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Reckon Technologies is a leading salesforce development agency and salesforce consulting partner. With a team of certified and experienced architects and developers, we specialised in delivering top-notch solutions for businesses using the Salesforce platform. Our expertise and deep understanding of Salesforce enable them to provide customised solutions tailored to meet the unique needs of clients.



Custom Development

With the ever-evolving nature of Salesforce, customization becomes essential to meet specific requirements. This entails making modifications to flows, customizing dashboards, developing APIs, and creating tailored applications.

By partnering with **Reckon Technologies**' experienced professionals, you can ensure timely and efficient handling of your most crucial development and maintenance needs.





Strategic Implementation

A successful SaaS project relies on a well-executed implementation, which necessitates thorough analysis and careful planning. Whether your requirements call for custom development or integrating Salesforce with existing solutions, it is advisable to engage Salesforce professionals within your team.

By having experienced **Reckon Technologies**' experts by your side, you can collaboratively create a solution that aligns with your team's needs and ultimate objectives.





Easy Access to Experts

Effectively managing and optimizing a Salesforce project requires a team of skilled professionals, including administrators, technical architects, and consultants. However, hiring and onboarding these experts full-time can be costly and potentially cause project delays.

By partnering with **Reckon Technologies**, you gain convenient access to these experts without the concerns of onboarding and resource alignment delays.





Seamless Management

Salesforce professionals have a multitude of tasks to handle on a daily basis, ranging from data management to account management. Additionally, they are responsible for monitoring system performance, implementing upgrades, managing configurations, and attending to various other critical aspects of system management. These responsibilities can make system management a challenging and demanding task.

However, with **Reckon Technologies**' experienced experts by your side, you can alleviate this burden and redirect your focus towards core operations.



