

Salesforce Subscription Consulting Services

A flexible and modular approach designed to deliver the desired ROI

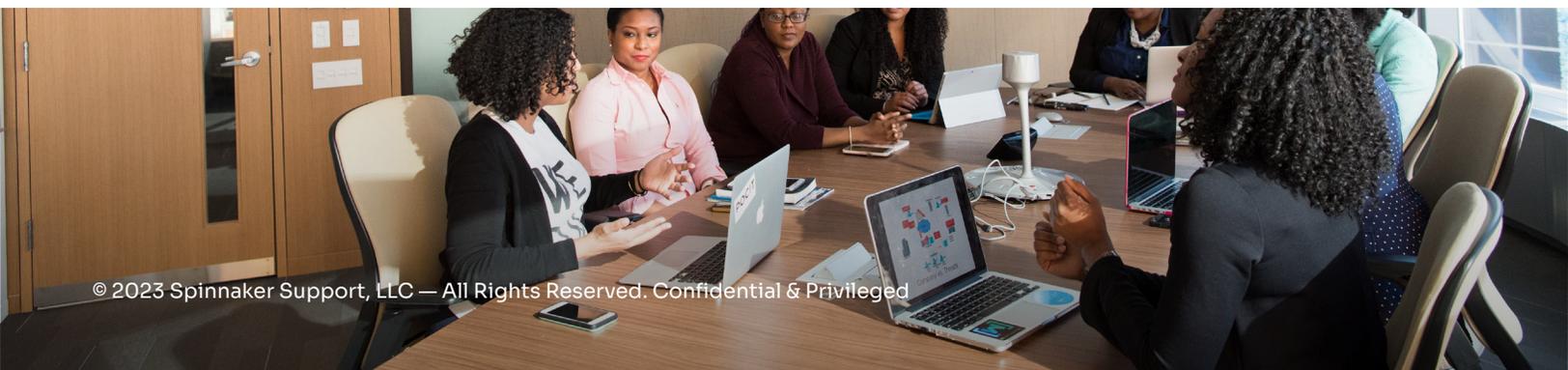
OVERVIEW

Spinnaker Support is the first organization to bring this new, innovative approach of Subscription Consulting to the Salesforce market. Our expert team of professionals with an average 10+ years of experience and over 60 certifications can help your team to overcome resource challenges and knowledge gaps. Using our Agile methodology and our “**Best in Class**” toolset, we strive to unlock business value and strategic delivery through improved platform management and enhancements to frameworks, KPIs, and key business outcomes. We support your entire Salesforce ecosystem and want to be the partner that takes your Salesforce instance to the next level.

POPULAR INTEGRATIONS



SUPPORTED PRODUCTS

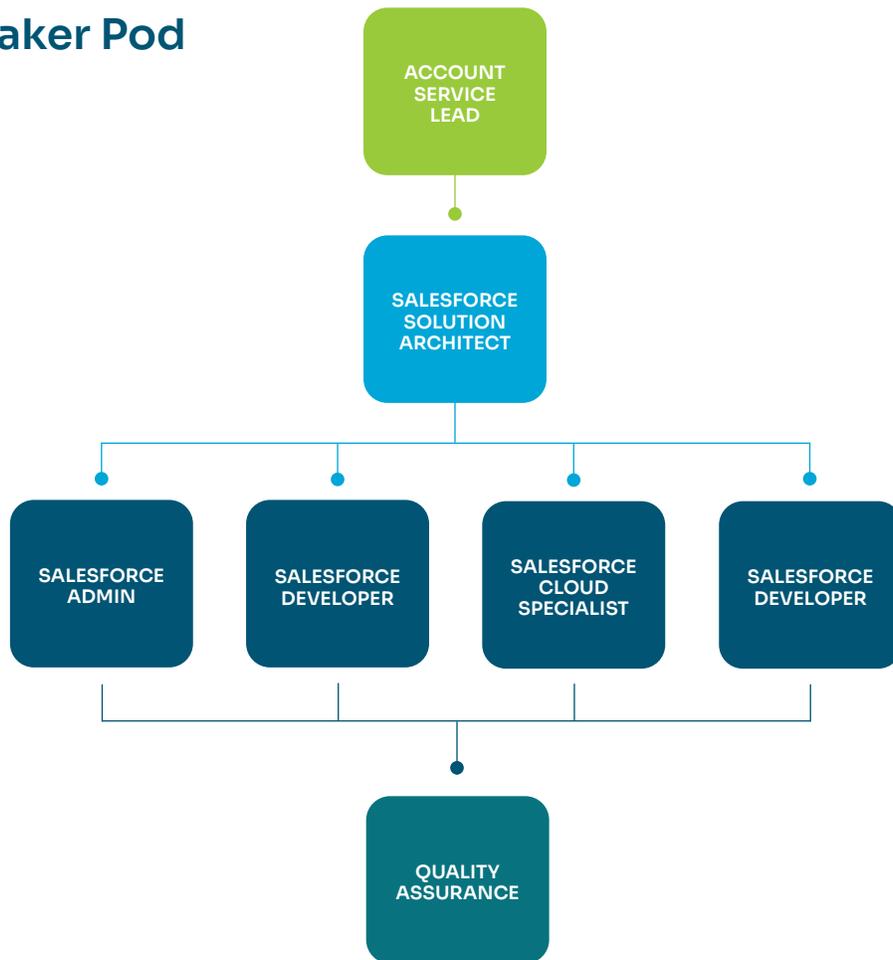


SUBSCRIPTION CONSULTING

Leverage a fully resourced team to help you define and deliver your strategic roadmap.

Subscription Consulting is an innovative service enabling clients to utilize a customized team of Salesforce experts with a flexible capacity model set to the client's needs; whether it be full-time, half-time, or quarter-time support, we can facilitate based on your requirements. These teams are called “**Pods**” and consist of a unit encompassing a full range of skillsets enabling your organization to deliver on business needs and ROI. Unlike other service providers, we aren't simply providing a service but integrating into your organization with an entire team of specialists to support process improvements, automation practices, and enterprise architecture development. This continued focus and dedication allows our team to deliver on an ever-evolving strategic roadmap developed with you.

The Spinnaker Pod



A few areas where Subscription Consulting can apply to your needs:

1. Supplement your existing Salesforce team with additional resources
2. Rapidly expand the resources and skill set of your team
3. Leverage specialized knowledge to expand into a new industry
4. Scaling delivery capacity to meet business needs
5. Utilization of a dedicated partner to advise on Salesforce best practices and roadmap

OUR FORMULA FOR SUCCESS

Spinnaker Support's services stand out with industry-leading expertise to flexible delivery models, but it starts with our people:

- To date we currently hold 66 certifications from our team
- The average experience is 10+ years with deep technical and industry knowledge
- We subscribe to the Agile Delivery Methodology to enable our innovative process which relies on the depth of our team to deploy

We understand the importance of automation, optimization, and integration of your platform operations and management to maximize your investment now and in the future. Let us help you make the most of your Salesforce investment with a unified strategy, proven ROI, and business-wide value that will take your organization at any stage in the Salesforce adoption curve and transform your instance.



If you would like to get more information about our Salesforce Service offerings, please contact your local sales representative or contact us at spinnakersupport.com.

ABOUT US

Today's leaders are navigating an increasingly uncertain and ever-changing world. They can't be held back by restrictive, ineffective, or complicated software systems as they move their organizations forward. Spinnaker optimizes software ecosystems through services designed for sustainable transformation, maximizing software investments and freeing up the capital and resources leaders need to navigate the future with certainty.