

Solving Complex Quoting

- Manufacturing company already using salesforce wanted to improve experience for Sales and Clients so that they could quickly quote their products and features, *sans* manual errors
- Designed solution via Salesforce CPQ and custom objects
- Facilitated ERP integration, for timely inventory and client data
- Custom solution handles their various product lines, pricing and discount structures and now is being enhanced to handle a newly acquired business, reusing the existing solution

