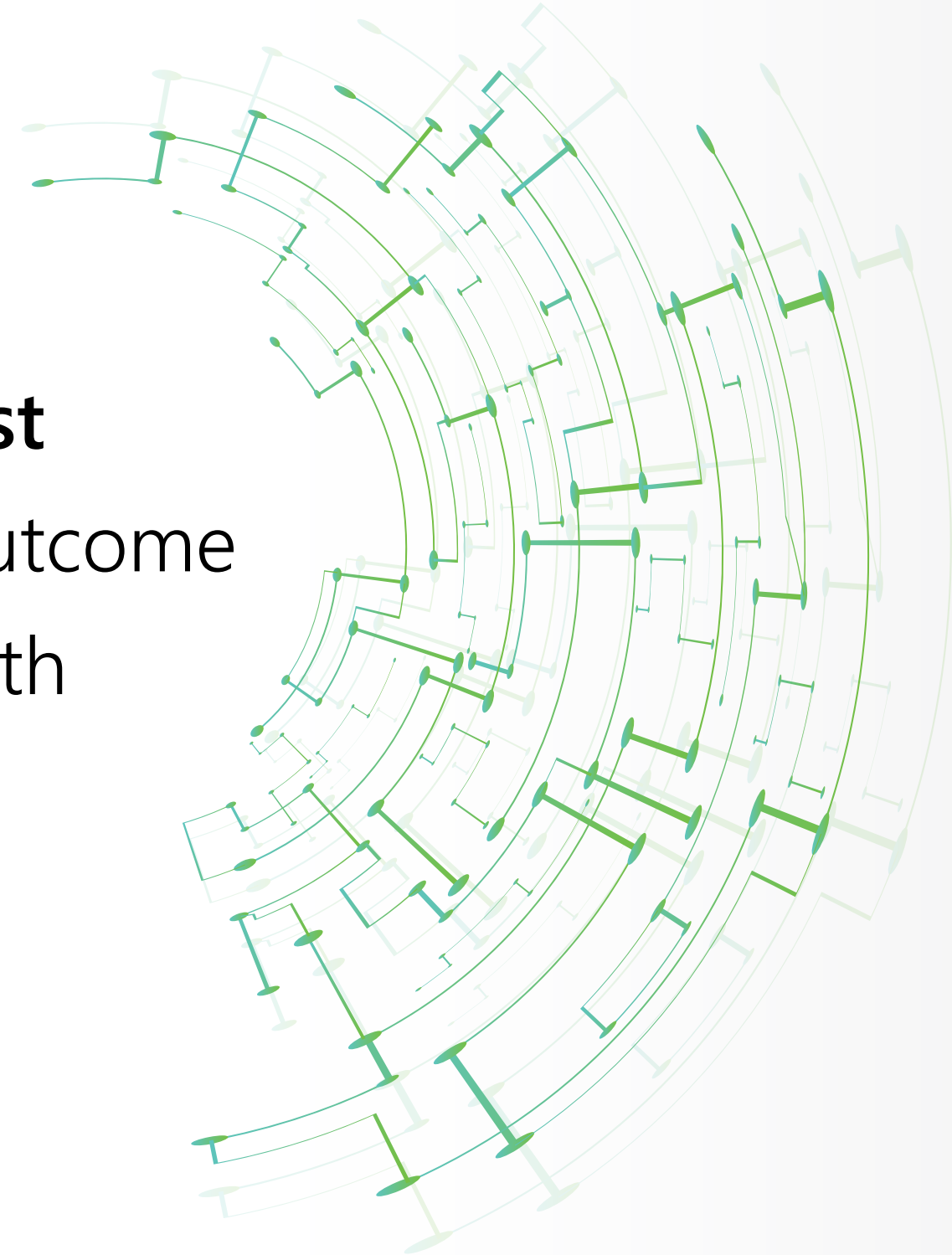**300+**
Projects

8
Countries

5
Products

CERTIFICATIONS

OUR VISION

"By putting **Customer First** we aim to grow as an outcome delivering IT company with **High Integrity.**"

OUR POSITIONING

TECHNICAL EXCELLENCE

- ✔ Full-time team dedicated to Process improvement and QA.

- ✔ Experienced pool of Technical Architects to support development teams at no additional cost

- ✔ Disciplined processes and leading-edge methodologies

CLIENT FOCUS

- ✔ Large enough to execute big projects; Small enough to be agile

- ✔ Simple organization with strong commitment to customer service

- ✔ Solid understanding of business processes, trends and best practices in the industry
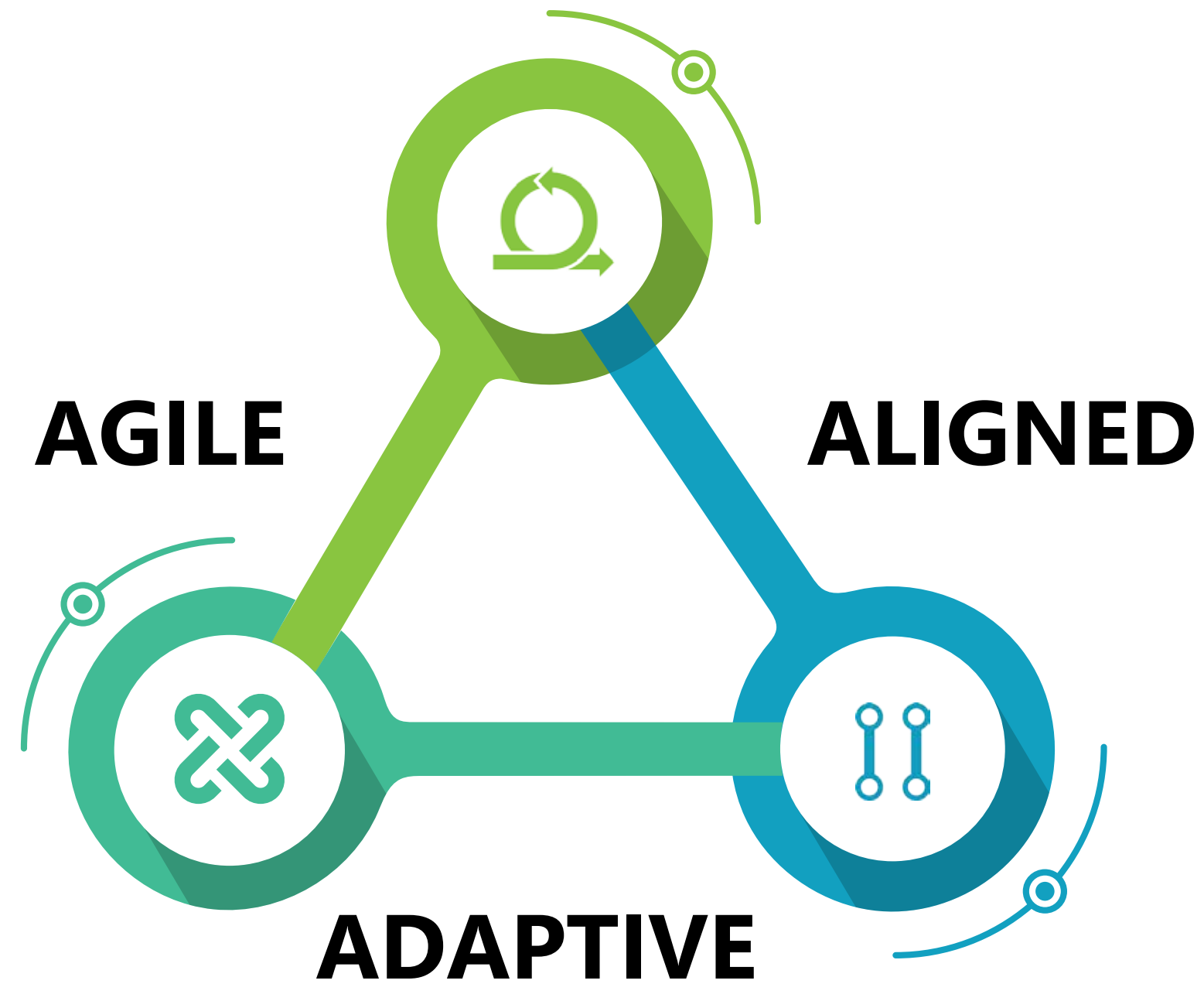
HIGH PERFORMANCE TEAMS

