



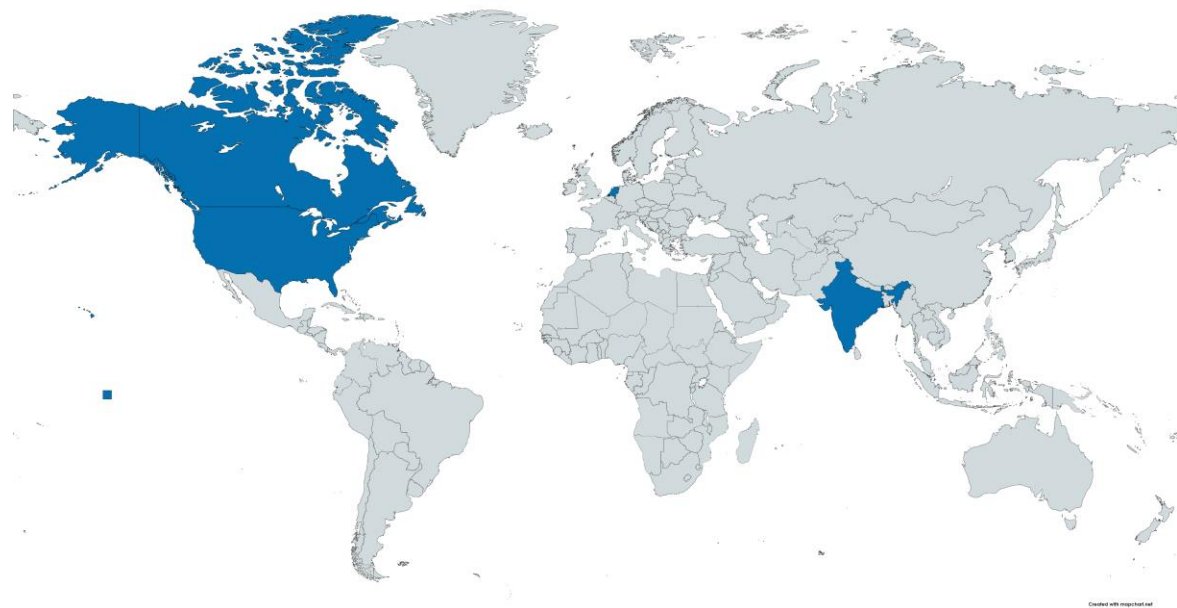
COMMERCECX PROFILE

OVERVIEW:

- 150 years of combined CRM, CPQ, CLM, Order Management, FSL, Billing, E-Commerce
- Extensive experience in Digital Transformations

PRESENCE:

Cary, NC, USA – Headquarters
 Amsterdam, NL – Delivery Center
 Hyderabad, IN – Delivery Center
 Toronto, CA – Delivery Center



FOUNDED:

2016

EMPLOYEES:

>174

CERTIFICATES:

>130

APPEXCHANGE CSAT:

4.6

CUSTOMER RETENTION:

96%

Unlock your **Lead-to-Revenue** potential with our **End-to-End Consultancy Services**



Customer Relationships



Pricing & Configuration



Contracting & Reporting



Profit Realization



Advisory Services

Our approach involves collaborating with you to evaluate and optimize your revenue operations, aligning them with your business goals and aspirations. Our team of strategic consultants provides industry-leading guidance and a detailed roadmap for implementing digital transformations that will help you achieve sustainable growth and success.



Technology & Implementation

We are a technology implementation partner specializing in lead-to-revenue business transformations in the cloud. Our team of experts is dedicated to integrating solutions with any ERP system, providing customized planning and execution for successful digital transformations.



Managed Services

Get the benefit of our Salesforce & Conga certified expertise as a Natural extension of your current resources through our managed services offering. This includes ongoing technical guidance, internal service projects, and product optimization.



Products

Revolutionize your lead-to-revenue process with our cloud-based ERP pricing engine. Our innovative solution decouples pricing from your ERP system, empowering you to make real-time pricing decisions and streamline your operations.

DocuSign

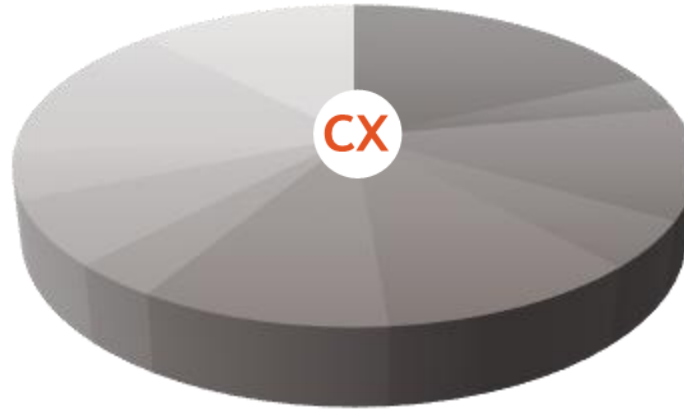


Commerce **CX**TM
Reinvent the Buying Experience.

