



SALESFORCE HEALTH CLOUD IMPLEMENTATION

Medasource is a leading healthcare consulting and professional services firm that empowers clients with expertise and bandwidth by leveraging industry-leading practices and a robust network of niche experts. With more than 20 years of experience, over 200 clients, an estimated 8000 consultants, and delivery offices in 30 major U.S. cities, Medasource provides customized managed services and flexible consulting services to tackle projects of any size or scope.



CASE STUDY: **LARGE SCHOOL DISTRICT SALESFORCE HEALTH CLOUD**

360,000 Students + 45,000 Staff Members

As one of the 5 largest school districts in the country, with an estimated 360,000 students and 45,000 staff members, our client engaged Medasource for Salesforce Health cloud implementation and ongoing support within COVID Testing as well as contact tracing management.

Timeline: July 2021 – Present

Total Resources Engaged: 5 Health Cloud Resources & 350+ COVID Response Resources

SCOPE

As one of the largest school districts in the nation, our client needed to implement a COVID testing and contact tracing strategy to ensure the safety of both students and staff, as well as to manage the spread of COVID-19 while keeping the schools open. In addition to a COVID Response and Testing team, the client also needed a software solution to track, manage, and report on the testing and contact tracing activities.

Medasource was engaged by our client to provide the software solution, implementation, ongoing support, as well as the COVID response and testing teams for the duration of the 2021/2022 school year.

Our fully managed service solution included the following:

- + Purchasing and facilitation of 110 Health Cloud licenses
- + Roadmap development, project management, architecture design, development, integration, testing, training, activation, reporting, and ongoing support of the Salesforce Health Cloud
- + Courier Service for specimen transportation
- + Deployment, oversight, and management of our COVID response & testing team (Currently 350+)

RESULTS

- + Salesforce Health Cloud successfully implemented
 - This included custom integration with the Health District Lab for testing results, as well as the development of customized daily reports on testing activities for both the Health District and the State.
- + COVID response and testing teams successfully deployed to perform and manage the testing activities across the entire district of 470 Schools.
- + Currently achieving more than 30,000 tests per week and scaling to the goal of 40,000-60,000 tests per week.