



CLIENT PROFILE



GRIN's best-in-class web extension, creator-focused landing pages, and simple tools to import your roster help you find quality partnerships faster.

INDUSTRY

High Tech

PRODUCTS

Sales Cloud, Service Cloud,
Customer 360 Platform

SERVICES

Org Merge + Data Migration



Lloyd Evans, Salesforce Administrator



www.grin.co

WHAT THEY NEEDED

The client needed help offloading a lot of work from their sole admin. Their org was very complex and had a lot of automation and processes running at the same time. They needed help with general administration tasks and org maintenance. There was also a need for business process changes to be translated into Salesforce architecture.

HOW WE SOLVD IT

SOLVD was able to come in and become a part of the current administrator's team. SOLVD helped maintain and organize the org, and ensure it continued to run smoothly for daily operations. SOLVD helped streamline automation and consolidate fields. There were also many business processes that SOLVD helped architect and implement into their current Salesforce org to help the organization adapt to current market needs and changes.

WHAT THEY SAID

"When I started at GRIN, I didn't have any assistance managing almost 400 user org. We brought SOLVD on board to help offload my work a bit. Since then, they've truly become an extension of GRIN and what I would call my immediate team. I appreciate the Technical and Personal aspects Breyden, Devyn, Jonathan, and Parker bring to the table. It's especially important to call out the amazing work our outsourced admins Breyden and Devyn have been able to produce. I don't know where I would be without these two!" - Lloyd Evans

