


ABOUT COMPANY



We are a management consulting firm with a global footprint; headquartered in the San Francisco Bay Area, focused on providing digital and organizational management consulting services to Fortune 500 companies and government agencies.

Our clients are seeking innovative solutions and a change management partner with a human centric approach as they compete in a digital driven world. At NPC, we joyfully collaborate with our clients along their transformational journey from enterprise technology implementations, culture initiatives and M&A integrations. Providing forward thinking strategy and execution solutions that increasing adoption of their changes exponentially.

Fast Fact

-   We lead small, mid-size and Fortune 500 companies.
-   We are diverse, women-owned business and proud Salesforce implementation partners.
-   We specialize in Organization Development, Change Management & Adoption, and Technology Solutions.
-   We understand humanizing the client experience and partnering with leaders to support organizations as they compete in a digitally-driven world.
-   We save our clients millions of dollars annually while substantially increasing the client's ability to retrieve their Return on Investment (ROI).

Our Services



**Transformational
Change &
Adoption**



**Enterprise
Technology
Solutions**



**People &
Organization
Performance**



**Talent
Management &
Staff
Augmentation**



**Program
Management &
Support**



**AI Advisory
Services**



**Salesforce Change
Management &
Adoption**



COMPANY HIGHLIGHTS

- Global experience
- Proven success across all industries
- Salesforce Partner
- Digital transformation Strategy & adoption
- Enterprise, government & public agency experience
- DBE/SBE Certified
- WBENC Certified
- WSOB Certified
- 2022 Enterprising Women of the Year Award

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SALESFORCE CHANGE MANAGEMENT & ADOPTION

Experience seamless transitions into Salesforce

We are proud Salesforce system implementation and change management partners with extensive experience in the power and utility, higher education and healthcare sectors. Specializing in Sales Cloud, Service Cloud, Marketing Cloud, Education Cloud and Tableau. Our proven change management strategies ensure successful adoption, integrating Salesforce into your workflows for enhanced productivity. Our team, boast of;

20+
Years in
Ecosystem

500+
Successful
Implementations

220+
Certifications

200+
Talent
Pipeline

10+
MVPs

30+
Higher
Education

Offering;



**Salesforce
Technology
Strategy Planning:**



**Quickstart
Implementations**



**Custom
Implementations**



Optimizations



Retained Services



Migrations

Customer Success ★★★★★

- We worked closely with client to tailor their Salesforce license to align with their unique needs, particularly in sales and account management.
- we drive significant improvements in sales performance, financial management, and account management effectiveness.
- Employed our change management strategies to ensure salesforce was actively embraced and championed the changes.

Our Customers



Government Contracts

Federal

- BART Bay Area Rapid Transit

State

- University of California
- California Courts the Judicial Branch of California

County

- Valley Water
- San Francisco Probation

Voice of our Customers

NPC deployed an easy to work with flexible, and open Senior Change Management Consultant to enhance our team's capability to implement a finance and supply chain project. We are incredibly thrilled with her consultative approach. She takes initiative in troubleshooting issues, engages with our clients in a confident way, dives into artifacts and develops content to evolve the project to the next level. The Consultant provided a plethora of documentation with Axios instruction and insights and met with me to walkthrough the creation of the newsletter. She has taken time to really learn about and use the tool effectively. I appreciate her patience and customer service-oriented manner helping me navigate the tool.

Change Enablement Senior Leader, Cox

I just finished meeting with one of the staff that signed up to meet with me through the Power Hour Discussions orchestrated by NPC. It may have been the best 40 minutes at work of 2020 for me. Thoughtful, passionate, organized, bold and forward looking are all the feelings that I had while listening and talking to this team member!

Assistant General Manager of Operations, BART - Bay Area Rapid Transit

Did you know

Research shows, with high-quality change management techniques in place, your project is six times more likely to meet benchmarks than with leaders that fail to effectively manage both people and processes,

Prosci.



NPC's Social Responsibility

- Community is rooted in our culture.
- We partner with churches, community agencies, and corporations to deliver free Mental Health Education workshops to diverse communities of color, race, age, and gender.
- We commit a portion of our for-profit sales of the program to various local initiatives related to mental health.

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