



Software Dev for Management Company

PROJECT DETAILS

 Custom Software Development

 Jan 2022 - Jan 2022

 \$50,000 to \$199,999



"All we can say is that we were very happy with the professionalism of the team. "

PROJECT SUMMARY

A management company hired Prism Solutions to migrate their data from an old database to Salesforce.

PROJECT FEEDBACK

Thanks to Prism Solutions' work, the client received a functioning CRM. They communicated frequently and promptly via Asana, ensuring an effective workflow. Their professionalism, documentation skills, and responsiveness were hallmarks of their work. They were easygoing and helpful.



The Client

Please describe your company and your position there.

I'm the Director of the IT department. We are a professional management company based in Chicago

The Challenge

For what projects/services did your company hire Prism Solutions, and what were your goals?

We had to move all of our data from an old database to Salesforce. Prism Solution and the team where hired to move data from a 30M company with big operations in 3 states.



Angel Gomez
Director of IT, Management Company

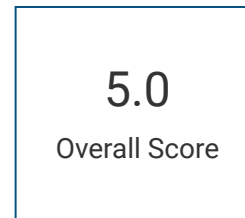


Construction



Chicago, Illinois

CLIENT RATING



Quality: 5.0



Schedule: 5.0



Cost: 4.5



Would Refer: 5.0





The Approach

How did you select this vendor and what were the deciding factors?

We research the web trying to find the right company to do such a big data transaction. Prism Solutions came up with the best strategy and that's how we made our decision. Based on the professionalism of your strategy to deliver the project.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

We had 3 meetings with them before making the decision to grant them the project. Prism solutions presented us with a very professional proposal where they explained the steps they would take and the way to execute the work seemed correct to us. The technologies to use were Asana as a communication tool with the team. and the technologies to implement were custom code for Salesforce integration. We also use DocuSign to integrate as a plugin.

How many people from the vendor's team worked with you, and what were their positions?

Prism Solution assigned a team of 5 people to our project. We were very happy with their work and perform.



The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

Today we have salesforce as the CRM system in our company thanks to Prism Solutions. All we can say is that we were very happy with the professionalism of the team. They deliver every section of the salesforce project on time. We had some issues with one customer but the team was able to come up with a good solution.

Describe their project management style, including communication tools and timeliness.

Prism solutions uses Asana to communicate. We never use that tool before. We were concern of using a new technology to communicate with them. But in the end everything was easy and well documented.

What did you find most impressive or unique about this company?

I found very impressive the professionalism and leadership of Aasia. She was available most of the time to respond all of our questions. She is highly recommended and capable of undertaking large scale projects

Are there any areas for improvement or something they could have done differently?

Overall we had an excellent experience with Prism Solutions