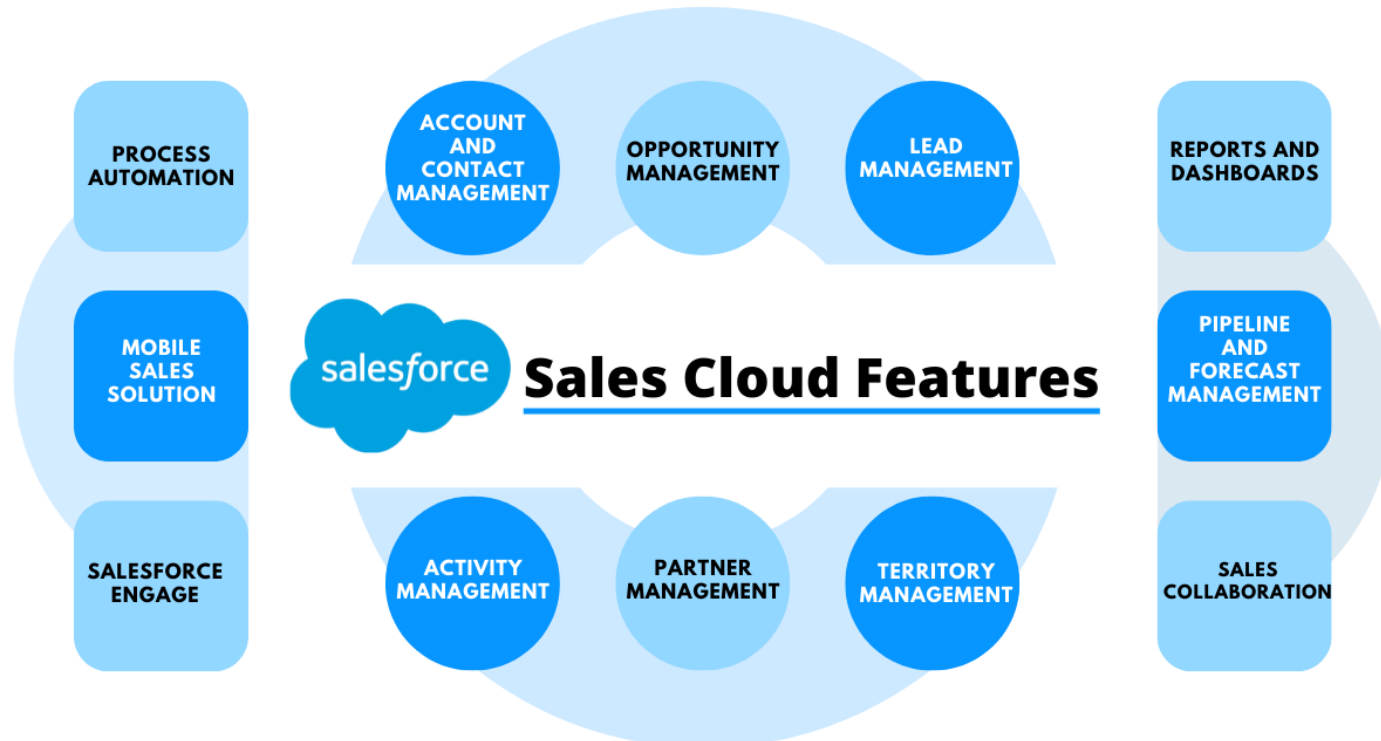
Specialised in Salesforce CRM

- Specializing in customizing and enhancing Salesforce CRM solutions.
- Expertise in developing tailored Salesforce solutions to meet unique business needs.
- Extensive experience in configuring and customizing Salesforce objects, fields, workflows, and automation.
- Proficient in building and integrating third-party applications with Salesforce using APIs.
- Skilled in creating custom reports, dashboards, and analytics to provide actionable insights.
- Strong understanding of sales and marketing processes, enabling effective implementation of CRM strategies.





Our Skills – Sales Cloud





Our Skills – Service Cloud

				
Lightning Console	Case Management	Content	Routing	Analytics
Agent easy Interface	Agent Assignment	Asset Management	Intelligent Routing	Reporting
Customer Experience across channel	Streamlined Process	Workflow and Approvals	Operational Insights	Dashboards
Responsive dashboards	Activities Management	Versioning	Pick work From queue	Web & mobile Analytics
	Telephony integration			Custom reports





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Our Skills – Experience Cloud

1  Customer 360 Gain a comprehensive view of customers, understand their behaviors, and meet their specific requirements.	4  Personalization - Focus on Customer Requirements Deliver relevant content and personalized experiences based on visitor interactions and audience targeting.	7  Knowledge, Groups, and Support Provide excellent customer support with a knowledge base, automate case creation, and improve collaboration through groups.
2  Centralized Data Management Collaborate seamlessly within a single database, ensuring secure data access for sales, marketing, and support teams.	5  Analytics and Tracking Track business development, generate reports, and showcase data for valuable insights. Easy customization for websites.	8  Flexibility, Adaptability, and Customization Capabilities Customize websites with limitless flexibility, adapt to brand identity, and easily integrate with future features.
3  Templates - Ease of Operation and Speed Save time with pre-made templates, or create your own, for quick and responsive experiences. User-friendly administration and operations.	6  Integration of Third-Party Apps Enhance productivity and user experience by integrating third-party apps from Salesforce's library.	9  Provide Self-Service Options Enable self-service options through a knowledge base, discussion board, and AI-driven chatbots for instant support.

