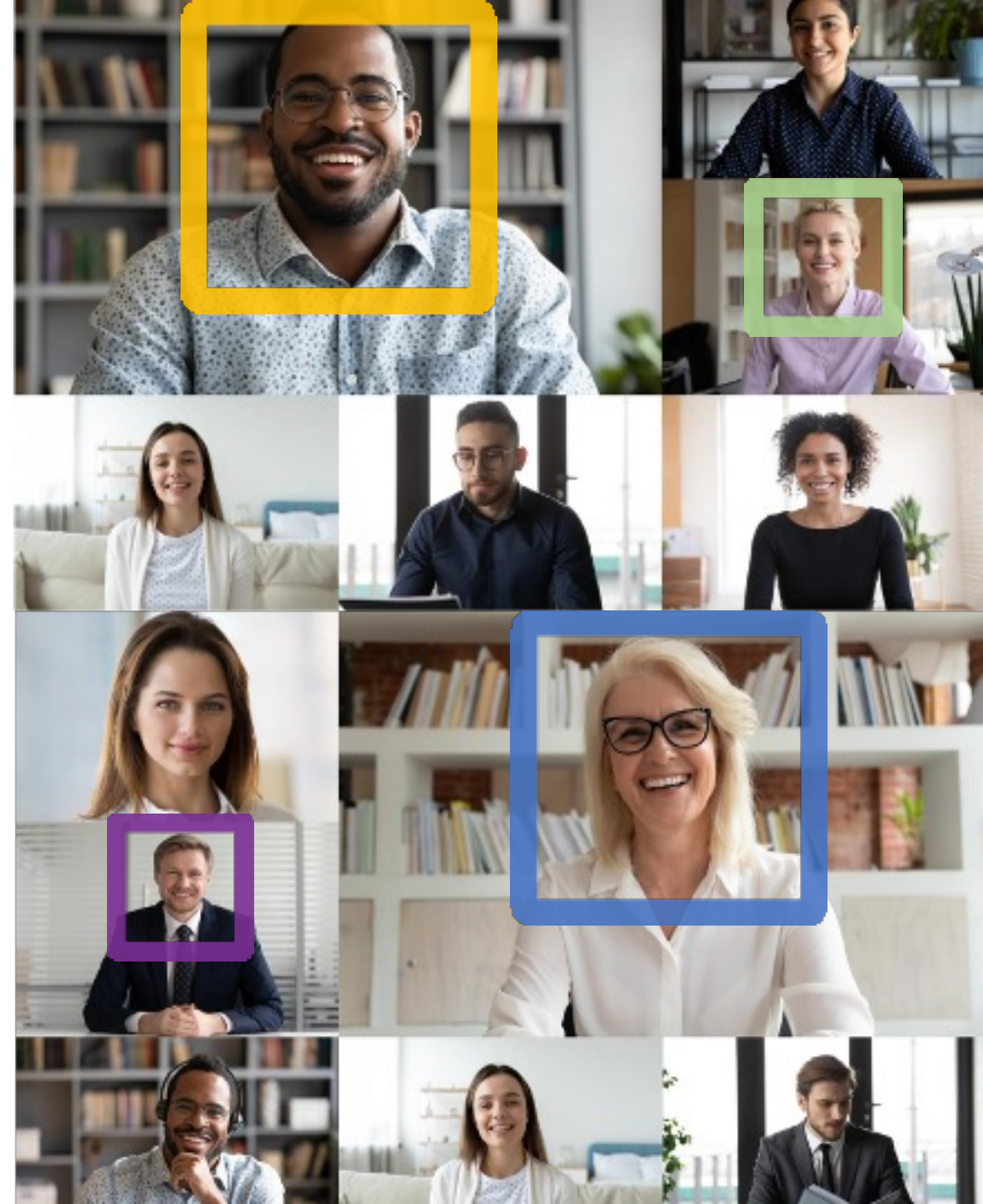




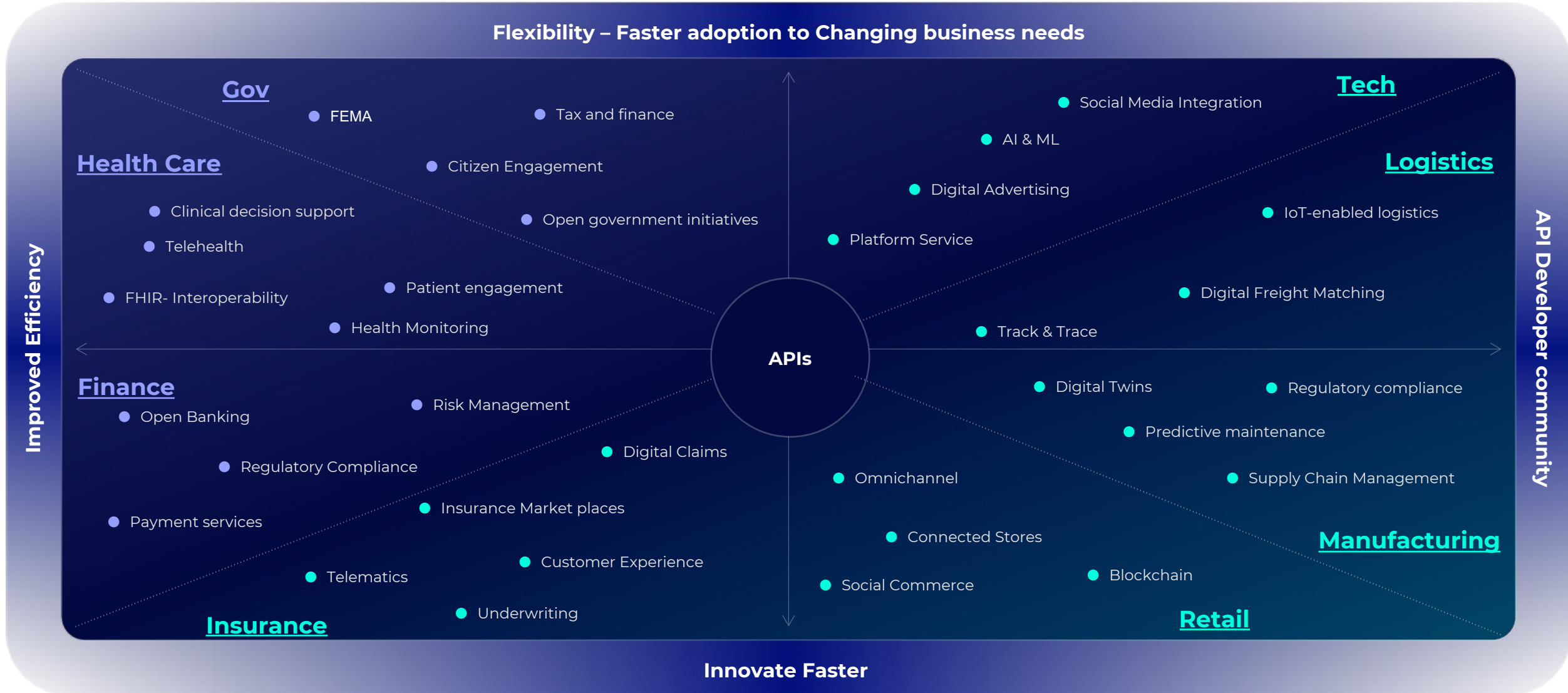
MAAS – MuleSoft As A Service

Empowering your business through unique Delivery Model



Emphasis of APIs is driving the Digitization across industries

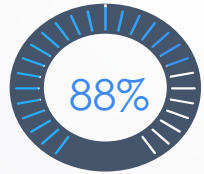
Spectrum of Digital Innovations focused around APIs



The Challenge with Surge in API numbers

Internal APIs

98% of organizations use or are planning to use internal APIs.