CERTIFICATION DISTRIBUTION

175 Employees Certified

"Boasting a rich tapestry of Salesforce expertise, our team deftly navigates the complexities of digital solutions, seamlessly integrating tomorrow's vision with today's innovation."



Category	Certification	Certified
Unique Skills	Salesforce Certified B2C Commerce Developer Specialist	15
	Salesforce Certified Identity and Access Management Designer Specialist	10
	Salesforce Certified Integration Architecture Designer Specialist	20
	Salesforce Certified Mobile Solutions Architecture Designer Specialist	15

- Architects
- Administrator
- Shield
- Technical LWC & Aura
- Technical LWC & Aura
- Sales Cloud
- Service Cloud
- Financial Services Cloud
- Marketing Cloud
- Experience Cloud
- Revenue Cloud & CPQ
- Unique Skills

Category	Certification	Certified
Salesforce Architects	Salesforce Certified Technical Architect	7
Salesforce Architects	Salesforce Certified Application Architect	5
Salesforce Architects	Salesforce Certified System Architect	4
Salesforce	Salesforce Certified Administrator Specialist	80
Salesforce	Salesforce Certified Advanced Administrator Specialist	60
Salesforce Shield	Salesforce Shield Specialist	30

Category	Certification	Certified
Salesforce Technical (LWC & Aura)	Salesforce Certified Platform Developer I Specialist	55
Salesforce Technical (LWC & Aura)	Salesforce Certified Platform Developer II Specialist	40
Salesforce Technical (SOQL)	Salesforce Certified Data Architecture and Management Designer Specialist	50
Salesforce (Sales Cloud)	Salesforce Certified Sales Cloud Consultant Specialist	90
Salesforce (Service Cloud)	Salesforce Certified Service Cloud Consultant Specialist	85
Salesforce (Financial Services Cloud)	Salesforce Certified Financial Services Cloud Consultant Specialist	30

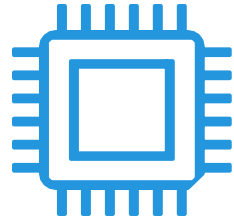
Category	Certification	Certified
Salesforce (Marketing Cloud)	Salesforce Certified Marketing Cloud Administrator Specialist	25
Salesforce (Marketing Cloud)	Salesforce Certified Marketing Cloud Email Specialist	20
Salesforce (Marketing Cloud)	Salesforce Certified Marketing Cloud Social Specialist	15
Salesforce (Experience Cloud)	Salesforce Certified Experience Cloud Consultant Specialist	40
Salesforce (Revenue Cloud & CPQ)	Salesforce Certified Revenue Cloud Consultant Specialist	40
Salesforce (Revenue Cloud & CPQ)	Salesforce Certified CPQ Specialist	45
Salesforce (Revenue Cloud & CPQ)	Salesforce Subscription Management Specialist	35

*Salesforce Certified Platform Developer I Specialist (includes Visual Force and Apex)

