

testimonial



Virtana is a software company that provides solutions for optimizing digital infrastructure and application performance. The company provides a technology that allows it to maintain and monitor IT infrastructure. Virtana offers a unique system that gives alerts about potential issues in data centers.



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I am thrilled to provide testimonial for Think Beyond, a Salesforce partner that has been an invaluable asset to our business operations here at Virtana Inc. As the VP of Business Operations and the owner of our Salesforce platform, I cannot speak highly enough about the exceptional support and services provided by Think Beyond.

Their team has been nothing short of amazing when it comes to delivering continuous Salesforce support. I am constantly impressed by their responsiveness, expertise, and attention to detail. They have gone above and beyond to ensure that our Salesforce instance is optimized for our business needs, and their support has helped us improve our sales processes and increase efficiency across the board.

In addition to their support services, Think Beyond also implemented CPQ for us, and it has been a game-changer for our team. Their team worked closely with ours to ensure a seamless integration, and we are now able to generate quotes faster and more accurately than ever before. This has significantly improved our sales process.

What sets Think Beyond apart is their ability to understand customer's struggles, actively listen and find a solution that helps their customer overcome roadblocks. They have listened carefully to our requirements and provided tailored solutions that have helped us streamline our processes and workflows. Think Beyond introduced custom development to address our specific business needs and expand the Salesforce functionally and adoption across different business units.

Their expertise in Salesforce development has been invaluable, and I am continuously impressed by the level of service they provide.

Lastly, Think Beyond also supported us in the migration of our Salesforce instance, which was a significant undertaking. Their team managed the process flawlessly, and we experienced minimal disruption to our day-to-day operations. Their attention to detail and commitment to delivering exceptional service has made them a trusted partner for all of our Salesforce needs.

I cannot recommend Think Beyond enough to any organization in need of top-notch Salesforce support and development. They have been a valuable asset to our team, and I am grateful for their dedication and expertise.

Thank you, Think Beyond, for all that you do!



Eva Karnaukh

VP of Business Operations and Strategic Growth, Virtana