

KORN FERRY SELL PREREQUISITES



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PREREQUISITES:

1. Korn Ferry Sell can be installed into a **Professional Edition or higher**
2. The user must be using the **Salesforce Lightning Interface**
3. The Salesforce org must have the **My domain feature enabled**. More Information can be found: https://help.salesforce.com/articleView?id=domain_name_overview.htm&type=5
4. The Salesforce org must have **Notes** enabled.
5. The minimum screen resolution for this Application is 1280px wide by 1080px high
6. KF Sell is supported on **Sales Cloud** and **Manufacturing Cloud-Sales** and **Manufacturing Cloud-Sales and Service**.

THE FOLLOWING COMPONENTS REQUIRE STANDARD OBJECTS:

1. Blue Sheet – Opportunity
2. Gold Sheet – Account
3. Green Sheet – Task
4. Buying Influences – Contact
5. Competitors - Account

CUSTOM OBJECTS & FIELDS

KF Sell Package has 82 custom objects*.

Note: Salesforce has a limitation of 900 custom fields on standard objects. The following standard objects have custom field(s) added by KFSell**

Table	Number of Custom Fields
Contact	1
Event	1
Task	1
User	5
Opportunity	8

RELATIONSHIP BETWEEN OPPORTUNITY AND BLUE SHEET

Opportunity object has a lookup relationship with Blue Sheet object that lets you associate a particular Blue Sheet with an opportunity. Permissions and sharing rules will need to be aligned accordingly

KORN FERRY SELL ADMIN RESOURCE CENTER: <https://learn.kornferry.com/courses/kf-sell-admin-resource-center>

Register to access Korn Ferry Sell Administrator Guides and other implementation resources

* <https://help.salesforce.com/s/articleView?id=000386653&type=1>

** https://help.salesforce.com/s/articleView?id=sf.custom_field_allocations.htm&type=5