



# Use Case Investment Company : Integration QuickBooks, Propertyware and Yardi



## HOW DID WE GET HERE? ✓

Our mission is to help businesses and organizations make the right technological decision. In pursuit of that, we reached out to the client to check how their Salesforce situation is going for them.



### OUR NONPROFIT CLIENT HIGHLIGHT

We brought on Application House to support our team as our in-house Salesforce Admin was planning to transition out of the organization. The Application House team did an exemplary job learning about the organization and our data needs in order to support us. I have worked with data consultants in the past who struggled to learn all of the nuance of our program and our staff's needs, but I had the complete opposite experience with Application House. Over time, we were able to transition from merely focusing on short-term "survival" maintenance to bigger-picture projects like cleaning out old fields, relieving technical debt, and completing important documentation work to help us maintain our systems over time.

## WHAT IS THE INVESTMENT COMPANY CURIOUS OF? ✓

- Additional information on our Salesforce services
- Application house's experience in System Integration with Salesforce; and the products we've worked with
- Application house's experience with Propertyware Yardi, and Quickbooks, and the integration

## OUR ANSWER ✓

We offer comprehensive Salesforce services designed to address various facets of Salesforce implementation. And we're here to guide you every step of the way.

- ➔ Consultation
- ➔ App Development
- ➔ Support
- ➔ App Maintenance
- ➔ System Integration
- ➔ Data Migration
- ➔ Data Implementation

## HOW WILL WE HELP YOU? ✓

- 1 Quickbooks**

There are several ready-to-install apps on Salesforce AppExchange, which will help you easily integrate Quickbooks into Salesforce. We will guide you in choosing the right, walk you through how to integrate it, and support you in implementing such changes into your daily activities.
- 2 Propertyware and Yardi**

At the moment, no apps on AppExchange are available for these two systems. No worries! With many integration projects completed, our experts will make your vision a reality. Through Rest API, our architects will manually code the integration of these two systems to Salesforce.
- 3 We work with what works for you**

Our goal is to help you, and that rings true in other aspects of our collaboration including the cost. We can meet in the middle with a budget that will work for both of us.

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Client company names can be shared on request