

# Customer Success Story

Health Insurance OEM, API's and LWC's



5 star CSAT score: ★ ★ ★ ★ ★

## Customer Testimonial:

Smart Agent has been using Fostering for a number of years now to help build and maintain our Salesforce OEM. Fostering's processes, professionalism and quality has made our product the leading Salesforce Health Insurance CRM in the market today. Fostering allows us to have an in-house development team without the HR cost to the business. **This saves Smart Agent thousands of dollars** by outsourcing a critical function , while only paying for those hours we actually use. They add value to our product by suggesting easier ways of doing things, project managing the release schedule and also being present with our customers during planning sessions. **We would not be a leader in our field without Fostering.** - George Thoma, CEO

**Smart Agent** is a Registered ISV Partner of Salesforce that has built a CRM specifically for the Health Insurance industry. In order to bring new features to market, they partnered with Fostering to build a new Health Insurance Quoting app. Designed to seamlessly integrate within the Salesforce platform, this app empowers agents with instant access to a comprehensive database of insurance plans, right at their fingertips!