

## Creating "The Experience That Members Can't Live Without"

Industry: Membership Organizations, Healthcare Application: Experience Cloud

Physician Assistant Education Association (PAEA) supports physician assistant educational programs and professional development in the United States, with 270 member programs and over 4,000 members.

## The Challenge:

- Existing platform for member engagement provided little flexibility for engaging members.
- As PAEA's programs grew, member experience remained rigid due to their existing technology.
- Limited ability to promote member interaction, track member-staff interactions, and understand users' interests

## The Solution:

- With their vision of "an experience that members can't live without," PAEA leveraged Experience Cloud to create a differentiated, personalized, "one stop shop" for their various member types.
- Using Experience Cloud "out of the box" capabilities, PAEA deployed
  - Gamification with automated badge allocation for community contributions
  - Member Alerts and Daily Digests for new relevant content
  - Flows for frictionless member workflows
  - o Drag and drop UI components for a bespoke, on-brand design

## Benefits:

- Ability for members to access to peers for professional development and idea sharing.
- Improved staff experience, allowing them to be more responsive and knowledgeable about member preferences.
- Reduced cost to serve through self-service capabilities such as online receipt access.
- Great flexibility to evolve through a single platform that serves multiple personas, and extensibility to add new capabilities (PAEA is now adding a commerce element to their community)

