National Implementation 35 Locations





Youth for Christ is a International Youth Organization with over 1,000 employees. They were using **Blackbaud Raiser's Edge** across 35 locations and struggled with the high costs and value of to their fundraising teams. Utilizing Salesforce Nonprofit Success Pack Fostering created a nationwide "Basebox" to deploy to the chapter locations. This model allowed for version upgrades, as version updates based on feedback received by users. Fostering migrated millions of records, set up 35 Salesforce orgs, assisted in training in-house CRM Admins. Fostering also provided managed services for all 35 locations and 500+ for over 5 years.

### Increased Fundraising

- Better Relationships Data
- **Better Campaigns**
- Mobile Access

#### Cost Savings

- Over **\$120,000** annually vs. Raiser's Edge
- Email vs Paper Receipting

### Saved Time

- Streamline data entry
- Integrated Online Donations
- Missionary Funding Portal

Raiser's Edge Migration and Qgiv Integration

### **Customer Testimonial:**



Fostering has done a wonderful job assisting Tacoma Rescue Mission in a database transition from Raiser's Edge to Salesforce. The needed customization, continued support and management of our Salesforce instance has been great. They remain diligent in making sure they fully understand our needs so as to best support how TRM uses Salesforce.

The **Tacoma Rescue Mission** has served Tacoma and Pierce County (WA) since 1912. The Mission is committed to offering help and hope through healing to the most impoverished members of their community. To modernize their donation processing and streamline their fundraising programs, the Mission needed a partner to guide them through a data migration from **Raiser's Edge** to Salesforce **Nonprofit Success Pack (NPSP)**.

Better Investor Relationships



The **Greater St. Cloud Development Corp (GSDC)** exists to partner with business executives, healthcare and education leaders, civic and community leaders, local government leaders, partner organizations, and community members come together in guiding efforts towards making the Greater St. Cloud, MN region one of the best places to live and work in America.

"The team at Fostering made our project run **smoothly** and **efficiently**. Their great leadership, organization, and effective communication helped us to complete our project in a timely manner. **I definitely recommend** working with their team to help your organization start using Salesforce most efficiently."

- Amelia, Communications and Programs

Increased Donor Visibility and Accessibility



For nearly 100 years, **Child Savers** remains instrumental in child advocacy and education by addressing children's mental health, preparing them for lifelong learning and helping them recover from trauma. To do this, Child Savers was looking for a partner to guide them through digital transformation.

Fostering provided data migration from eTapestry to Salesforce Nonprofit Success Pack.

"Fostering did an exceptional job listening to our needs, evaluating our problem and then finding a solution that worked to fit our situation. Their communication was on point and the speed of the project was timely."