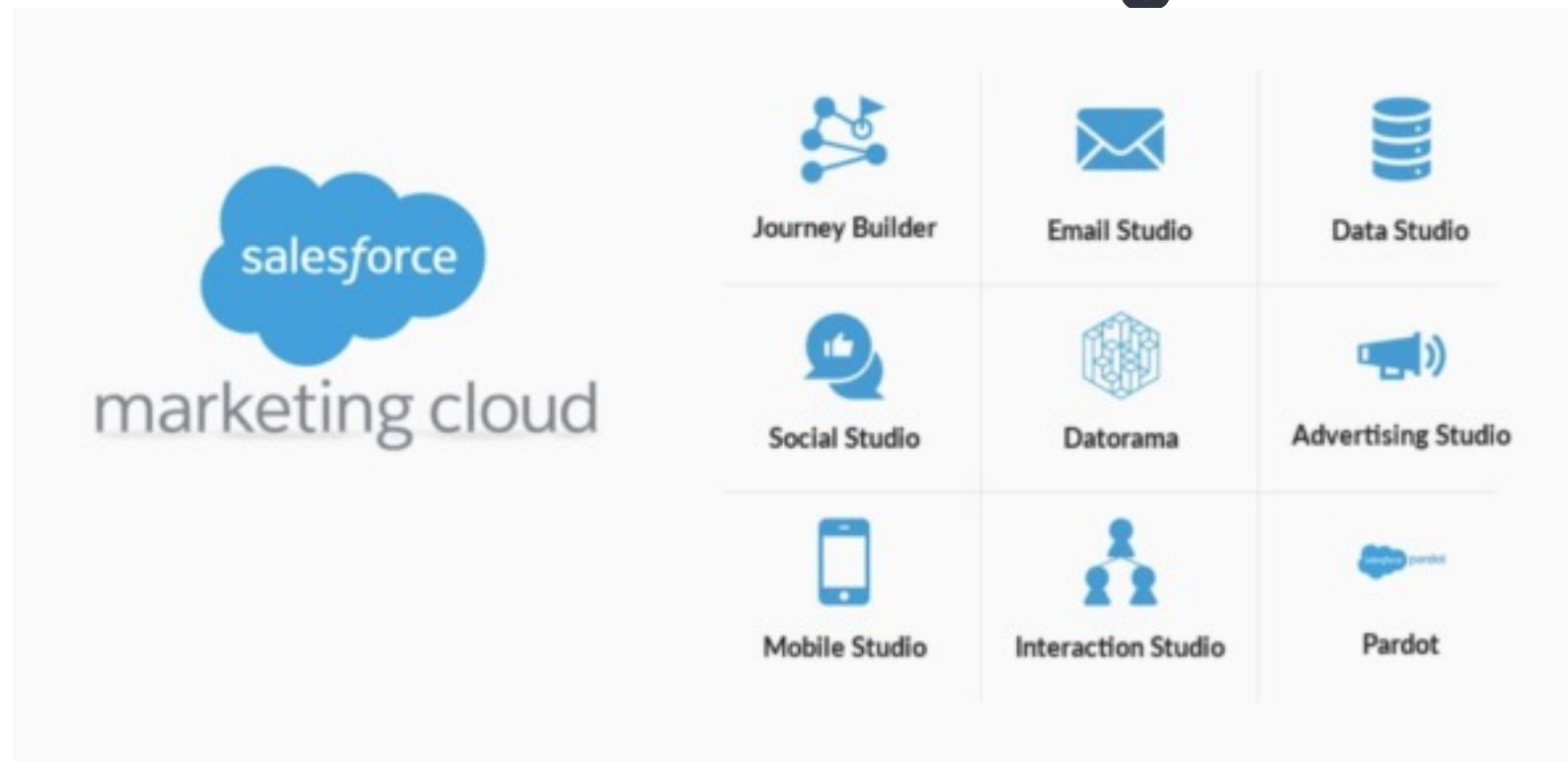
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Our Skills – Marketing Cloud