- ✔ Compatible time zone with U.S. and Europe

- ✔ Cultural Affinity

- ✔ Best talents in the region

CORE VALUES

CAPABILITY

CONSISTENCY

CREDIBILITY

TALENTPACE EDGE

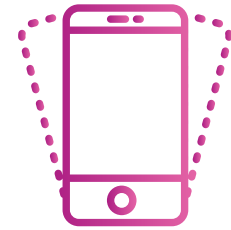
AGILE

ALIGNED

ADAPTIVE

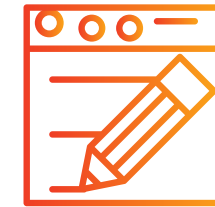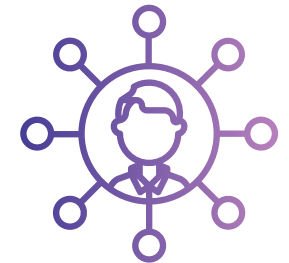# TECHNOLOGY EXPERTISE

WEB

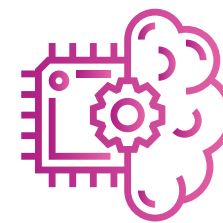**MOBILE**

TESTING

CMS

ERP

IOT

CLOUD

AI ML

AR, VR, MR

ADVANCED ANALYTICS

PRACTICE - WEB

Technical Consulting

Front-end Development

GENERATE BUSINESS VALUE WITH CUSTOMER CENTRIC WEB APPLICATIONS

Backend Development

Database Design

Microsoft Gold Partner

Application Development Competency

PRACTICE – MOBILE

Android Apps

iOS Apps

Hybrid Apps

User Experience Design
Delight users with curated mobile experiences from easy onboarding to intuitive navigation that exceed expectations.

Cross-Platform Coverage
Deliver consistent mobile experience across platforms that enable hyper-personalized content recommendations driven by intelligence.

Performamce & Scalability
Underpinned by a resilient and highly performant backend, mobile solutions will scale to handle simultaneous users with ease.

Enhanced Security
Win user's trust through enhanced security using biometric authentication, two-step verification and data encryption.

PRACTICE - TESTING

PRACTICE - CMS

Information portals

Business Websites

Ecommerce Stores

SITECORE®

Kentico

Front-End Development

Backend Development

Systems Integrations

Maintenance Support

PRACTICE - ERP

DYNAMICS 365

The next generation of intelligent business applications in the cloud. Dynamics 365 unifies CRM and ERP capabilities by delivering new purpose-built applications to help manage specific business functions.
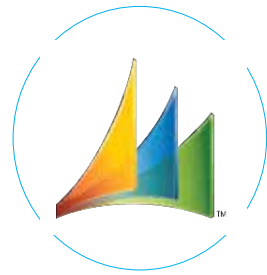
DYNAMICS AX

Dynamics AX 2012 R 3 provides more business value faster by delivering core ERP and industry specific capabilities.

DYNAMICS NAV

Microsoft Dynamics NAV (formerly Navision) is a complete enterprise resource planning (ERP) software solution for mid sized organizations that is fast to implement, easy to configure and simple to use.