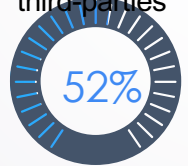
Private APIs

90% of organizations use or are planning to use private APIs provided by partners



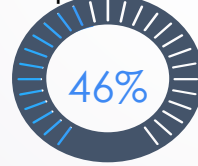
3rd Party APIs

94% of organizations use or are planning to use public APIs provided by third parties



Public APIs

80% of organizations provide or are planning to provide publicly exposed APIs



71%

Of Organizations expect to increase API call in the next 2 years

58%

Expect to see a volume increase in API calls in next 2 years between 25% to 75%

Industry rational for increased API Adoption

Increased Revenue / New Revenue streams



Digital customer experience



Extend Reach - Partner Eco Systems



Growing API Developer Community



Brand Advocacy



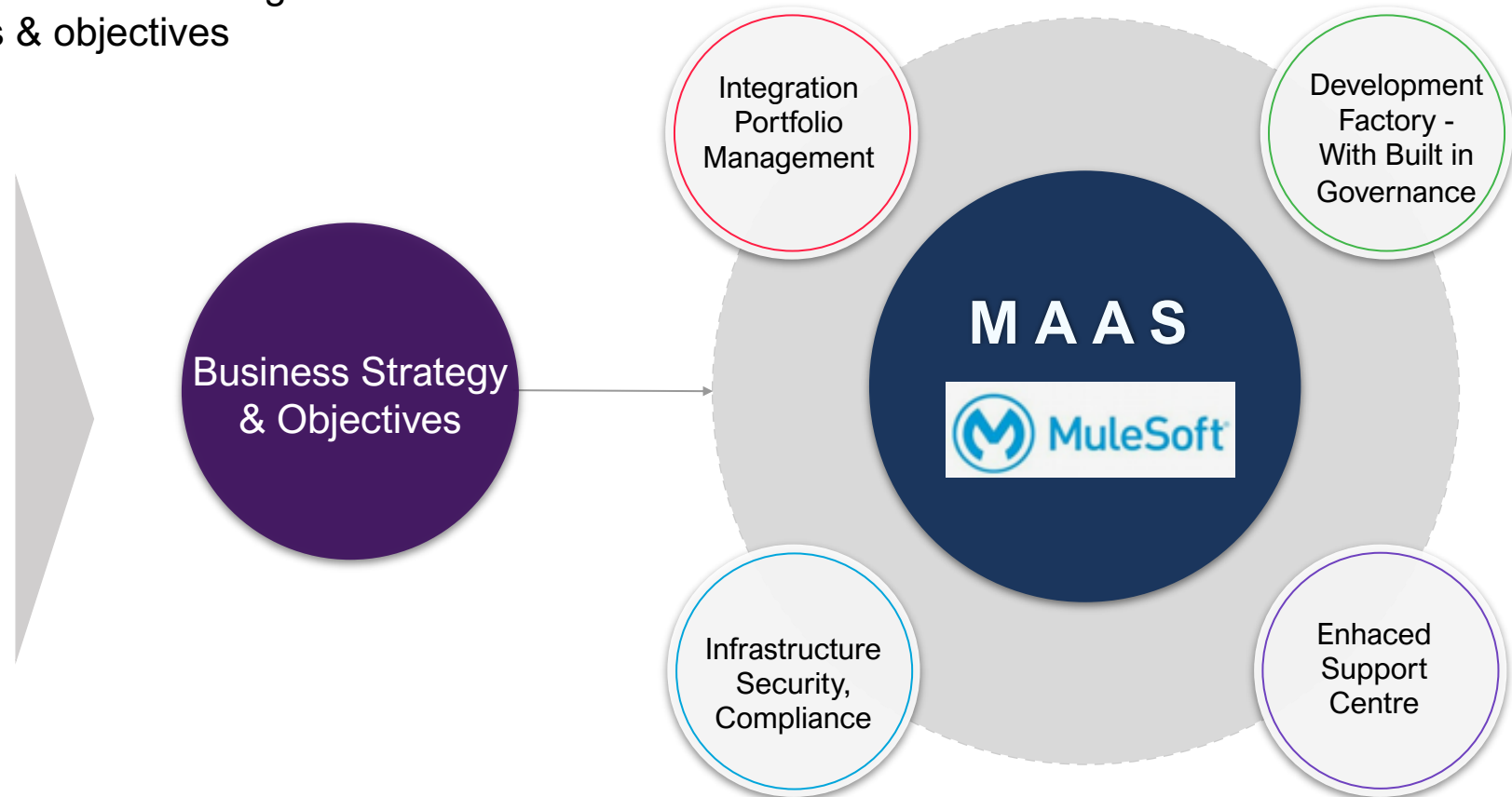
Growth of API economy



Wipro's approach is centred around Business/IT Objectives and Goals

At a core, our MAAS offering is all about delivering results that are directly ties to your business goals & objectives

