# EXECUTIVE SUMMARY











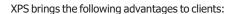
## **Project Delivery Partners You Can Trust**

XPS (an LHi Group company) is focused on delivering expert project solutions to our customers across the UK. We provide deliverable based outcomes to support our clients in achieving their technology transformation objectives efficiently and transparently.

Our project teams specialise in Cloud & Digital Transformation, Cyber & Data Security and Infrastructure-as-a-Service operating in multiple industries across both the public and private sector.

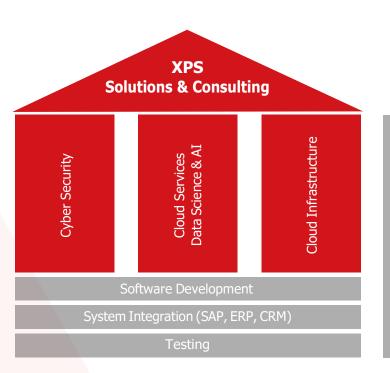
From our commercial headquarters in the City of London we service customers across the whole of the UK & Ireland. From Tech start-ups to established FTSE 100 companies, we offer our customers bespoke solutions for delivery at each stage of an end-to-end project lifecycle. This can include, but is not limited to, project scoping, architecture design, implementation, testing and support.

With over 15 years of experience in this field and a strong team of engineers, XPS can provide clients with a customised and flexible service to fit their needs.



- XPS are a London based company with all contracts in UK law;
- XPS have a proven model around project governance and knowledge transfer;
- We have high level Programme Managers, Technical Architects, Business Analysts and Engagement Managers to work closely with you;
- XPS typically works via a SoW contract with milestone deliverables which payment is aligned too;
- Engagement that complies with IR35 legislation;
- Various engagement models which can be adjusted at short notice against changing market conditions.

XPS capabilities and service offerings are focused on core pillars, including Cyber Security, Infrastructure and Cloud Services with supplementary capabilities in more generic IT domains such as ERP, CRM and general Software and Application development.



Industry Solutions & Verticals Project Management, Governa Assurance, Strategy, Architect PMO & ANalysis



XPS delivered our critical DevOps project on time, on budget and to a quality beyond our expectations. Our production deployments went up by 600%, issues raised reduced from 80 a week to 3 per month. Our operations team was reduced from three engineers to one single engineer and overall operational costs cut by 50%.

It goes without saying the project returned a handsome return on investment and we are now highlighting the next project candidate for XPS to complete.

XPS took over a failed project confident they could bring back onboard our stakeholders, a project that entailed deploying a global procurement system across 30 global sites.

XPS, through their delivery experience highlighted the lack of project governance resulted in project failures, swiftly instigating their governance framework resulted in deployments going live within a couple of weeks and countries reaping the benefits immediately.

### **Contact Us**



Tom Francis

Head of Salesforce Contracts

t.francis@lawrenceharvey.com

(+44) 0203 929 5862

(+44) 07784 165637

#### London, UK

33 Queen Street, London, UK, EC4R 1BR Tel: +44 208 150 2491

#### Manchester, UK

29 John Dalton St, Manchester, UK, M2 6DS Tel: +44 161 358 0155

#### **Bristol, UK**

33 Colston Ave, Bristol, BS1 4UA Tel: +44 117 450 7468

#### Munich, DE

Seidlstraße 28, 80335 München, Germany Tel: +49 89 21094906

#### **New York, USA**

123 William St, New York, NY 10038, USA Tel: +1 646-396-0402

#### **Austin, USA**

Suite 300, 823 Congress Avenue, Austin, Texas, 78701, USA Tel: +1 737-931-1250

#### LA, USA

320 Lincoln Blvd, Venice, CA 90291, USA Tel: +1 424-835-5912