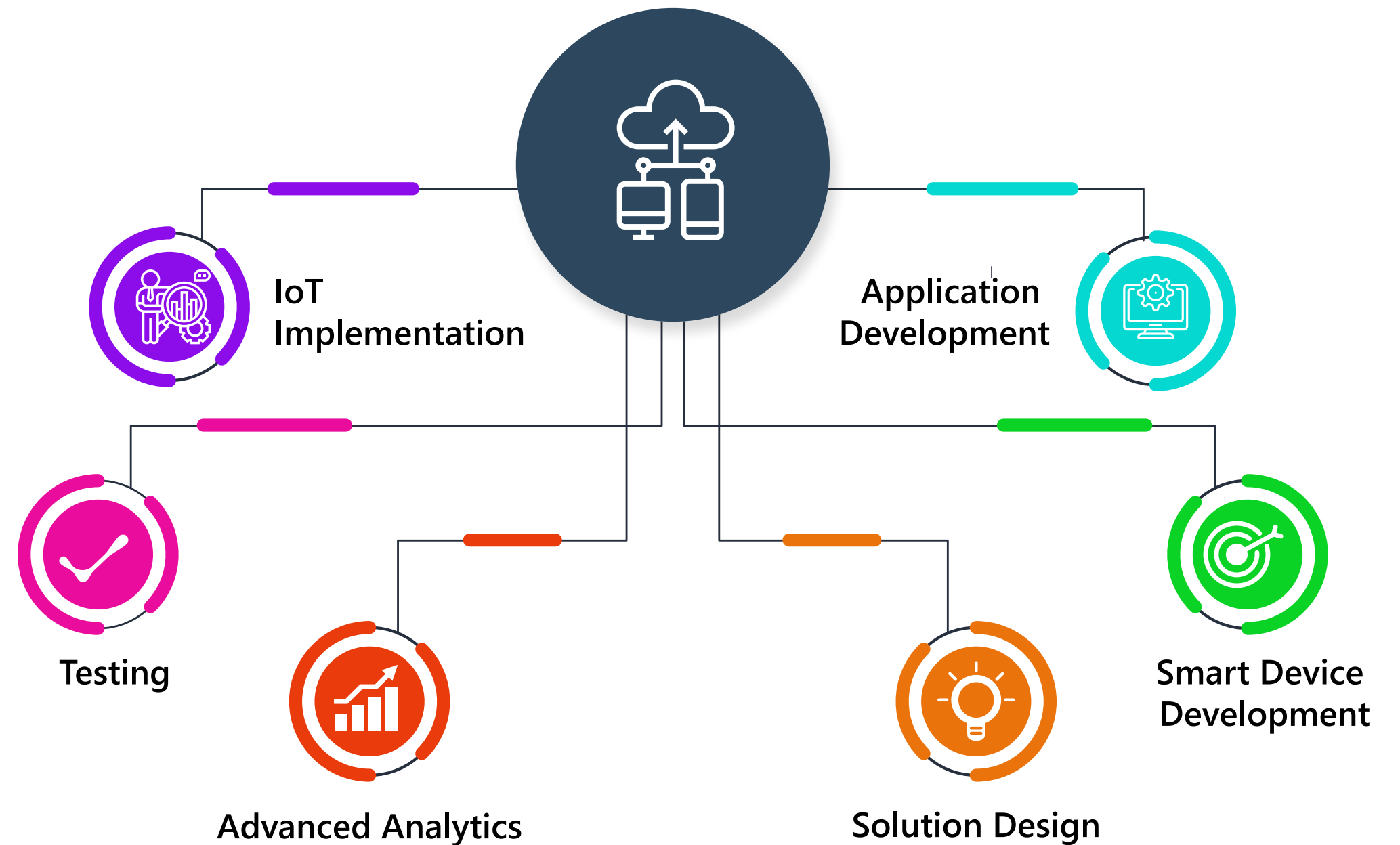| End to End Implementation	Version Upgrade
AMC Service	Ingeration (Mobile & 3rd Party Application)
Custom & Vertical Development	Business Intelligence

PRACTICE - IoT

Certified
IoT
Partner

IoT
Implementation

Application
Development

Testing

Smart Device
Development

Advanced Analytics

Solution Design

PRACTICE - CLOUD

CLOUD STRATEGY CONSULTING | CLOUD MIGRATION | CLOUD SYSTEM INTEGRATION

CLOUD COMPUTING

- Azure Virtual Machines
- Azure App Services
- Azure Service Fabric
- Azure Functions
- Azure Kubernetes Services
- Azure Container Instances
- Azure Batch

CLOUD DATABASE & STORAGE

- Azure SQL DB
- Azure Cosmos DB
- Azure MySQL DB
- Azure Redis Cache
- Azure Backup
- Azure Data Lake Storage
- Azure Archive Storage

CLOUD NETWORK & SECURITY

- Azure CDN
- Azure ExpressRoute
- Azure Virtual Network
- Azure Load Balancer
- Azure Security Centre
- Azure DDoS Protection
- Azure Key Vault
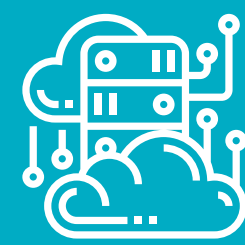
CLOUD MIGRATE & MANAGE

- Azure Site Recovery
- Azure DB Migration Service
- Azure Migrate
- Azure Monitor
- Azure Service Health
- Azure Network Watcher
- Azure Advisor

PRACTICES - AI ML

PREDICTIVE ANALYSIS SOLUTIONS

DATA PRODUCTS & DECISION SCIENCE

ADVANCED DATA VISUALIZATION SOLUTIONS

ADVANCED IMAGE ANALYSIS & OPTICAL CHARACTER RECOGNITION

DATA ANALYTICS – MODELS & ALGORITHMS

TEXT ANALYSIS & IMPROVED CONTENT DISCOVERY
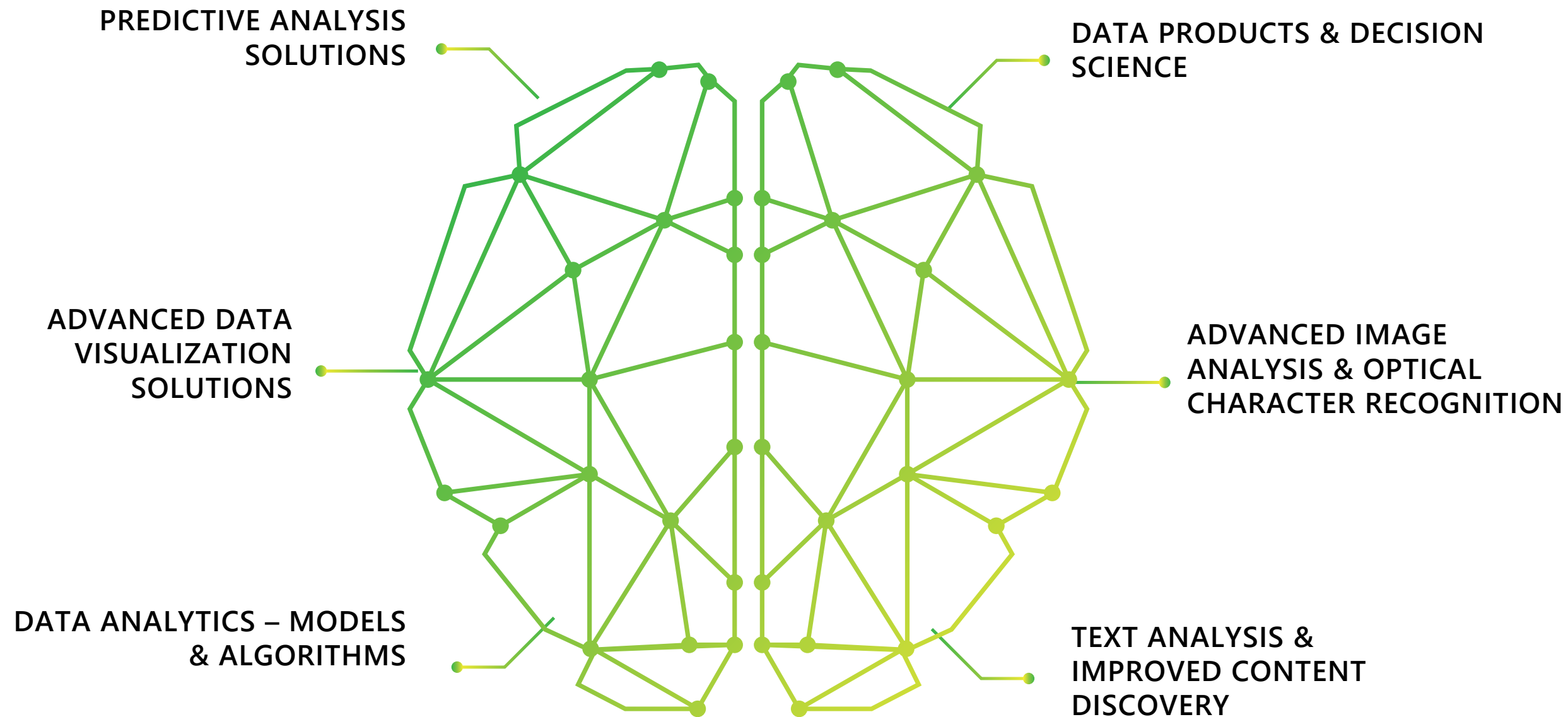
Chat Bots