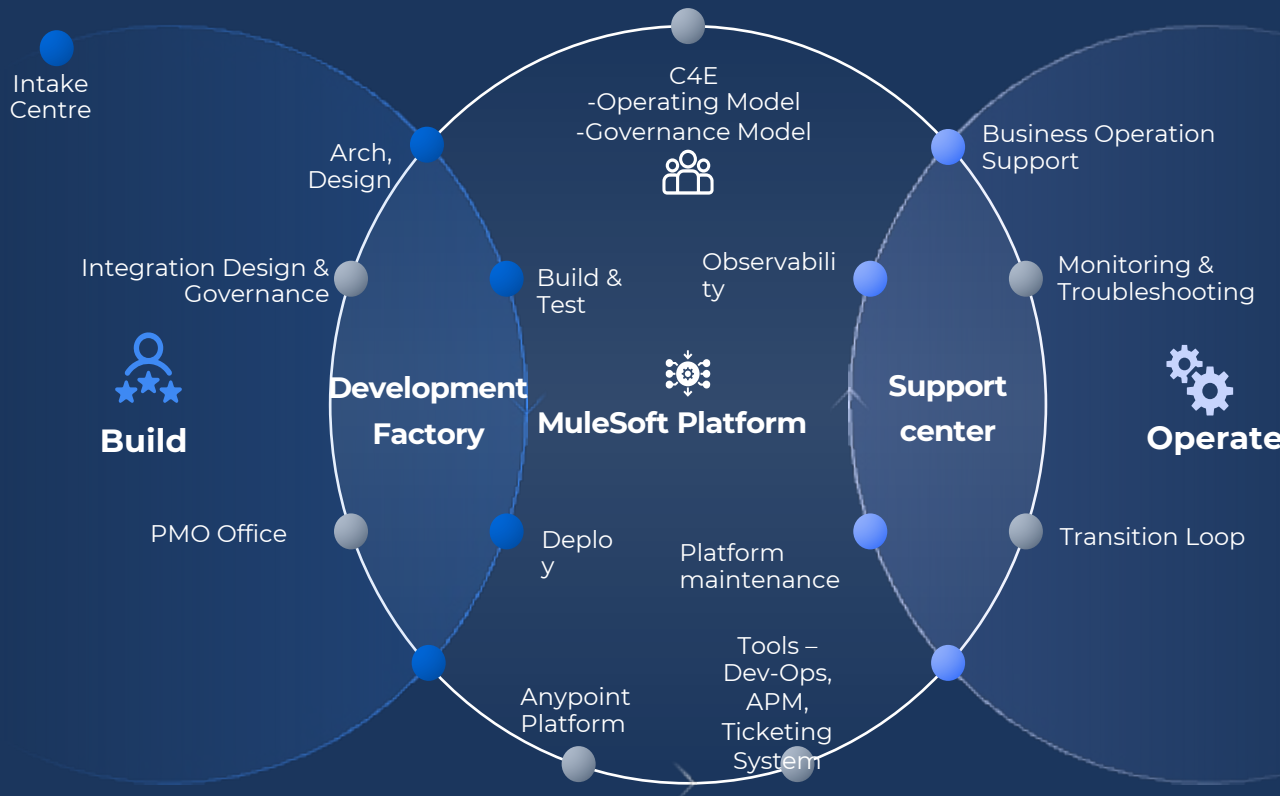
Wipro will work with customer to define specific business outcomes that needs to be achieved to develop a tailored MAAS offering model around those outcomes. Our Model focus to achieve business goals & objectives more efficiently and effectively and to be Flexible and scalable



