UPSKILLR

AdminPro Mentoring Program: Digital Talent Transformation

Strategic Priority: A Gartner survey revealed 87% of business leaders consider digital transformation a priority, yet only 40% have reached the level of digital initiatives that reflect the importance on digital growth.

But *Why*?

Skills Gap: The World Economic Forum's "Future of Jobs Report" suggests that by 2025, 50% of all employees will need reskilling, as the adoption of technology increases. The demand for digital skills, particularly in areas such as business analysis, data analytics, and cloud computing, is outpacing the supply of qualified professionals.

GET THE MOST OUT OF YOUR TECHNOLOGY: INVEST IN YOUR DIGITAL TALENT

80% OXFORD ECONOMICS FOUND THAT 80% OF ORGANIZATIONS THAT COMPLETED DIGITAL TRANSFORMATION REPORT INCREASED PROFITS, WITH 85% SAYING THEY HAVE INCREASED THEIR MARKET SHARE.

DELOITTE FOUND THAT DIGITALLY MATURE ORGANIZATIONS—THOSE WITH ADVANCED DIGITAL TRANSFORMATION STRATEGIES— ARE 23% MORE PRODUCTIVE THAN THEIR LESS MATURE PEERS.

Introducing the Salesforce AdminPro Mentorship Program

AdminPro Mentorship Program is for smaller companies and nonprofits in need of Salesforce Admin Resources and best practices, but who would prefer support from internal roles. The AdminPro Mentorship program is designed to transfer those skills and talent into your team, smoothly and over time. AdminPro Mentoring has 2, parallel, interconnected service offerings:

1

TECH SUPPORT ≫ **MENTOR/TRAIN** ≫ **TRANSITION**

2

A dedicated UpSkillr Admin will provide day to day support for your Salesforce org. Your dedicated Admin will use agile methods to engage your team to build a roadmap, develop a feature backlog, and begin a process of providing regular feature releases to your users. Admin support hours are offered in bundles of 10, 30, or 40 hours per month.

UPSKILLR ADMIN SUPPORTS DAY TO DAY ACTIVITIES AND HELPS SET SALESFORCE STRATEGY

UPSKILLLR ADMIN PARTNERS WITH INTERNAL RESOURCE TO TRAIN / MENTOR ON THE SALESFORCE PLATFORM

TRAIMING INVOLVES SIMSKILLR SIMULATIONS AND SHADOWING ACTIVITIES

UPSKILLR ADMIN TRANSITIONS SUPPORT ACTIVITIES TO NEW INTERNAL ADMIN AND COMPLETES TRAINING

AGILE   BEST   PRACTICES

DISCOVERY   DESIGN   TEST   DEPLOY

The same dedicated UpSkillr Admin will work with an internal resource of your choosing to guide, mentor, and UpSkill with the goal of role transition within 6-9 months. Because we'll use the SimSkillr Experience Architecture to provide much of the transitional training, not your company / organization's architecture, failures and lessons learned happen in a a space where the only consequence is gaining invaluable experience.

3

Once the transition is complete, the new internal admin will be sitting squarely and confidently inside a new role with a best practices framework and technical acumen that can accelerate your org's digital transformation and fully realize the value of your investment.

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