Recommendation Engines

Robotic Process Automation (RPA)

Inventory Optimisation

Optical Character Recognition (OCR)

Organisation Reputation Management (ORM)

Anomaly Detection

PRACTICE – AR VR MR

SERVICES

- AR, VR, MR App Development
- Game Development
- Content Development
- Storyboard and Visual Storyboard Development
- 3D Graphics and Animation
- Testing services across various AR VR MR Devices

AR APPS

- Marker Based Apps
- Markerless Apps
- Superimposition Based Apps
- Projection Based Apps
- Location Based Apps

VR APPS

- VR Apps for Phones and Tablet PCs
- VR Apps for Head Mounted Units - Microsoft HoloLens and Samsung Gear
- VR Apps for web browsers

PRODUCT

Virtbox provides immersive 360° Virtual Tours that transports people into properties and lets them walk through as if they were really there. Businesses and realtors can take advantage of virtually showing their locations without ever leaving their house.

Great Visual Engagement | Unprecedented Clarity | Promotion | Mobility | Extended Reach | Brand Loyalty | Cost Saving

We build solutions that works for web browsers and VR head sets (HOLOLENS, OCULUS, Windows MR...)

BUSINESS SOLUTIONS

TECHNOLOGY CONSULTING

APPLICATION DEVELOPMENT

SYSTEMS INTEGRATION

API & MICRO SERVICES DEVELOPMENT

PRODUCT ENGINEERING

BUSINESS PROCESS AUTOMATION

INDEPENDENT TESTING

BUSINESS ANALYTICS & INSIGHTS
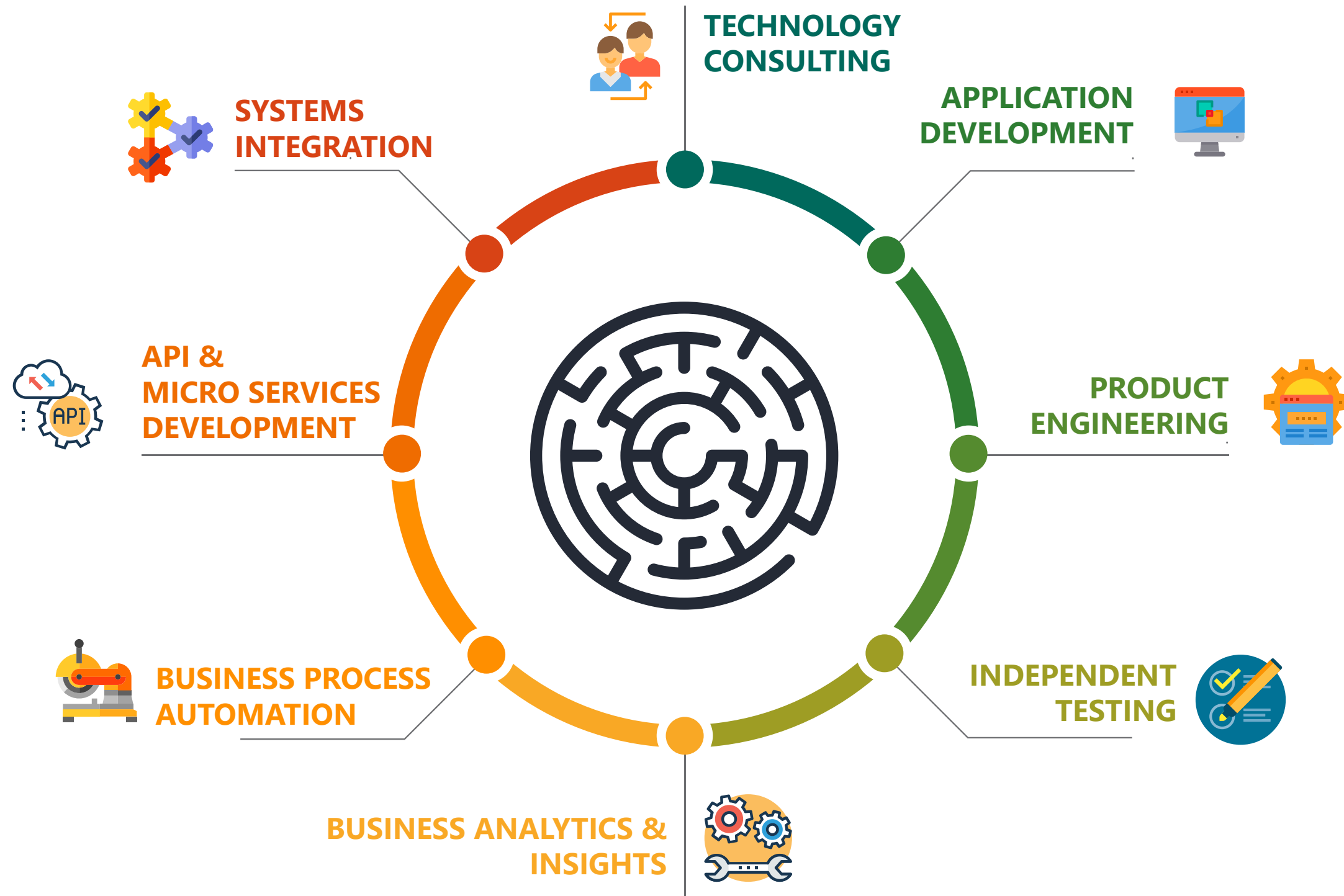
SKILLS

.NET	.J2EE	WEB	MOBILE	DATABASE	ANALYTICS	AI,ML
• .NET Core • C#/Visual Studio • Model-View Controller (MVC) • Web Services • Web API • WCF • WPF • LINQ • Entity Framework • Nhibernate	• Java / Eclipse 4.5 • Hibernate • JSP / Servlets / JSF • LINQ • Struts • Spring	• HTML5 / DHTML • CSS3 • Javascript • Jquery • Angular JS • React JS • Node JS • AJAX	• Android • iOS • Native Apps • Ionic • Xamarian	• Microsoft SQL Server • Oracle • SQLite • Tera Data • Hadoop • Mango DB	• Power BI • SSRS • SAS • R • Google Analytics	• Jango • Python • R • Statistics • Hadoop Hive • Spark • Scala • Machine Learning • Deep Learning • Power BI • Tableau