MuleSoft As A Service

Business Outcome driven Offering

Fuel API economy through MAAS

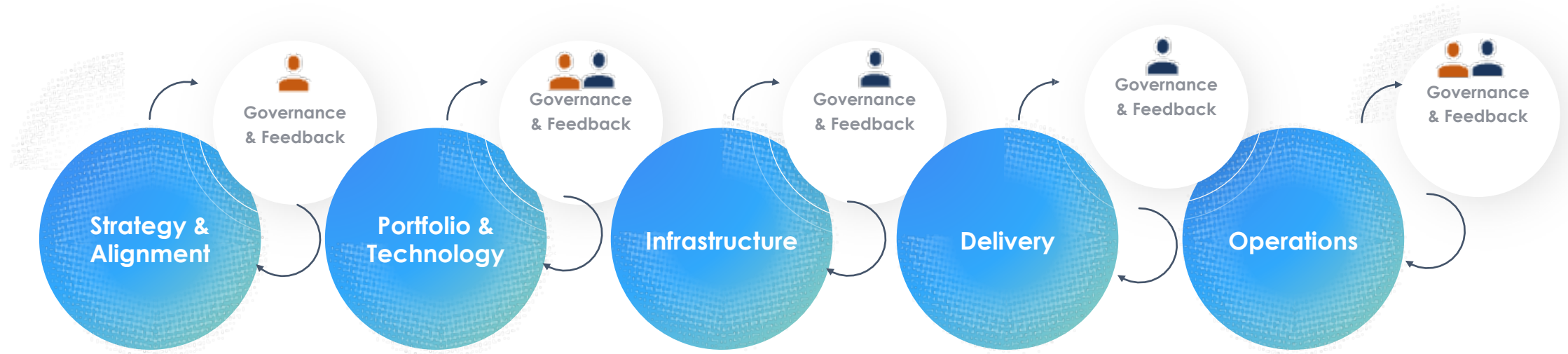


Accelerate Innovation

Our unique MAAS Offering is focused on providing the next level of flexibility, transparency and value to deliver the business outcomes at different layers of Enterprise Integration

-  Quicker Product Launch
-  Access to Proven solution & Best in Class Models
-  Cost Effectiveness - Economy at Scale & Pay per Usage
-  Higher Flexibility
-  Enhanced Scalability through POD & CF Approaches
-  Global Support

Wipro's MAAS Operating Model



Learn about Business Objectives & IT Goals



- Mission Vision Statement
- Capability Build Up
- Business Objective achievement Road maps
- Maturity Projections
- Feature Release Planning
- Enable Portfolio management
- Steering committee

Determine Models – Governance



- Financial Management Office
- Program Governance
- Resource Mgmt
- C4E Operating Model
- Resource Mgmt
- Integration Strategy
- API/Integration Blueprints
- Architecture Council
- Engineering Models
- Design principles

Facilitate Platform



- Platform architecture
- Deployment blueprints
- Security Considerations
- Data Privacy
- Dev-Ops
- Automation
- Usage & payback models
- Access Mgmt
- Platform tools

Scalable delivery Models



- Agile development
- Project Lifecycle management
- KPI driven development models
- Behavior Test driven approach's
- Development factory
- Global support
- C4E Feedback mechanism

Support Centre



- Observations
- Desirability evaluations
- Metrics
- Eye tracking
- Support Automation
- Service monitoring –
 Functionall
 Business center



• Customer



• Wipro

Sensitivity: Internal & Restricted

© wipro confidential

Wipro's MAAS powered by



Global Talent Pool

- ❑ 1300 MuleSoft Resources
- ❑ Wide Range of Skill sets
 - ❑ API Architect
 - ❑ MuleSoft Architects
 - ❑ MuleSoft Developers
 - ❑ Platform Experts
 - ❑ RPA
 - ❑ Partner Manager
- ❑ 1000+ MuleSoft Certifications
- ❑ Domain SME
- ❑ Global Development centers
- ❑ MuleSoft Academy



MuleSoft Partnership

- ❑ Top 5 MuleSoft Strategic Partner
- ❑ Product Advisor
- ❑ Co-delivery Model with MuleSoft PS
- ❑ MuleSoft Advisory Council – Consulting partner



