



# Stack Intelligence

Your Go-to Partner for Commerce Cloud Solutions

Experts in B2B, D2C, OMS, and CPQ



# Agenda

- I. Introduction to Stack
- II. Our Expertise
- III. Our Value Proposition
- IV. MVP Requirements
- V. Next Steps



# About Stack

*We'll make you fall in love with Salesforce and stay in love forever.*

# Stack = Commerce Cloud

B2B | D2C | OMS | LWR



# + Tailored Solutions



## Featured Products

LWR Component for D2C



## B2B <> Subscription Management

Connector for B2B and Subscription Management



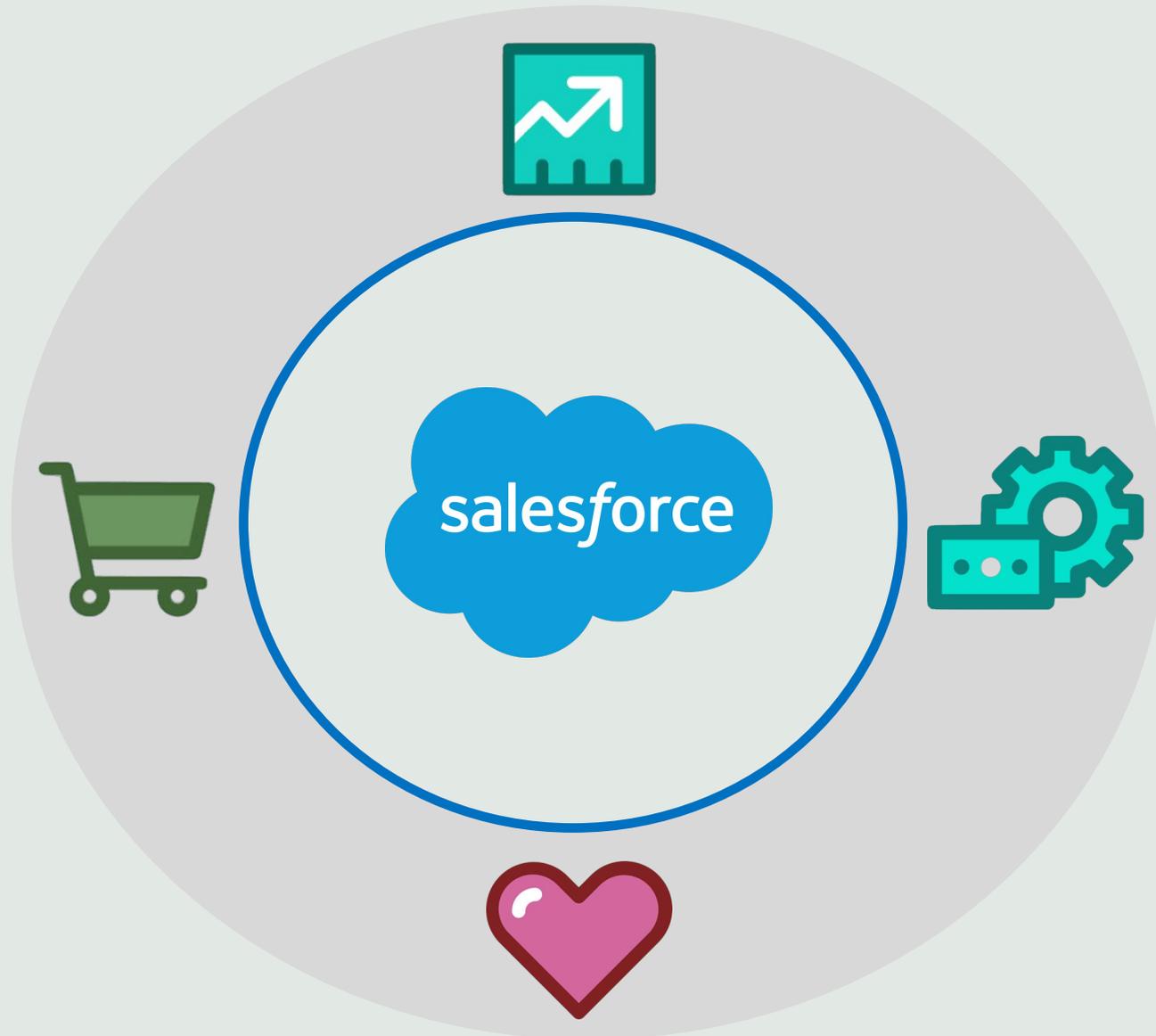
## B2B <> CPQ Bundles

Allows you to configure CPQ Bundles in B2B



## Headless CPQ

First implementation of CPQ APIs



## Where Else We Shine

- ☐ Commerce Cloud
- ☐ Revenue Cloud
- ☐ Sales Cloud
- ☐ Service Cloud

Our job is simple

VALUE CREATION





**CASE STUDIES  
& success stories**

# OMS for Brave Mobility

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## CHALLENGE

Brave Mobility was using legacy systems and workflows with all manual entry.

Brave's limited ability to scale their order management process with their growing business is why they chose to implement B2B and OMS.

## SOLUTION & RESULTS

Brave is now able to launch services in new regions within 1 – 2 weeks vs. 3 – 4 months.

Stack launched Brave's B2B and OMS within 8 weeks to allow for streamlined Order Management and effective reporting.

# CPQ for AWP Safety

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## CHALLENGE

AWP Safety is America's leading traffic safety company, providing MOT, traffic management services, and equipment.

AWP was facing challenges integrating all their newly acquired companies under one process.

## SOLUTION & RESULTS

Stack used Sales, Service and CPQ to streamline all business processes.

AWP dramatically increased revenue by optimizing the quoting & estimating process.

## Success Stories

“

Thanks to Stack we were able to launch our new Ordering System within 8 weeks!

We are already saving so much time and headaches knowing exactly where to find Orders.

”

- Justin Cavazos, Head of Operations, Brave Mobility

## Success Stories

“

The team at Stack is outstanding.

They took time to fully understand our different businesses and processes.

Their deep knowledge of CPQ allowed them to consolidate our quoting and estimating processes and Go-Live with our new system within our initial timeline.

”

- Nate Ice, VP of Technology, AWP Safety

**We are all about you**

Delivering your vision with **Salesforce Customer 360**



# NEXT STEPS

- MVP SOW
- Case Studies and One Pager
- Sharing contact details

**Questions?**

**Thank You**