CLOUD PLATFORMS	IOT	ERP	CMS	E COMMERCE	EMBEDDED	TESTING
• Azure • Amazon	• Azure IoT • AWS IoT • Google Cloud IoT	• Dynamics NAV • Dynamics AX • Dynamics 365 • SAP • Salesforce	• Sitecore • Kentico • Wordpress	• Magento • Shopify • Nop Commerce	• Python • C	• Selenium • Appium • UFT • Test Complete • Tosca • Load Runner • JMeter • Soap UI

INDUSTRIES

CASH IN TRANSIT

EDUCATION

FINANCIAL SERVICES

FMCG

HEALTH CARE

HOSPITALITY

LOGISTICS

MANUFACTURING

NON PROFIT ORGANISATION

REAL ESTATE

RETAIL

METHODOLOGY

We follow two development approaches based on project and client

| AGILE METHODOLOGY	MAIN PRACTICES	TRADITIONAL APPROACH
Based on Scrum		Based on CMMI
USER STORIES ACCEPTANCE CRITERIA	REQUIREMENTS MANAGEMENT	USE CASES
TEST CASES BASED ON ACCEPTANCE CRITERIA	TESTING	TEST CASES BASED ON USE CASES
AGILE ESTIMATION	Effort estimation	ESTIMATION BY POINTS
BURNDOWN CHARTS	METRICS	SCORECARDS
SPRINT PLANNING MEETING - SPRINT BACKLOG	PLANNING	PROJECT PLAN / SCHEDULE
DAILY STAND-UP	PROJECT TRACKING	STATUS MEETINGS
SPRINT REVIEW MEETING	USER ACCEPTANCE	UAT - USER ACCEPTANCE TEST
SPRINT RETROSPECTIVE MEETING	PROCESS FEEDBACK	POST MORTEM MEETINGS

SUPPORT TEAMS

In addition to the dedicated project teams, there are other groups taking care of process improvement & quality assurance

AT – Architectural Team

▶ Provides advise and solutions to project managers on issues of architecture, design, technologies and frameworks; enhancing services quality and engineering team's productivity.

▶ Works as our R&D department, researching new technologies and frameworks.

▶ Dictates training, publishes papers & articles.

▶ Participates in the community (conferences, seminars, workshops)
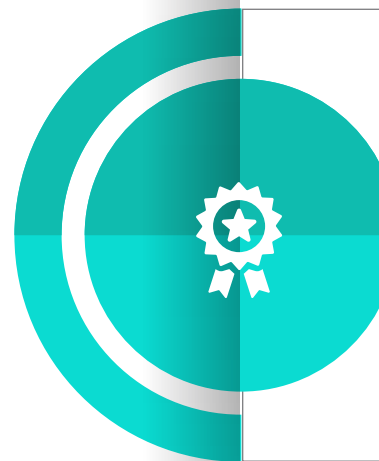
QA – Quality Assurance Team

▶ Responsible for ensuring that the organization is following the defined processes

▶ Involvement in each project during their lifecycle: tailoring, audits, monthly meetings, audits

▶ Monitors QA issues

▶ Trains new people in methodology

▶ Provides Scrum training outside the company

▶ Key player in QA assessments, certification processes

SEPG – Software Engineering Process Group

▶ Organization's focal point for software process improvement activities

▶ Receives proposals from the whole organization

▶ Discusses changes to processes and evaluates new tools

▶ Launch process improvement initiatives, and is responsible for leading and implementing each of these efforts

ENGAGEMENT MODELS

BUILD OPERATE & TRANSFER (BOT)

Dedicated pool of resources, trained locally on specfic skill sets, transferred to customer location after requisite training

OFFSHORE DEVELOPMENT CENTER (ODC)

Dedicated pool of resources, Managed by Customer and local offshore project manager

FIXED BID

Clear Scope and Fixed deliverables. One-time Project development

CENTER OF EXCELLENCE (COE)

On-going engagement with cumulative skill augmentation for specfic business goals

STAFFING

Resource Augmentation, Driven by customer, Onsite engagement (typically)

SUCCESS STORY

SUCCESS STORY

Acer is a one of the leading Taiwanese multinational hardware and electronics corporations, specializing in advanced electronics technology, headquartered in Xizhi, New Taipei City, Taiwan. Acer's products include desktop PCs, laptop PCs (clamshells, 2-in-1s, convertibles and Chromebooks), tablets, servers, storage devices, virtual reality devices, displays, smartphones and peripherals. Acer also sells gaming PCs and accessories under its Predator brand.

SUCCESS STORY

2014 YEAR OF JOURNEY BEGINNING

- **8th Sep 2014 –** Journey has started when Acer India awarded TalentPace with CRM application development.
- Team has received good recognition for its excellent commitment and technical capability demonstration while designing and developing CRM application.

YEAR OF EXTENDED BUSINESS RELATIONSHIP **2015**

- TalentPace team involved in design, development, maintenance and support of all business critical applications of Acer India like Acer Sales Network (ASN), Acer Channel Network (ACN), Acer Distribution Network (ADN), Acer Logistics Network (ALN)
- TalentPace worked as an extended arm of the customer along with its In-house IT team and brought in measurable value by bringing in good processes especially a delivery model called Result First that resolved many of thier development issues.

2016 YEAR OF PREFERRED PARTNER

- TalentPace has been recognised as the Preferred Partner and most of the new application development work is outsourced to TalentPace.
- Most notably, TalentPace has designed and developed state - of - art Business Process Management Solution (BPMS) which stood as one of the most stable and defect free product.

YEAR OF TOTAL OWNERSHIP **2017**

- With the confidence gained over years, Entire Technical development, Maintenance and Support of Enterprise Web applications and Mobile applications has been outsourced to TalentPace while Acer India focusing on the core business.

2018 YEAR OF ACER MALAYSIA

- Based on the proven track record of technical capabilities and excellent commitment TalentPace has been referred for Acer Malaysia.
- Designed and Developed multiple Web and Mobile applications to Acer Malaysia and the relationship is growing.