INDUSTRY EXPERTISE



**Manufacturing,
Utilities & Energy**



**High Technology
& SaaS**



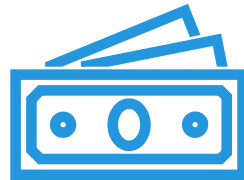
**Media &
Communications**



**Professional
Services**



**Healthcare &
Life Sciences**



**Financial
Services**



**Education &
Government**



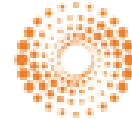
**Retail &
Consumer Goods**

OUR ENTERPRISE CLIENTS INCLUDE



Forcepoint

MOODY'S



THOMSON REUTERS



DIGITAL REALTY

TIAA



Paraco



NABORS

IQVIA

CISCO



Fidelity
INVESTMENTS



MCKESSON

Empowering Healthcare



paloalto
NETWORKS

workday



Restaurant 365

JDE Peet's

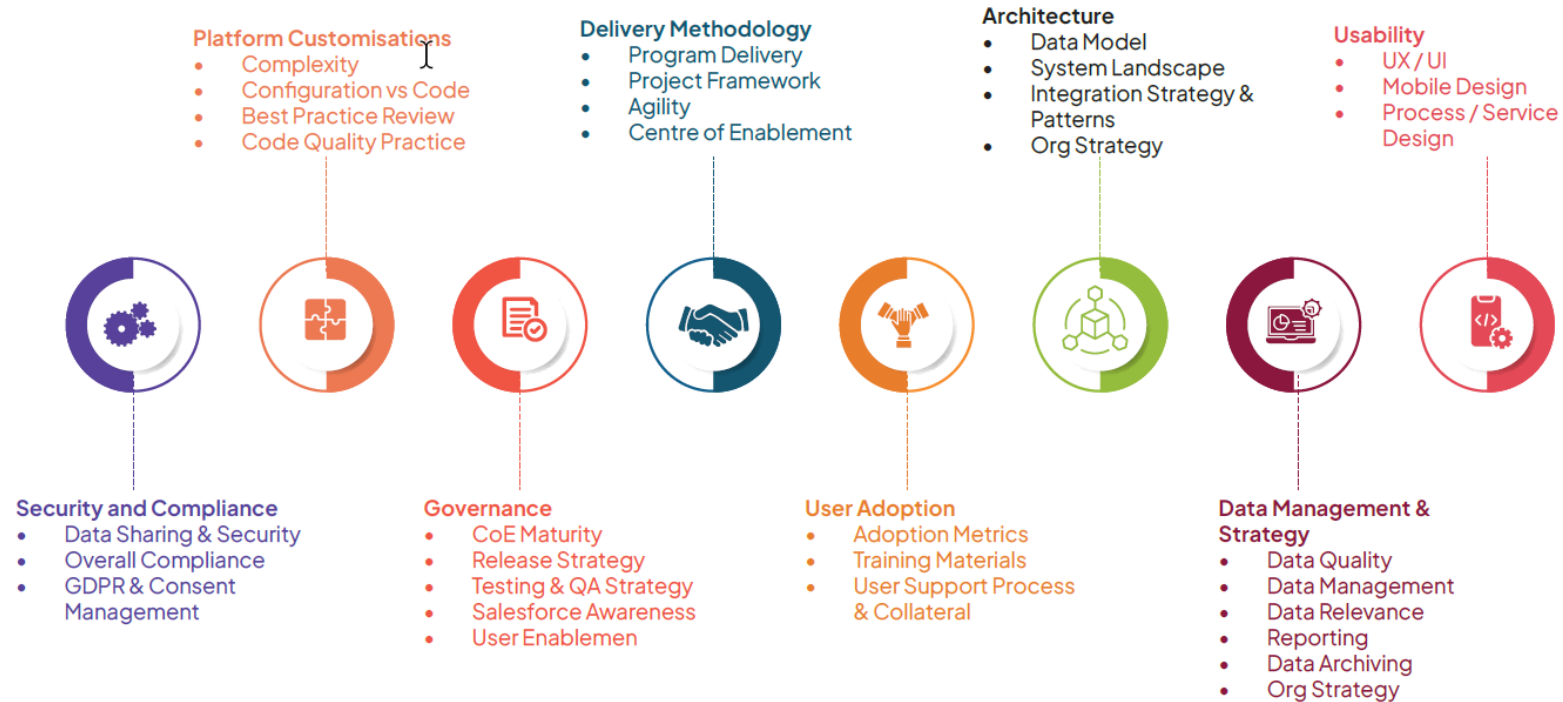


Capital BlueCross

toast

LUCID

COMMERCECX SALESFORCE HEALTHCHECK



With a multidisciplinary team including a Senior Salesforce Architect and consultants certified in the Salesforce clouds you have implemented, we check and make recommendations that will improve the technical robustness, lower TCO, and enhance the Salesforce roadmap for your organization. As a trusted advisor, we can also advise you on the use of new Salesforce offerings and how to set up a Salesforce Center of Excellence. Plus, we showcase how you can benefit from the implementation of our In-house developed Salesforce accelerators.

HEALTHCHECK

What is a CommerceCX HealthCheck?

A CommerceCX HealthCheck is like a check-up for your Salesforce org. One or more of our CCX consultants will visit your team to review your Salesforce org and speak to your users and admins. Then, our team reviews baseline performance metrics, systematically identifies site components causing performance issues, and provides technical analysis of potential options to improve site performance. We make recommendations prioritizing the worst-performing components and identifying options for improvement that leverage configuration changes, consider data set changes, and evaluate code changes. No changes to the production environment are made as a part of the HealthCheck.

What are the outcomes?

- **HealthCheck Report** – This will review “the good, the bad, and the ugly” in your org and recommend next steps. We’d obviously like to help you implement any future changes, but the report is written so that you can take the recommendations to another supplier and be able to commission specific work with specific outcomes or even tackle them in house if you have the skills.
- **Training** - Although not the focus of the day in comparison to CCX’s other training services, it is almost certain that your system administrators or users will learn something from the consultants, whether it be technical configuration skills, how to make better use of the platform features, or even new things they can do that they didn’t know were there.
- **Confidence and Validation of Existing Work** - The HealthCheck isn't just to find the bad--it also reviews existing customizations where appropriate and can validate that best practice has been followed.

Who should be there?

Your system administrator or nominated equivalent person is essential as they will take us through many of the areas of the system setup. Other valuable people to have present are the primary stakeholders who own or carry out some of the processes such as business unit leads and project managers. We invite anyone from your organization who might have knowledge of your system, its use, and any pain points. This an active workday and works best to invite specific stakeholders into the room for different items as the day progresses.

As a Salesforce go-to partner for assessments, our consultants have worked with large M&A clients like Arrow, Acosta, and FICO.

