



CLIENT PROFILE



Our mission is to empower local restaurants to delight their diners through digital hospitality and to enable diners to explore local restaurants through personalized digital experiences.

INDUSTRY

SaaS

PRODUCTS

MC Account Engagement,
Service Cloud, Sales Cloud

SERVICES

Product Implementation



Danielle McHarris, Logo Sales Head



<https://www.beyondmenu.com/>

WHAT THEY NEEDED

This client had a brand new Salesforce instance that needed to be set up according to their business needs. We first documented all of their business processes. Then then we configured Sales Cloud, Pardot, Translation, Service Cloud Voice and did the initial setup of High Velocity Sales. We also integrated with their external database.

HOW WE SOLVD IT

We SOLVD this client's needs by analyzing their business processes and identifying which Salesforce and 3rd party products would best fit their needs. Upon completion of the project, processes are now more streamlined and data integrity is improved allowing for better reporting and data-driven business decisions.

WHAT THEY SAID

"They were amazing to work with! Highly recommend. Very organized and flexible. They met all our needs."
- Danielle McHarris