YEAR OF IOT & BUSINESS CONTINUITY **2019**

- TalentPace has taken 100% ownership of Acer India IT projects development, maintenance and support ensuring smooth execution of business.
- June 10th 2016, TalentPace has been selected as an IoT partner to bring in safety, security and energy savings in all their manufacturing units.

SUCCESS STORY

OUR ORRFERINGS

- Enterprise Application Development
- Mobile Application Development
- AI ML
- Data Analytics
- Business Process Management
- Systems Integration
- Independant Testing

TalentPace is one of the very well organized solution providers. They quickly understood our Business needs & put together a comprehensive plan & indeed completed the whole application development. This has assured us that we have selected an ideal partner to help us achieve our strategic business goals.

Mr.Srinivas V,
Chief Information Officer,
Acer India

SUCCESS STORY

The Himalaya Drug Company produces health care products under the name Himalaya Herbal Healthcare whose products include ayurvedic ingredients. It is spread across locations in India, the United States, the Middle East, Asia, Europe and Oceania., while its products are sold in 92 countries across the world. Every year, 200 million Himalaya products enter the homes of consumers around the world with a range of over 300 healthcare and personal care products.

SUCCESS STORY

2016 — YEAR OF CONFIDENCE ESTABLISHMENT

- **April 4th 2016** - Journey started with 3 months contract with an objective to build confidence in business teams to use the existing distribution management software – LEAP, by fixing teething issues.
- **July 5th 2016** - Compliments from CFO, Business, IT for making June 2016 as a LEAP-No defects month and reinforcing confidence in business teams to use LEAP distribution management software.
- **Jul – Dec 2016** – TalentPace contract was extended to play a bigger role in Leap development. Greater stability and user experience brought through Redesign of core modules demonstrated the true technical capabilities of team leading to full customer confidence.

2018 — YEAR OF MICROSOFT COE , MOBILITY & SITECORE

- TalentPace has been selected to establish Microsoft COE - where team is responsible for migration and maintenance of 30+ Applications from legacy technologies to latest Microsoft technologies.
- TalentPace team has been selected as partner to develop Enterprise Mobility applications for all business divisions including Finance, R&D.
- TalentPace has been selected as partner by digital marketing division to support implementation of sitecore- an integrated .NET CMS platform & E-Commerce Solution.

YEAR OF PREFERRED PARTNER — 2017

- Landscape of LEAP has been extended drastically from an application to a Platform with addition of much critical functionality like Schemes Management, Claims Automation, Loyalty Management and Visibility Management.
- Performance, Scalability and Reliability of LEAP product has been drastically improved through careful Architectural Redesign, Technology enhancement from ASP.NET to MVC with Angular, DB Optimisation, Multi Division support.
- From initially planned Consumer Products division LEAP has spread its wings to all other divisions - Pharma, Wellness (Baby Care & Mother Care), Animal Health Care making it as de facto standard platform for end-to-end distribution management for Stockiest, distributor, retailers.

  TALENTPACE HAS BEEN RECOGNISED AS PREFFERED PARTNER.

YEAR OF AWARD — 2019

- **IOT Implementation** - TalentPace was selected to implement Zylfi IOT platform to bring in energy efficiency by automating the Lighting, AC operations of development areas, Conference halls, executive Cabins based on occupancy.
- **June 12th 2019** - TalentPace was honoured with the words of BEST TEAM in the special performance awards distribution event for extraordinary contribution by the team.

SUCCESS STORY

OUR ORRFERINGS

Enterprise Application Development

Mobile Application Development

Cloud Deployment & Support

IoT Implementation

Data Analytics

Business Process Management

Systems Integration

> *TalentPace is our trusted IT services partner. Their exceptional techno functional skills helped us to optimize our distribution management processes with enhancing our online presence and improved efficiency of customer service through seamless interaction between multiple upstream and downstream systems. We are very impressed with the professional ethics team had continuously demonstrated and in particular with their commitment to deliver.*

Mr. Ananth Narayan. N
IT - Head
Himalya Drug Company

SUCCESS STORY

AKQA is a digital agency that specialises in creating digital services and products. It employs 2,100 staff globally. AKQA has offices in Europe, North America, South America, Asia and Australia and its influential work is recognised worldwide for its pioneering approach, continuing to define and lead the industry. AKQA architect, design and deliver iconic experiences, services and products that improve people's lives. Its multidisciplinary team has been involved in some of the most ground breaking projects across multiple industries. AKQA collaborate with sophisticated clients to deliver a cohesive blueprint across customer connection points that will satisfy audience needs and surpass business goals.

SUCCESS STORY

- **Sep 5th 2016 –** TalentPace Started journey as an offshore partner for backend development of Kentico CMS applications for Newzeland

- During 4 years of journey based on its commitment and dedication towards quality, TalentPace has grown as a reliable offshore IT partner for AKQA Australia and New Zealand.

- Team has performed consistently over the years and gained the full confidence of AKQA technical director to the extent of providing access to its production servers.

- Time-zone difference has given great advantage to the customer to attain good results by working round the clock mode with optimal utilisation of infrastructure.

- Efficient process defined ensuring each team member works seamlessly with multiple digital producers and program managers delivering great productivity and business value.

- Greater competitive advantage and enhanced customer satisfaction by delivering quality solutions at a reduced investment with the help of efficient offshore delivery team.

SUCCESS STORY

OUR ORRFERINGS

- Front End Development

- Kentico Backend Development

- Manual and Automation Testing

- Release Management Support

- Application Maintenance Support

- Systems Integration

> *Big thanks to the efforts of the TalentPace team on this piece of work. The client is super happy with the outcome, and that we were able to deliver on time. Great job!!!*

Mr. Luke Ballantine
**Technical Director,**
AKQA NewZealand

PRODUCTS

FLOWXI

Empower your company with an intelligent low-code BPM software to accelerate ongoing transformation. Coordinate the way work gets done - automate business processes by engaging people, across departments and corporate boundaries

QUICK & EASY
Quick Turnaround time to introduce new workflow because most of the logic will be handled by built-in underlying workflow routing engine
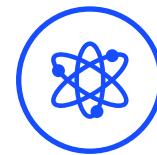
DYNAMIC WORKLOWS
Numerous configurable options bring lots of flexibility with respect to how the workflow to behave based on various dynamic conditions.

CONNECT WIDELY
Connect quickly and easily to most enterprise systems such as CRMs, ECMs, ERPs, databases, social platforms, web services, SaaS offerings and more

ALERTS & NOTIFICATIONS
Auto triggered Email and Mobile Alerts to stake holders to update the status of the request and also provision to quickly access the form from email itself to perform the action.

