# SEAMLESS PATIENT DATA MANAGEMENT

#### with Salesforce Service Cloud



HCSG is a German healthcare company offering solutions for precision medicine. HCSG's service involves monitoring the health of cardiac patients through an app into which patients enter health data, and a platform where doctors and nurses access this data and respond accordingly, reducing the risk of hospitalization or death.



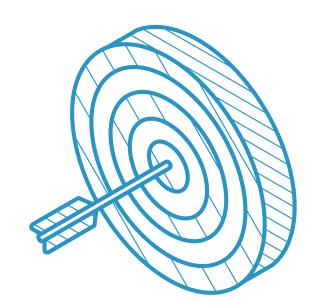




### CHALLENGES HCSG WAS FACING:

- Lack of software that would integrate with HCSG's app and allow the company to establish itself on the market and start operating;
- a need for a platform to collect and manage all data
  and provide continuous access for cardiologists to
  allow them to monitor the health of patients;
- Lack of a system to manage the dispatch and maintenance of devices used by patients.





### **PROJECT SCOPE:**



implementation of Salesforce Service Cloud platform and it's integration with:

- an external application created by HCSG,
- a component for data protection.

implementation of Salesforce Experience Cloud.





## **KEY BENEFITS FOR HCSG:**

- the implementation of a system as a basis for the functioning of HCSG - telemonitoring platform connecting physicians, patients, logistics and tele-nurses;
- # enabling day-to-day work, monitoring patient health and generating reports;
- 360-degree view of the patient creating a patient
  database and integrating it with HCSG's application,
  enabling smooth flow of information and access to
  all data in one place.

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As a leading provider of healthcare monitoring, HCSG has to react fast on changes in the market. Based on Salesforce and medical data infrastructure, **Cloudity was a real enabler – setting up our new telemonitoring platform** connecting physicians, patients, logistics and our tele-nurses. **Especially the profound analysis of our extraordinary business needs helped us** to meet regulatory, medical and user needs and be one of the first players in the market.

#### Lorenz Lehmann

Chief Technology Officer Health Care Systems GmbH

HEALTH CARE SYSTEMS GMBH