



CRM Consulting & SI for Commercial Construction Company

PROJECT DETAILS

 CRM Consulting and SI

 Feb 2022 - Mar 2023

 \$10,000 to \$49,999

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"Their personalized approach made all the difference and contributed significantly to the success of the project."

PROJECT SUMMARY

Prism Solutions integrated a CRM system into a construction company's operations, enabling them to manage client information and project details. They also provided the client with data analytics and reporting.

PROJECT FEEDBACK

Thanks to Prism Solutions, the client witnessed a 15% boost in resource utilization efficiency. They also substantially improved their resource allocation. The service provider ensured exceptional project management and responsiveness. Their attentiveness and understanding approach were exemplary.



The Client

Please describe your company and position.

I am the General Manager of a Commercial Construction Company

Describe what your company does in a single sentence.

Tandem Building Group is a privately owned commercial construction company operating nationally

The Challenge



Michael Georgiou
General Manager, Commercial Construction Company

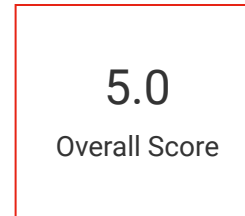


Construction



Melbourne, Australia

CLIENT RATING



Quality: 5.0



Schedule: 5.0



Cost: 5.0



Would Refer: 5.0





The Approach

How did you find Prism Solutions?

Online Search

How many teammates from Prism Solutions were assigned to this project?

2-5 Employees

Describe the scope of work in detail. Please include a summary of key deliverables.

Prism Solutions seamlessly integrated a robust CRM system into our operations, enabling us to manage client information, project details, and communication efficiently. They customized the CRM to align with our workflows, making it a perfect fit for our commercial construction projects.

They also provided us with powerful data analytics and reporting features, giving us valuable insights into project performance, resource utilization, and client satisfaction, allowing us to make data-driven decisions

The Outcome

What were the measurable outcomes from the project that demonstrate progress or success?

The measurable outcomes from the project were exceptional and clearly demonstrated progress and success. Our resource allocation got improved, data analytics and reporting capabilities helped us better allocate resources, leading to a 15% increase in resource utilization efficiency





Describe their project management. Did they deliver items on time? How did they respond to your needs?

Prism Solutions showcased exceptional project management skills throughout the entire collaboration. They delivered key milestones and deliverables on time, ensuring a smooth and seamless implementation process. Their team was highly responsive and attentive to our needs, promptly addressing any concerns and providing valuable guidance whenever required.

What was your primary form of communication with Prism Solutions?

Virtual Meeting

What did you find most impressive or unique about this company?

What truly impressed us about Prism Solutions was their deep understanding of the commercial construction industry. They didn't just offer a one-size-fits-all solution but took the time to understand our unique challenges and tailored their services accordingly. Their personalized approach made all the difference and contributed significantly to the success of the project.

Are there any areas for improvement or something Prism Solutions could have done differently?

Working with Prism Solutions was a game-changer for our commercial construction company. Their expertise, commitment, and tailored solutions have propelled our business forward, significantly improving our project efficiency and client satisfaction. We wholeheartedly recommend Prism Solutions to any company seeking top-notch CRM consulting and system integration services for the construction industry.

