



# One stop solution

for all the Salesforce needs.

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# About us



- Inno Valley Works is a Salesforce Gold consulting partner and ISV Partner founded in the year of 2018 headquartered at Coimbatore, India and office in US.
- ISO Certified organization 9001:2015 (Quality Management System).
- Great place to work certified organization.
- Mainstreamed into Consulting and Implementation of World's no.1 CRM solution – Salesforce and Analytics.
- Successfully functioning with the strong team of 90+ Certified professionals ranging from vivid Developers to insightful Architects .
- Possess diverse clientele majorly based in UK, US and Canada and India.
- 250+ Salesforce successful implementations.

# Our Services

## Professional Services :

Salesforce Professional Services refers to the consulting and implementation services. These services are designed to assist companies in deploying, customizing, and optimizing Salesforce CRM platform to meet their specific business needs.

Salesforce Professional Services includes:

- Planning and Strategy.
- Implementation and Configuration
- Data Migration and Integration
- User Training and Adoption
- Custom Development and AppExchange
- Optimization and Support

## Managed Services :

Salesforce Managed Services refers to the ongoing support and maintenance provided by Inno Valley Works. These services are designed to help businesses optimize their Salesforce investment, ensure system stability, and continuously improve their usage of the platform.

Some key aspects of Salesforce Managed Services :

- System Administration
- Enhancements and Customization
- Performance Monitoring and Optimization
- Data Management and Governance
- User Support and Training
- Release Management and Upgrades

# Salesforce Product Capabilities



## Green Field Implementations

-  Customer 360 Platform
-  Sales Cloud Implementation
-  service cloud implementation
-  Digital Experience (Partner & Customer community) implementations

## Bespoke Apps

-  Salesforce Custom Development
-  Product Development
-  Integrations with ERP/Inventory/legacy systems

## Cloud Specialisation

-  CPQ / Revenue Cloud
-  Field Service Lightning
-  Health Cloud
-  Mulesoft Implementation
-  Einstein Analytics / Tableau CRM
-  Power BI and BI analytics

# Our Expertise In Salesforce Integration With



# Domain Expertise



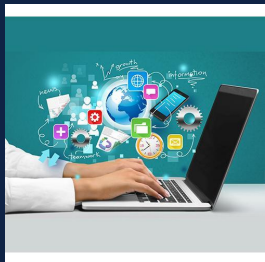
Goods & Logistics



Legal



Manufacturing



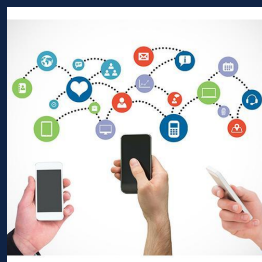
High-Tech



Finance



Health Care



Telecommunications



Real Estate / Construction

# Certified Professionals



Certified Platform Developer I - **32**



Advanced Certified Platform Developer II - **25**



Certified Salesforce Administrator - **28**



Certified Javascript Developer I - **3**



CPQ - **2**



Associate - **2**



Einstein Analytics & Discovery consultant - **2**



Sales Cloud Consultant - **4**



Experience Cloud Consultant - **2**



Service Cloud Consultant - **5**



Integration architect - **2**



Data Architect - **2**

# Our Happy Customers & Partners



**Solid.**<sup>TM</sup>



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# Engagement Models



## Fixed Price Model

The customer pays a pre-negotiated fixed price for the complete project. Which in turn is linked to well defined deliverables



## Resource Augmentation / Dedicated Development Center

Extension arm of the customer's IT team. The customer pays fixed monthly rate for the resource / team.



## Time & Material

Define the business model and work hand in hand with client. The client pays fixed hourly rate.

# Our Appexchange Products



## Chatbox & WhatsApp Business API

Native Salesforce chat app to chat with internal Salesforce users and share the records as #tag links.

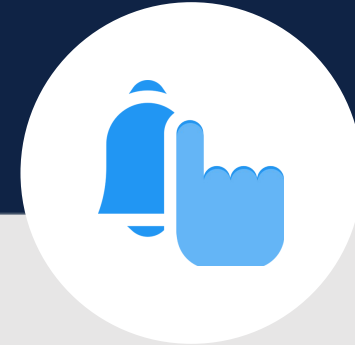
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## G-Connect

G-Connect is a Salesforce plugin built by Inno Valley Works used to connect Google Drive from Salesforce to Manage and Sync files in Google drive from Salesforce.

[Read More](#)



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Thank You!