

Revenue Cloud and Salesforce CPQ Services

OPTIMIZE YOUR SALES PIPELINE, CATALYZE YOUR SALES GROWTH

Automating key aspects of the sales cycle—from quoting and contract signing to revenue collection—enables businesses to reduce manual errors and accelerate their sales operations. That's when Salesforce Revenue Cloud and CPQ help you achieve sales success.

To fully leverage the capabilities of Revenue Cloud and CPQ, expert-led implementation and customization are crucial. Our team of seasoned Salesforce architects specializes in configuring, customizing, and implementing CPQ. We ensure that your products, pricing, and proposals are managed efficiently, maintaining accuracy across various channels.

Choose Grazitti for Salesforce Revenue Cloud and Expert Salesforce CPQ Services



Comprehensive Services

- Consultation
- Strategy development
- Implementation
- Customization
- Ongoing support



Salesforce CPQ Services

- Optimize revenue architecture
- Identify and address pain points
- Maximize return on investment



Setup & Configuration

- Efficient quoting and billing setup
- Streamline revenue lifecycle
- Optimize processes
- Ensure smooth operations



Customization

- Tailored solutions for data management
- Expedite CPQ processes
- Automate pricing, discounting, and proposal generation
- Simplify contract management
- Enhance overall efficiency



Integration

- Seamlessly integrate key business-critical systems
- Improve organizational efficiency



Migration

- Seamless transition from legacy systems
- Efficient migration of CPQ and billing data
- Custom configurations
- Cost-effective and timely



Support & Maintenance

- Ongoing support post-implementation
- Training and upgrades
- Process maintenance
- Sustained success

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Proven Results, Backed by Years of Salesforce Expertise

33%

Improvement in the
Quote Approval Process

80%

Reduction in Human Errors in
Maintaining Standard Approval

35%

Improvement in the Accuracy of
Revenue Forecasting

42%

Enhancement in
Subscription Flexibility

Choose Sales Success, Choose Grazitti!

Here's what makes us your ideal Salesforce Revenue Cloud and CPQ Partners

1100+

Customers
Served

1200+

Experienced
Professionals

50+

Integrations with
Leading Platforms

800+

Projects
Completed

Certifications



Partnerships



About Grazitti Interactive®

Grazitti Interactive is a Digital Innovation leader with extensive experience in enriching customer interactions, designing engaged communities, enabling digital marketing, and driving data-driven decision support. We are proud to have served digital innovation needs of over 500 global customers including many Fortune 500 enterprises across Technology, Banking and Financial Services, Healthcare, Travel, and more.