Success Story: Amarillo College Admissions on Ed Cloud

Background

Amarillo College was faced with the difficult challenge of a suddenly retiring software solution with a deadline only eight weeks away. Within this timeframe, Amarillo needed to find a solution for their Adult Education admissions process and CRM to meet their grand compliance requirements.

Solution

To address these challenges, Servio Consulting proposed Education Cloud and an aggressive six-week implementation timeline to transition Amarillo from their retiring system to Salesforce's newest education innovation. To achieve this, Servio and Amarillo needed to stay in complete sync throughout the process, maintaining clear goals, expectations and task deadlines.

Implementation Highlights

The implementation of Education Cloud at Amarillo College was the result of a strong partnership and shared vision between Servio Consulting and Amarillo College. Key aspects included:

1. **Experience Cloud** for application submission, checklist file upload, and assessment session scheduling
2. **Education Cloud** for application review and processing
3. **Integration with Banner** for Student SIS information

Impact and Results

The rapid implementation of Salesforce delivered significant benefits to Amarillo College:

- Smooth transition from a retiring software solution
- Scalability and futureproofing with the Education Cloud platform
- True ownership with a solution that Amarillo can maintain and configure as needed
- Enhanced insight into prospects at every stage of the admissions lifecycle

Conclusion

The successful implementation of Education Cloud at Amarillo College has been a massive success and a significant win for Amarillo College, Servio Consulting, and Salesforce. This project showcased Servio Consulting's commitment to deliver flexible and innovative solutions to the

education industry. In just six weeks, Servio efficiently migrated a client to Education Cloud, achieving one of the fastest implementations of Education Cloud to date.