Industry Solutions & Accelerators

- ❑ Industry Solutions
 - ❑ Partner 360
 - ❑ Health Edge
 - ❑ Smart Contact Center
 - ❑ API Factory
 - ❑ Concierge Commerce
 - ❑ FHIR – Interoperability
- ❑ 50+ MuleSoft Accelerators
- ❑ Industry Specific API Blueprints
- ❑ Connectivity Packages for wide range of APPs



Wipro MuleSoft Practice Overview



Delivering a 'Minimum Valuable Product' with our API-Led Connectivity approach, Wipro can work with you to save you 20-30% in speed to market

Recognitions

- 2022 Digital Transformation Award
- 2020 Partner Innovation Award

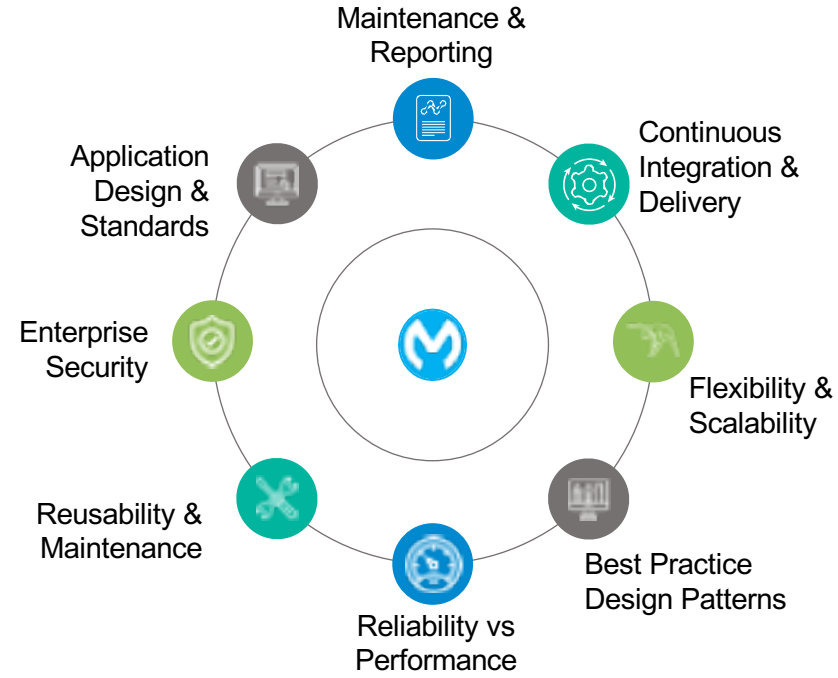


Top 5 MuleSoft Strategic Partner
Wipro is recognized by MuleSoft as a leading partner with strong go-to market strategy

Key offerings

- API Strategy & Sizing
- Enterprise Architecture Strategy & Blueprinting
- End-to-End Integration Service (Strategy to Support)
- Concierge Service
- C4E Development & Management

Managed services



With global recognitions & rewards

Analyst Recognitions



LEADERS

ISG Salesforce ecosystem partners provider lens 2022



LEADERS

Global implementation services vendor assessment 2021
Asia/pacific Salesforce implementation services vendor assessment 2020



TOP 3 Voice of Customer

HFS top 10 Salesforce services 2020



LEADERS

Salesforce services 2020



LEADERS

Digital CX and CRM services radarview™ 2020



MARKET MAKER

Global systems integration and services providers capture share report 2020
Asia pacific systems integration and services providers capture share report - 2020

Awards



Partner Innovation award 2020 for MuleSoft nationalgrid



2020 Sales Partner of the Year, APAC



Salesforce Middle East Partner Award 2022- Community Impact
Salesforce Middle East Partner Award, 2021- Outstanding New Logo



Consulting Partner of the Year for HED in APAC



MuleSoft India Catalyst League Award

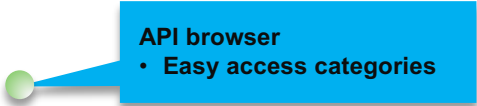


Salesforce.org Equality Partner

Appendix



Where will MAAS fits in Enterprise



API browser
• Easy access categories



Customer Challenges – Digital Integrations