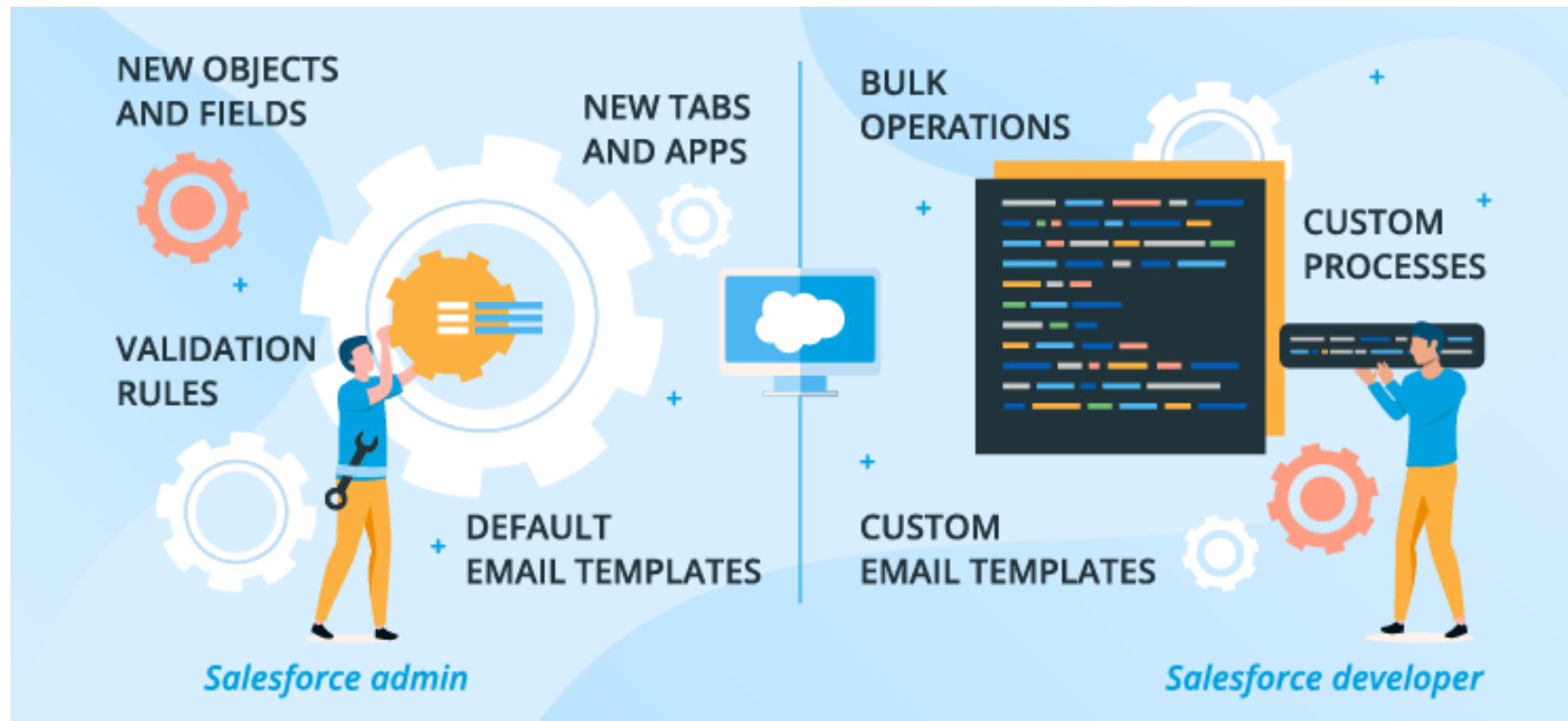
Our Skills – Field Service Lightning





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Our Skills – Configuration and Customisation



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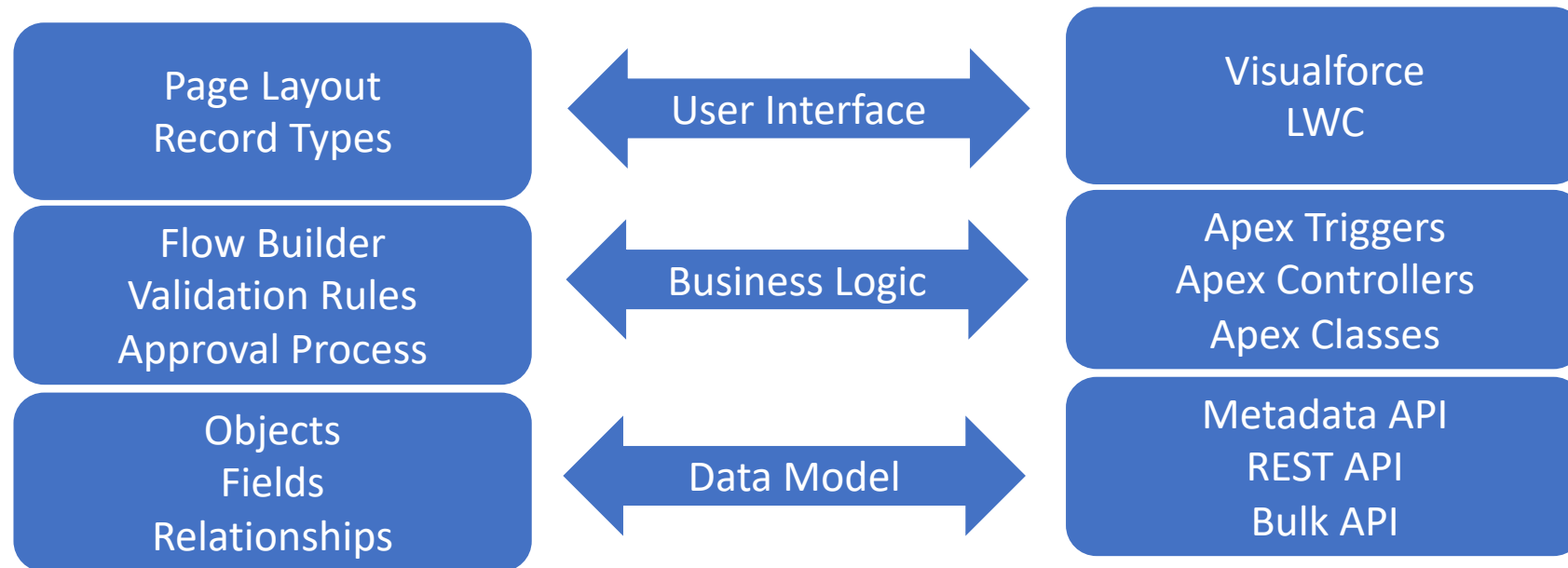
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Our Skills – Salesforce Development



