

CPQ Integrations to Automate Sales Processes

We believe that every org should optimize sales teams for:

 Conversion Rates

 User Experience

 Client Self-Service

 Deal Approvals

 Quote Automation

 Increased Productivity

Honest. Transparent. To the Point. *That's Kander.*

Companies with CPQ solutions see sales cycles cut by 28%, and the time taken for waiting for approvals is reduced by 95% (Salesforce, 2023).

Benefits to Your Business

- **Increased** average order value
- **Boosted** sales team productivity
- **Improved** lead conversion rates
- **Reduced** quote to cash timeline

Innovation Services Deliverables

- **Quote to Cash** solutions discovery
- **Analysis** of complex pricing systems
- **Implementation** of CPQ system
- **Roadmap** to further shorten sales cycles

Pricing Options Available

Our CPQ integration services help you drive revenue, while reducing manual efforts in sales cycles.



Kander is an award-winning, minority, and woman-founded Salesforce consultancy that helps organizations unleash the full value of their Salesforce investments.



★ 4.9 Customer Rating ★

