

Sales Cloud Quick Start

Objective: To quickly customise and implement Salesforce Sales Cloud for your business so your users enjoy the benefits immediately.

Quick Start Package:

| Item | Summary |
|---------------------------|---|
| Business Understanding | So we can understand your business and objectives |
| Requirements Gathering | So we can understand your business processes and requirements |
| Requirements Write-Up | We write up objectives, personas, solution design & user stories |
| Sales Cloud Configuration | We will customise and test your system |
| .CSV Data Migration | Upload of your existing .csv records into the system |
| Automation | Creation of simple flows and approval processes |
| User Acceptance Testing | You test the system so it is ready for deployment |
| Deployment | We deploy the system from sandbox to production |
| Train the Trainer Session | We train your nominated lead on the system setup |
| Hypercare | We stay to fix any issues and answer queries following deployment |
| Project Review Session | A chance for you to provide feedback and discuss further requirements |
| Project Management | Simpala team member manages the project to meet timeline & budget |

Deliverables:

- Requirements Write-Up
- Customised Salesforce Sales Cloud Org

Pricing: £7,995 + VAT

Additional consultant days can be purchased on a per requirement basis