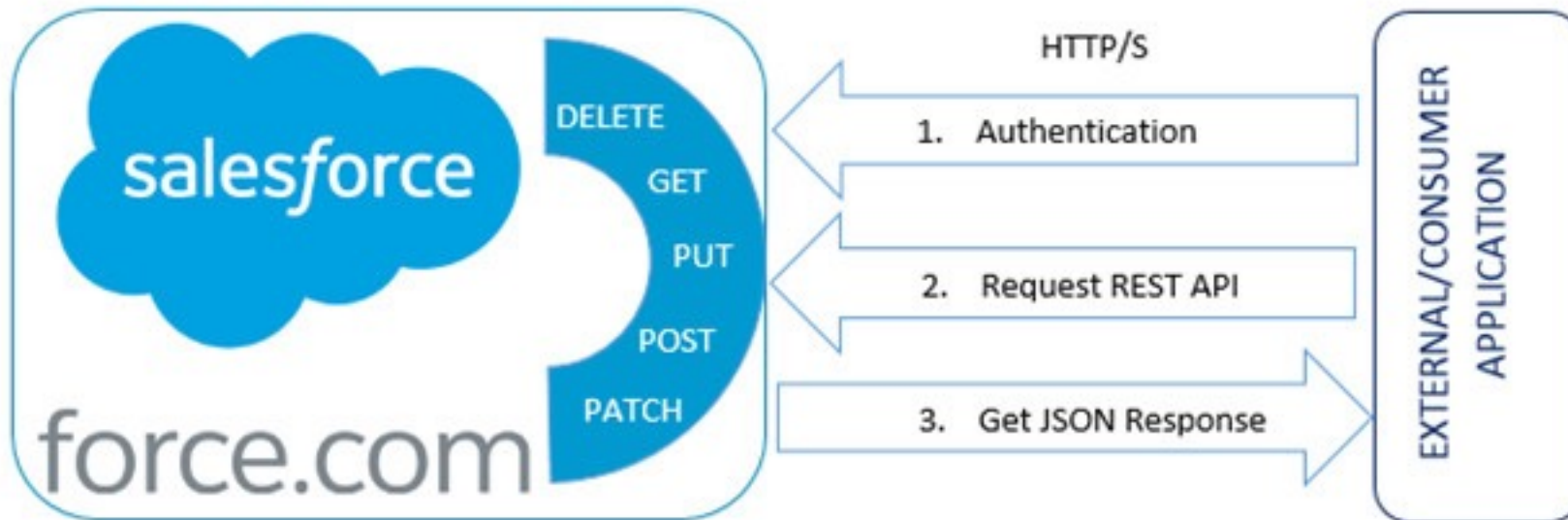
Declarative Approach

Programmatic Approach





Our Skills – Integration with Salesforce to other System





Our Skills – Data Management and Analytics

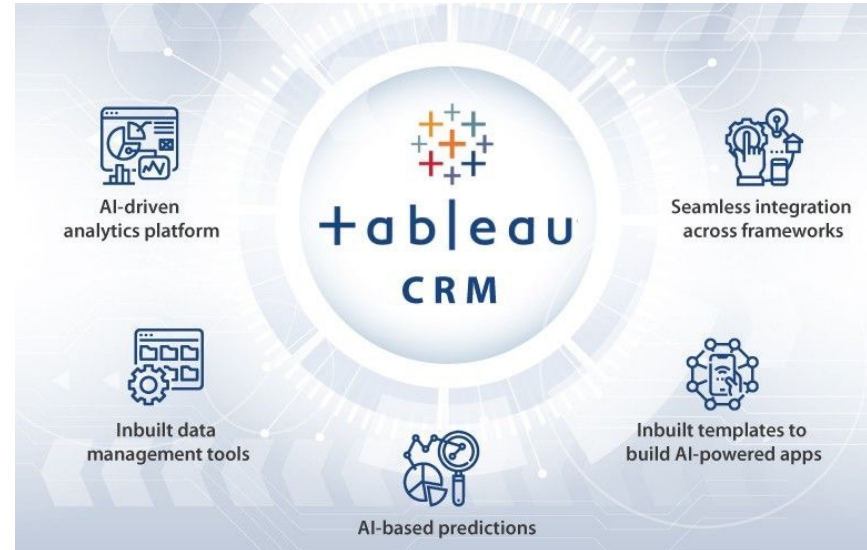
Data Import Wizard

Salesforce Data Loader

dataloader.io

[Dataimporter.io](https://dataimporter.io)

XL-Connector



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