REAL-TIME VISIBILITY
Get granular analytics on process and task progress in real-time for proactive awareness. Proactively identify bottlenecks and inefficiencies and address them before they happen.
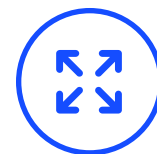
SCALABLE
Built using proven Microsoft technology platform, Flowxi BPMS is scalable to handle large number of concurrent user requests.

TalentPace is one of the very well organized solution providers. They quickly understood our Business needs & put together a comprehensive plan & indeed completed the whole application development. This has assured us that we have selected an ideal partner to help us achieve our strategic business goals.

Mr.Srinivas V,
Chief Information Officer,
Acer India

For more details please visit
www.flowxi.com

ORGPRIME

Orgprime is a critical enterprise application for every organization to attain a good planning, visibility and control on day-to-day operations while ensuring right talent is retained through in-time appreciation.

PLAN TASKS
Organize all aspects of your work, big or small, with packages, project folders, tasks, milestones, events and checklist items.

PLAN BANDWIDTH
Anytime view the occupancy of each team member through easy to monitor reservation board and plan the available bandwidth for better productivity.

RECOGNIZE GREAT WORK
Appreciate the great work carried by each employee and Keep Track of all appreciation, compliments and congratulations gave and received from a single window that results in increasing motivation, productivity, and retention.

ROLE BASED ACCESS CONTROL
Role-based controls ensure that the right people have access to view create and manage tasks and appreciations while ensuring data visibility is based on the logged in user.

ALERTS& NOTIFICATIONS
Keep your team updated with alerts and notifications on releases, tasks, appreciations, congratulations and compliments on the good work happening in the organization and also any possible slippages to the planned schedules.

MOBILE READY
View and manage tasks, releases and appreciations from almost anywhere with mobile application using iOS and Android devices.

As a growing company with employees in multiple continents this product has become a must have for us. Easy to navigate and monitor everything from employee actual efforts spent to distribution of time to specific projects. To top of a great product, your customer service response has been immediate, efficient, and beyond helpful.

Mr. Abdul Lateef,
Senior IT Manager,
Himalya Drug Company

For more details please visit
www.orgprime.com

COLLAXY

An issue tracker that provides a delicate balance between simplicity and power. Collaxy makes collaboration with team members & clients easy, fast, and professional. Users are able to get started in minutes and start managing their projects while collaborating with their teammates and clients effectively. Once you start using it, you will never go back!

TRACK ISSUES
Instantly track the resolution status of all the issues reported by the customers and prevent SLA violations by enabling multi-level proactive response.

ROLE BASED ACCESS CONTROL
Per project role based access control for users putting you in control of your business. These controls are very advanced and were designed to support access control at project level.

MENTIONS & NOTIFICATIONS
Intuitive interface with quick mentions at individual level so that individual can get into relevant action immediately and notifications on issue updates keep clients up-to-date with the progress of each issue.

ADVANCED SEARCH
A very advanced search system where user can perform search based on various parameters like time, status, priority and other very-specific queries.

REPORTS AND CHARTS
A very advanced reporting systems to generate issue reports based on various parameters like priority, status, and slippage that helps to quickly analyse individual and team performance.

MOBILE READY
Manage your projects from the palm of your hand. Check issues status and updates on the go with our iOS and Android apps.

We have been using Collaxy for about 8 months now. Great product. The more I use it, the more features I discover. It seems to be a very well thought out product, defect free and extremely flexible. Price per performance is terrific and customer service offered is excellent.
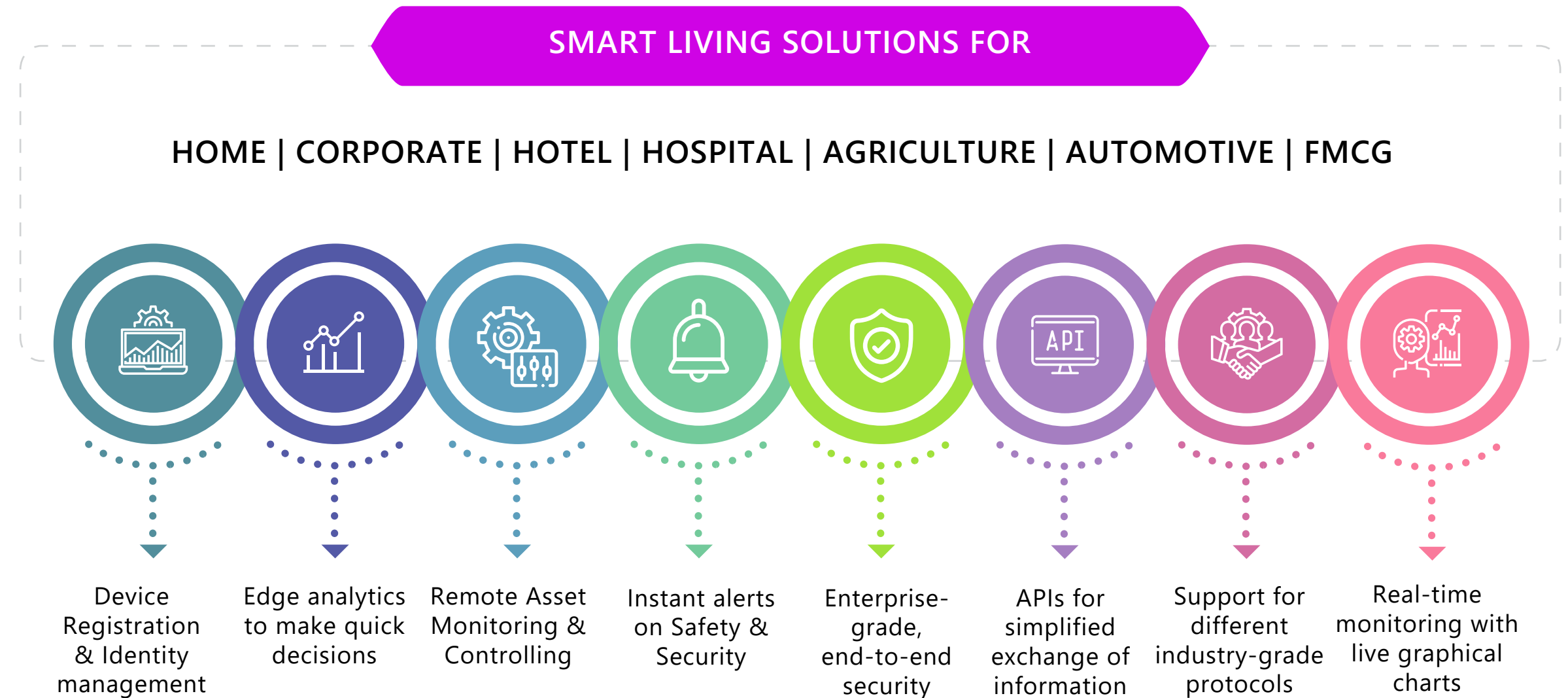
Mr. Arabinda Padhi,
IT Head,
Jindal Nature Cure Institute (JNI)

For more details please visit
www.collaxy.com

Driving the next generation of smart living

Zylfi IoT platform seamlessly connect devices and gain insights from the collected data to make better business decisions. While leveraging the scalability and security of Microsoft Azure IoT platform, Zylfi provides improved ROI, reduced downtime, and better user experience. Smart automation of Homes, Offices, Hotels, Hospitals using Zylfi allows to tap into high-tech functionality and luxury that wasn't possible in the past. When security and surveillance features are incorporated using motion detectors, surveillance cameras, automated door locks, and other tangible security measures the security of the smart buildings can skyrocket.

SMART LIVING SOLUTIONS FOR

HOME | CORPORATE | HOTEL | HOSPITAL | AGRICULTURE | AUTOMOTIVE | FMCG

| Device Registration & Identity management | Edge analytics to make quick decisions | Remote Asset Monitoring & Controlling | Instant alerts on Safety & Security | Enterprise-grade, end-to-end security | APIs for simplified exchange of information | Support for different industry-grade protocols | Real-time monitoring with live graphical charts |

For more details please visit
www.zylfi.com

AZYSI - ERP FOR CIT

Powerful solutions to ensure safe and secure Cash-In-Transit operations

ERP solution for Cash-In-Transit (CIT) and Security Guard Services with various modules to track the full life cycle of CIT operations that includes Fire Arms Management, Cash Collection and Deposit, Vault Management, Guard Management, Vehicle Service Management, Human Resources Management, Payroll Management, Support and Billing. Top Level Management can track and control the entire operations in a real-time with an intuitive dashboard and take quick business decisions to efficiently manage operational challenges.

Cash-In-Transit (CIT)

Fire Arms Management (FAM)

Human Resource Management System (HRMS)

Payroll Management System (PMS)

Guard Monitoring System (GMS)

Accounts and Billing System (ABS)

Helpdesk Support System (HSS)

Sales Support System (SSS)

Vehicle Maintenance System (VMS)
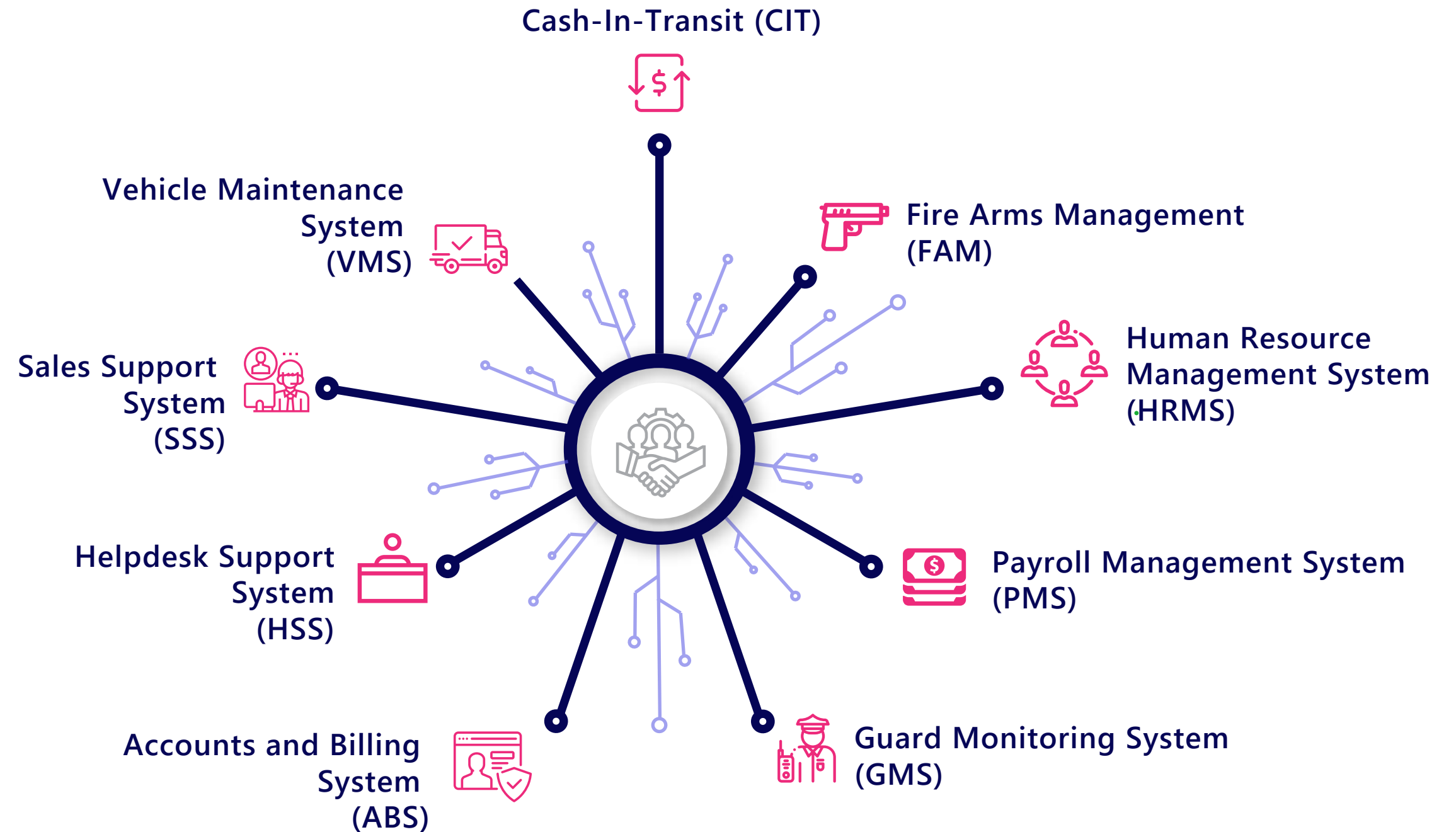
For more details please visit
www.azysi.com

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& many more...

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IN PURSUIT OF BUILDING A
BETTER TOMORROW
WE PUT IN OUR HEARTS TO GIVE YOU A SOLUTION JUST PERFECT FOR YOUR BUSINESS

CONTACT US

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✉ info@talentpace.com

🌐 www.talentpace.com